



**ALAMEDA COUNTY**  
**AUDITOR-CONTROLLER AGENCY**  
**PATRICK O'CONNELL**  
**AUDITOR-CONTROLLER/CLERK-RECORDER**

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**MEMORANDUM**

**TO:** Nate Miley, Board of Supervisors, Chair-Procurement and Contracting Policy Committee  
Keith Carson, Board of Supervisors, Procurement and Contracting Policy Committee

**FROM:** Patrick O'Connell, Auditor-Controller

**DATE:** October 31, 2012

**SUBJECT:** PROCUREMENT UPDATE

Attached is an updated progress report on County Procurement. The data presented in the report is for the period July 1, 2009 through June 30, 2012 with comparisons to July 1, 2006 through June 30, 2009. As you can see on Page A from the summary chart of all contracts up to \$500,000 dollars for the period July 1, 2009 through June 30, 2012:

- 67.10% of all contract dollars were awarded to local vendors
- 47.26% of all contract dollars were awarded to MBE/SLEB vendors
- 50.65% of all contracts awarded went to MBE/SLEB vendors
- More than 44% of all contract dollars in each purchasing category were awarded to MBE/SLEB vendors
- More than 44% of all contracts in each purchasing category were awarded to MBE/SLEB vendors

When the data is compared for July 1, 2006 through June 30, 2009 on the summary chart on Page B we find that:

- 71.83% of all contract dollars were awarded to local vendors which is consistent with the current period
- 38.25% of all contract dollars were awarded to MBE/SLEB vendors which is 9.0% less than the current period
- 29.76% of all contracts awarded went to MBE/SLEB vendors which is 20.9% less than the current period

- The percentage of all contract dollars in each purchasing category awarded to MBE/SLEB vendors is higher in the current period except for A and E.
- The percentage of contract dollars for goods and services has increased from 34.24% to 44.25%

Side by side comparisons for Fiscal Years by Purchasing Category are provided on pages 1-5.

Currently the County has 1,336 certified SLEB vendors and approximately 7,000 MBE vendors. We are continually working to increase the number of SLEB/MBE vendors.

This report in its entirety is available on our website at <http://www.acgov.org/auditor/sleb/documents.html>.

# **REPORT ON COUNTY PROCUREMENT**

**October 31, 2012**

CONTRACTS UP TO \$500,000 7-1-09 THRU 6-30-12

Contracts up \$500,000 -- 7-1-09 thru 6-30-12															
	All Contracts			Construction			A & E			Prof Services			Goods & Services		
	\$	%	#	\$	%	#	\$	%	#	\$	%	#	\$	%	#
Total	261.1	100%	12568	23.3	100%	380	5.1	100%	110	63.8	100%	887	168.9	100%	11,191
Local	175.2	67.10%				-			-			-			-
Non Local	85.9	32.90%				-			-			-			-
MBE/SLEB	123.4	47.26%	6,366	11.8	50.51%	177	3.3	64.57%	78	33.6	52.67%	419	74.7	44.25%	5,692
African American	10.7	4.13%	289	0.8	3.25%	12	0.2	4.72%	2	6.4	10.04%	77	3.3	2.01%	198
Asian American	20.5	7.85%	734	1.5	6.66%	11	1.6	32.17%	21	5.5	8.70%	67	11.9	6.96%	635
Hispanic American	9.4	3.63%	280	3	12.65%	33	0.1	0.93%	3	2.2	3.50%	35	4.1	2.50%	209
Native American	0.8	0.27%	27	0	0.00%	-	0	0.00%	-	0.1	0.05%	1	0.7	0.39%	26
Multi-Ethic	8.9	3.37%	391	0.2	0.61%	1	0.2	1.25%	4	1.6	2.51%	37	6.9	4.14%	349
Caucasian	73.1	28.01%	4645	6.3	27.34%	120	1.2	25.50%	48	17.8	27.87%	202	47.8	28.25%	4,275
NON MBE/SLEB															
Caucasian	93.1	35.65%	3115	10.3	44.29%	135	1.2	23.93%	24	25.5	40.03%	421	56.1	33.15%	2,535
Unknown/Decline	1.9	0.71%	73	1.1	4.56%	61	0.1	2.33%	7	0.7	1.06%	4	0	0.00%	1
Publicly Owned Entity	42.7	16.38%	3014	0.1	0.64%	7	0.5	9.17%	1	4.0	6.24%	43	38.1	22.60%	2,963
	261.1	100.00%	12,568	23.3	100.00%	380	5.1	100.00%	110	63.8	100.00%	887	168.9	100.00%	11,191

CONTRACTS UP TO \$500,000 7-1-06 THRU 6-30-09

Contracts up \$500,000 -- 7-1-06 thru 6-30-09																
	All Contracts			Construction			A & E			Prof Services			Goods & Services			
	\$	%	#	\$	%	#	\$	%	#	\$	%	#	\$	%	#	
Total	270.1	100%	13,315	18.8	100%	287	5.6	100%	101	52.2	100%	837	193.5	100%	12,090	
Local	194.0	71.83%				-			-			-			-	
Non Local	76.1	28.17%				-			-			-			-	
MBE/SLEB	103.3	38.25%	3,963	8.5	45.42%	151	3.7	65.64%	74	24.8	47.57%	354	66.3	34.24%	3,384	
African American	8.6	3.19%	339	0.6	3.19%	14	0.1	1.79%	3	4.1	7.85%	74	3.8	1.97%	248	
Asian American	17.6	6.51%	691	0.5	2.66%	8	1.7	30.36%	38	4.0	7.66%	61	11.4	5.90%	584	
Hispanic American	12.2	4.52%	309	3.8	20.21%	48	0.1	1.79%	2	3.5	6.71%	44	4.8	2.48%	215	
Native American	0.6	0.22%	32	0	0.00%	-	0	0.00%	-	0.1	0.19%	2	0.5	0.26%	30	
Multi-Ethic	9.9	3.66%	360	0.2	1.06%	3	0	0.00%	3	4.0	7.66%	55	5.7	2.95%	299	
Caucasian	54.4	20.15%	2,232	3.4	18.30%	78	1.8	31.70%	28	9.1	17.50%	118	40.1	20.68%	2,008	
NON MBE/SLEB																
Caucasian	103.5	38.31%	4,158	8.2	43.41%	108	1.9	34.36%	25	25.5	48.79%	437	67.9	35.11%	3,588	
Unknown/Decline	3.1	1.15%	44	2	10.64%	25	0	0.00%	-	0.5	0.96%	12	0.6	0.31%	7	
Publicly Owned Entity	60.2	22.29%	5,150	0.1	0.53%	3	0	0.00%	2	1.4	2.68%	34	58.7	30.34%	5,111	
	270.1	100.00%	13,315	18.8	100.00%	287	5.6	100.00%	101	52.2	100.00%	837	193.5	100.00%	12,090	

# Summary of Contracts up to \$500,000

	7/1/06 - 6/30/09			7/1/09 - 6/30/12		
	\$	%	#	\$	%	#
<b>TOTAL</b>	<b>\$270.1M</b>	<b>100.00%</b>	<b>13,315</b>	<b>\$261.1M</b>	<b>100.00%</b>	<b>12,568</b>
<b>Local</b>	\$194.0M	71.83%		\$175.2M	67.11%	
<b>Non Local</b>	\$76.1M	28.17%		\$85.9M	32.89%	
<b>MBE/SLEB</b>						
<b>African American</b>	\$8.6M	3.19%	339	\$10.7M	3.43%	289
<b>Asian American</b>	\$17.6M	6.51%	691	\$20.5M	8.23%	734
<b>Hispanic American</b>	\$12.2M	4.52%	309	\$9.4M	3.62%	280
<b>Native American</b>	\$0.6M	0.22%	32	\$0.8M	0.23%	27
<b>Multi-Ethnic</b>	\$9.9M	3.66%	360	\$8.9M	3.68%	391
<b>Caucasian</b>	\$54.4M	20.15%	2,232	\$73.1M	27.66%	4,645
<b>TOTAL MBE/SLEB</b>	<b>\$103.3M</b>	<b>38.25%</b>	<b>3,963</b>	<b>\$123.4M</b>	<b>47.26%</b>	<b>6,366</b>
<b>Non MBE/SLEB</b>						
<b>Caucasian</b>	\$103.5M	38.31%	4,158	\$93.1M	35.64%	3,115
<b>Unknown/Decline</b>	\$3.1M	1.15%	44	\$1.9M	0.71%	73
<b>Publicly Owned Entity</b>	\$60.2M	22.29%	5,150	\$42.7M	16.38%	3,014

# Summary of Construction Contracts up to \$500,000

	7/1/06 - 6/30/09			7/1/09 - 6/30/12		
	\$	%	#	\$	%	#
<b>TOTAL</b>	<b>\$18.8M</b>	<b>100.00%</b>	<b>287</b>	<b>\$23.3M</b>	<b>100.00%</b>	<b>380</b>
<b>MBE/SLEB</b>						
<b>African American</b>	\$0.6M	3.19%	14	\$0.8M	3.25%	12
<b>Asian American</b>	\$0.5M	2.66%	8	\$1.5M	6.66%	11
<b>Hispanic American</b>	\$3.8M	20.21%	48	\$3.0M	12.65%	33
<b>Native American</b>	-	-	-	-	-	-
<b>Multi-Ethnic</b>	\$0.2M	1.06%	3	\$0.2M	0.61%	1
<b>Caucasian</b>	\$3.4M	18.30%	78	\$6.3M	27.34%	120
<b>TOTAL MBE/SLEB</b>	<b>\$8.5M</b>	<b>45.42%</b>	<b>151</b>	<b>\$11.8M</b>	<b>50.51%</b>	<b>177</b>
<b>Non MBE/SLEB</b>						
<b>Caucasian</b>	\$8.2M	43.41%	108	\$10.3M	44.29%	135
<b>Unknown/Decline</b>	\$2.0M	10.64%	25	\$1.1M	4.56%	61
<b>Publicly Owned Entity</b>	\$0.1M	0.53%	3	\$0.1M	0.64%	7

# **Summary of Architecture & Engineering Contracts up to \$500,000**

	7/1/06 - 6/30/09			7/1/09 - 6/30/12		
	\$	%	#	\$	%	#
<b>TOTAL</b>	<b>\$5.6M</b>	<b>100.00%</b>	<b>101</b>	<b>\$5.1M</b>	<b>100.00%</b>	<b>110</b>
<b>MBE/SLEB</b>						
<b>African American</b>	\$0.1M	1.79%	3	\$0.2M	4.72%	2
<b>Asian American</b>	\$1.7M	30.36%	38	\$1.6M	32.17%	21
<b>Hispanic American</b>	\$0.1M	1.79%	2	\$0.1M	0.93%	3
<b>Native American</b>	-	-	-	-	-	-
<b>Multi-Ethnic</b>	-	-	3	\$0.2M	1.25%	4
<b>Caucasian</b>	\$1.8M	31.70%	28	\$1.2M	25.50%	48
<b>TOTAL MBE/SLEB</b>	<b>\$3.7M</b>	<b>65.64%</b>	<b>74</b>	<b>\$3.3M</b>	<b>64.57%</b>	<b>78</b>
<b>Non MBE/SLEB</b>						
<b>Caucasian</b>	\$1.9M	34.36%	25	\$1.2M	23.93%	24
<b>Unknown/Decline</b>	-	-	-	\$0.1M	2.33%	7
<b>Publicly Owned Entity</b>	-	-	2	\$0.5M	9.17%	1



# **Summary of Professional Services Contracts up to \$500,000**

	7/1/06 - 6/30/09			7/1/09 - 6/30/12		
	\$	%	#	\$	%	#
<b>TOTAL</b>	<b>\$52.2M</b>	<b>100.00%</b>	<b>837</b>	<b>\$63.8M</b>	<b>100.00%</b>	<b>887</b>
<b>MBE/SLEB</b>						
<b>African American</b>	\$4.1M	7.85%	74	\$6.4M	10.04%	77
<b>Asian American</b>	\$4.0M	7.66%	61	\$5.5M	8.70%	67
<b>Hispanic American</b>	\$3.5M	6.71%	44	\$2.2M	3.50%	35
<b>Native American</b>	\$0.1M	0.19%	2	\$0.1M	0.05%	1
<b>Multi-Ethnic</b>	\$4.0M	7.66%	55	\$1.6M	2.51%	37
<b>Caucasian</b>	\$9.1M	17.50%	118	\$17.8M	27.87%	202
<b>TOTAL MBE/SLEB</b>	<b>\$24.8M</b>	<b>47.57%</b>	<b>354</b>	<b>\$33.6M</b>	<b>52.67%</b>	<b>419</b>
<b>Non MBE/SLEB</b>						
<b>Caucasian</b>	\$25.5M	48.79%	437	\$25.5M	40.03%	421
<b>Unknown/Decline</b>	\$0.5M	0.96%	12	\$0.7M	1.06%	4
<b>Publicly Owned Entity</b>	\$1.4M	2.68%	34	\$4.0M	6.24%	43

# Summary of Goods & Services Contracts up to \$500,000

	7/1/06 - 6/30/09			7/1/09 - 6/30/12		
	\$	%	#	\$	%	#
<b>TOTAL</b>	<b>\$193.5M</b>	<b>100.00%</b>	<b>12,090</b>	<b>\$168.9M</b>	<b>100.00%</b>	<b>11,191</b>
<b>MBE/SLEB</b>						
<b>African American</b>	\$3.8M	1.97%	248	\$3.3M	2.01%	198
<b>Asian American</b>	\$11.4M	5.90%	584	\$11.9M	6.96%	635
<b>Hispanic American</b>	\$4.8M	2.48%	215	\$4.1M	2.50%	209
<b>Native American</b>	\$0.5M	0.26%	30	\$0.7M	0.39%	26
<b>Multi-Ethnic</b>	\$5.7M	2.95%	299	\$6.9M	4.14%	349
<b>Caucasian</b>	\$40.1M	20.68%	2,008	\$47.8M	28.25%	4,275
<b>TOTAL MBE/SLEB</b>	<b>\$66.3M</b>	<b>34.24%</b>	<b>3,384</b>	<b>\$74.7M</b>	<b>44.25%</b>	<b>5,692</b>
<b>Non MBE/SLEB</b>						
<b>Caucasian</b>	\$67.9M	35.11%	3,588	\$56.1M	33.15%	2,535
<b>Unknown/Decline</b>	\$0.6M	0.31%	7	-	-	1
<b>Publicly Owned Entity</b>	\$58.7M	30.34%	5,111	\$38.1M	22.60%	2,963

# ***Total Contracts up to \$500,000***

	<b>7/1/06 - 6/30/09</b>	<b>7/1/09 - 6/30/12</b>
<b>Local</b>	\$194.0M	\$175.2M
<b>Non-Local</b>	\$76.1M	\$85.9M
<b>Total</b>	\$270.1M	\$261.1M
<b>% Local</b>	71.83%	67.10%

# ***Total Contracts up to \$500,000***

	<b>7/1/06 - 6/30/09</b>	<b>7/1/09 - 6/30/12</b>
<b>Total Contracts Up To \$500,000</b>	\$270.1M	\$261.1M
<b>MBE/SLEB</b>	\$103.3M	\$123.4M
<b>MBE/SLEB % of Total Contracts</b>	38.25%	47.26%

# ***MBE/SLEB Contracts up to \$500,000 by Type***

<b>Type</b>	<b>7/1/06 - 6/30/09</b>		<b>7/1/09 - 6/30/12</b>	
	<b>\$</b>	<b>%</b>	<b>\$</b>	<b>%</b>
<b>Construction</b>	\$8.5M	45.42%	\$11.8M	50.51%
<b>Architecture &amp; Engineering</b>	\$3.7M	65.64%	\$3.3M	64.57%
<b>Professional Services</b>	\$24.8M	47.57%	\$33.6M	52.67%
<b>Goods &amp; Services</b>	\$66.3M	34.24%	\$74.7M	44.25%
<b>Total</b>	\$103.3M	38.25%	\$123.4M	47.26%

# ***MBE/SLEB Contracts up to \$500,000 by Ethnicity***

<b>Type</b>	<b>7/1/06 - 6/30/09</b>	<b>7/1/09 - 6/30/12</b>
<b>African American</b>	\$8.6M	\$10.7M
<b>Asian American</b>	\$17.6M	\$20.5M
<b>Hispanic American</b>	\$12.2M	\$9.4M
<b>Native American</b>	\$0.6M	\$0.8M
<b>Multi-Ethnic</b>	\$9.9M	\$8.9M
<b>Caucasian Male</b>	\$36.5M	\$48.9M
<b>Caucasian Female</b>	\$17.9M	\$24.2M
<b>Total</b>	\$103.3M	\$123.4M

# ***MBE/SLEB Participation up to \$500,000 by Type***

	<b>7/1/06 - 6/30/09</b>	<b>7/1/09 - 6/30/12</b>
<b>Construction</b>		
<b>Total</b>	\$18.8M	\$23.3M
<b>MBE/SLEB</b>	\$8.5M	\$11.8M
<b>% MBE/SLEB</b>	45.42%	50.51%
<b>Architecture &amp; Engineering</b>		
<b>Total</b>	\$5.6M	\$5.1M
<b>MBE/SLEB</b>	\$3.7M	\$3.3M
<b>% MBE/SLEB</b>	65.64%	64.57%
<b>Professional Services</b>		
<b>Total</b>	\$52.2M	\$63.8M
<b>MBE/SLEB</b>	\$24.8M	\$33.6M
<b>% MBE/SLEB</b>	47.57%	52.67%
<b>Goods &amp; Services</b>		
<b>Total</b>	\$193.5M	\$168.9M
<b>MBE/SLEB</b>	\$66.3M	\$74.7M
<b>% MBE/SLEB</b>	34.24%	44.25%
<b>Total All Contracts</b>		
<b>Total</b>	\$270.1M	\$261.1M
<b>MBE/SLEB</b>	\$103.3M	\$123.4M
<b>% MBE/SLEB</b>	38.25%	47.26%

# Construction Contracts up to \$500,000

	7/1/06 - 6/30/09			7/1/09 - 6/30/12		
	\$	%	#	\$	%	#
<b>African American Males</b>	\$0.5M	2.66%	12	\$0.1M	0.31%	3
<b>African American Females</b>	\$0.1M	0.53%	2	\$0.7M	2.94%	9
<b>Asian American Males</b>	\$0.5M	2.66%	8	\$1.3M	5.65%	7
<b>Asian American Females</b>	-	-	-	\$0.2M	1.01%	4
<b>Hispanic American Males</b>	\$3.6M	19.15%	46	\$2.6M	11.12%	29
<b>Hispanic American Females</b>	\$0.2M	1.06%	2	\$0.4M	1.53%	4
<b>Native American Males</b>	-	-	-	-	-	-
<b>Native American Females</b>	-	-	-	-	-	-
<b>Multi-Ethnic&gt; 50% Males</b>	-	-	2	\$0.2M	0.61%	1
<b>Multi-Ethnic&gt; 50% Females</b>	-	-	-	-	-	-
<b>Caucasian Males - SLEB</b>	\$3.2M	17.24%	65	\$5.2M	22.57%	103
<b>Caucasian Females - SLEB</b>	\$0.2M	1.06%	13	\$1.1M	4.77%	17
<b>Multi-Ethnic 50/50</b>	\$0.2M	1.06%	1	-	-	-
<b>Total MBE/SLEB</b>	<b>\$8.5M</b>	<b>45.42%</b>	<b>151</b>	<b>\$11.8M</b>	<b>50.51%</b>	<b>177</b>
<b>Caucasian Males</b>	\$6.5M	34.37%	92	\$9.3M	40.01%	122
<b>Caucasian Females</b>	\$1.7M	9.04%	16	\$1.0M	4.28%	13
<b>Unknown/Decline</b>	\$2.0M	10.64%	25	\$1.1M	4.56%	61
<b>Publicly Owned Entity</b>	\$0.1M	0.53%	3	\$0.1M	0.64%	7
<b>Total</b>	<b>\$18.8M</b>	<b>100.00%</b>	<b>287</b>	<b>\$23.3M</b>	<b>100.00%</b>	<b>380</b>
<b>% MBE/SLEB</b>	<b>45.42%</b>		<b>52.61%</b>	<b>50.51%</b>		<b>46.58%</b>



# Architect & Engineering Contracts up to \$500,000

	7/1/06 - 6/30/09			7/1/09 - 6/30/12		
	\$	%	#	\$	%	#
<b>African American Males</b>	\$0.1M	1.79%	3	\$0.2M	4.72%	2
<b>African American Females</b>	-	-	-	-	-	-
<b>Asian American Males</b>	\$1.0M	17.86%	31	\$1.5M	29.77%	14
<b>Asian American Females</b>	\$0.7M	12.50%	7	\$0.1M	1.14%	7
<b>Hispanic American Males</b>	\$0.1M	1.79%	2	\$0.1M	1.14%	3
<b>Hispanic American Females</b>	-	-	-	-	-	-
<b>Native American Males</b>	-	-	-	-	-	-
<b>Native American Females</b>	-	-	-	-	-	-
<b>Multi-Ethnic&gt; 50% Males</b>	-	-	1	\$0.1M	1.14%	1
<b>Multi-Ethnic&gt; 50% Females</b>	-	-	-	-	-	-
<b>Caucasian Males - SLEB</b>	\$0.6M	10.27%	7	\$0.9M	19.59%	34
<b>Caucasian Females - SLEB</b>	\$1.2M	21.43%	21	\$0.3M	5.93%	14
<b>Multi-Ethnic 50/50</b>	-	-	2	\$0.1M	1.14%	3
<b>Total MBE/SLEB</b>	<b>\$3.7M</b>	<b>65.64%</b>	<b>74</b>	<b>\$3.3M</b>	<b>64.57%</b>	<b>78</b>
<b>Caucasian Males</b>	\$1.8M	32.57%	24	\$1.2M	25.12%	24
<b>Caucasian Females</b>	\$0.1M	1.79%	1	-	-	-
<b>Unknown/Decline</b>	-	-	-	\$0.1M	1.14%	7
<b>Publicly Owned Entity</b>	-	-	2	\$0.5M	9.17%	1
<b>Total</b>	<b>\$5.6M</b>	<b>100.00%</b>	<b>101</b>	<b>\$5.1M</b>	<b>100.00%</b>	<b>110</b>
<b>% MBE/SLEB</b>	<b>65.64%</b>		<b>73.27%</b>	<b>64.57%</b>		<b>70.91%</b>

# Professional Services Contracts up to \$500,000

	7/1/06 - 6/30/09			7/1/09 - 6/30/12		
	\$	%	#	\$	%	#
<b>African American Males</b>	\$1.9M	3.64%	29	\$4.1M	6.38%	32
<b>African American Females</b>	\$2.2M	4.21%	45	\$2.3M	3.66%	45
<b>Asian American Males</b>	\$2.0M	3.83%	34	\$3.3M	5.26%	32
<b>Asian American Females</b>	\$2.0M	3.83%	27	\$2.2M	3.44%	35
<b>Hispanic American Males</b>	\$2.4M	4.60%	29	\$1.5M	2.38%	21
<b>Hispanic American Females</b>	\$1.1M	2.11%	15	\$0.7M	1.12%	14
<b>Native American Males</b>	\$0.1M	0.19%	2	\$0.1M	0.05%	1
<b>Native American Females</b>	-	-	-	-	-	-
<b>Multi-Ethnic&gt; 50% Males</b>	\$1.1M	2.11%	18	\$0.5M	0.75%	21
<b>Multi-Ethnic&gt; 50% Females</b>	\$0.2M	0.38%	7	\$0.5M	0.75%	6
<b>Caucasian Males - SLEB</b>	\$7.0M	13.48%	70	\$10.0M	15.66%	95
<b>Caucasian Females - SLEB</b>	\$2.1M	4.02%	48	\$7.8M	12.21%	107
<b>Multi-Ethnic 50/50</b>	\$2.7M	5.17%	30	\$0.6M	1.01%	10
<b>Total MBE/SLEB</b>	<b>\$24.8M</b>	<b>47.57%</b>	<b>354</b>	<b>\$33.6M</b>	<b>52.67%</b>	<b>419</b>
<b>Caucasian Males</b>	\$20.5M	39.21%	342	\$20.2M	31.72%	326
<b>Caucasian Females</b>	\$5.0M	9.58%	95	\$5.3M	8.31%	95
<b>Unknown/Decline</b>	\$0.5M	0.96%	12	\$0.7M	1.06%	4
<b>Publicly Owned Entity</b>	\$1.4M	2.68%	34	\$4.0M	6.24%	43
<b>Total</b>	<b>\$52.2M</b>	<b>100.00%</b>	<b>837</b>	<b>\$63.8M</b>	<b>100.00%</b>	<b>887</b>
<b>% MBE/SLEB</b>	<b>47.57%</b>		<b>42.29%</b>	<b>52.67%</b>		<b>47.24%</b>

# Goods & Services Contracts up to \$500,000

	7/1/06 - 6/30/09			7/1/09 - 6/30/12		
	\$	%	#	\$	%	#
<b>African American Males</b>	\$3.3M	1.71%	211	\$2.4M	1.45%	143
<b>African American Females</b>	\$0.5M	0.26%	37	\$0.9M	0.56%	55
<b>Asian American Males</b>	\$7.5M	3.88%	373	\$7.9M	4.61%	503
<b>Asian American Females</b>	\$3.9M	2.02%	211	\$4.0M	2.35%	132
<b>Hispanic American Males</b>	\$3.4M	1.76%	158	\$2.4M	1.52%	158
<b>Hispanic American Females</b>	\$1.4M	0.72%	57	\$1.7M	0.98%	51
<b>Native American Males</b>	\$0.2M	0.10%	13	\$0.1M	0.02%	6
<b>Native American Females</b>	\$0.3M	0.16%	17	\$0.6M	0.37%	20
<b>Multi-Ethnic&gt; 50% Males</b>	\$2.3M	1.19%	142	\$2.6M	1.58%	117
<b>Multi-Ethnic&gt; 50% Females</b>	\$0.7M	0.36%	22	\$1.1M	0.65%	17
<b>Caucasian Males - SLEB</b>	\$25.7M	13.24%	1,068	\$32.8M	19.32%	3,295
<b>Caucasian Females - SLEB</b>	\$14.4M	7.44%	940	\$15.0M	8.93%	980
<b>Multi-Ethnic 50/50</b>	\$2.7M	1.40%	135	\$3.2M	1.91%	215
<b>Total MBE/SLEB</b>	<b>\$66.3M</b>	<b>34.24%</b>	<b>3,384</b>	<b>\$74.7M</b>	<b>44.25%</b>	<b>5,692</b>
<b>Caucasian Males</b>	\$62.3M	32.22%	3,222	\$48.8M	28.82%	2,214
<b>Caucasian Females</b>	\$5.6M	2.89%	366	\$7.3M	4.33%	321
<b>Unknown/Decline</b>	\$0.6M	0.31%	7	-	-	1
<b>Publicly Owned Entity</b>	\$58.7M	30.34%	5,111	\$38.1M	22.60%	2,963
<b>Total</b>	<b>\$193.5M</b>	<b>100.00%</b>	<b>12,090</b>	<b>\$168.9M</b>	<b>100.00%</b>	<b>11,191</b>
<b>% MBE/SLEB</b>	<b>34.24%</b>		<b>27.99%</b>	<b>44.25%</b>		<b>50.86%</b>

# Total Contracts up to \$500,000

	7/1/06 - 6/30/09			7/1/09 - 6/30/12		
	\$	%	#	\$	%	#
<b>African American Males</b>	\$5.8M	2.15%	255	\$6.8M	2.61%	180
<b>African American Females</b>	\$2.8M	1.04%	84	\$3.9M	1.52%	109
<b>Asian American Males</b>	\$11.0M	4.07%	446	\$14.0M	5.35%	556
<b>Asian American Females</b>	\$6.6M	2.44%	245	\$6.5M	2.50%	178
<b>Hispanic American Males</b>	\$9.5M	3.52%	233	\$6.6M	2.58%	210
<b>Hispanic American Females</b>	\$2.7M	1.00%	76	\$2.8M	1.05%	70
<b>Native American Males</b>	\$0.3M	0.11%	15	\$0.2M	0.03%	7
<b>Native American Females</b>	\$0.3M	0.11%	17	\$0.6M	0.24%	20
<b>Multi-Ethnic&gt; 50% Males</b>	\$3.4M	1.26%	163	\$3.4M	1.27%	140
<b>Multi-Ethnic&gt; 50% Females</b>	\$0.9M	0.33%	29	\$1.6M	0.60%	23
<b>Caucasian Males - SLEB</b>	\$36.5M	13.52%	1,210	\$48.9M	18.70%	3,527
<b>Caucasian Females - SLEB</b>	\$17.9M	6.63%	1,022	\$24.2M	9.31%	1,118
<b>Multi-Ethnic 50/50</b>	\$5.6M	2.07%	168	\$3.9M	1.50%	228
<b>Total MBE/SLEB</b>	<b>\$103.3M</b>	<b>38.25%</b>	<b>3,963</b>	<b>\$123.4M</b>	<b>47.26%</b>	<b>6,366</b>
<b>Caucasian Males</b>	\$91.1M	33.72%	3,680	\$79.5M	30.43%	2,686
<b>Caucasian Females</b>	\$12.4M	4.59%	478	\$13.6M	5.22%	429
<b>Unknown/Decline</b>	\$3.1M	1.15%	44	\$1.9M	0.71%	73
<b>Publicly Owned Entity</b>	\$60.2M	22.29%	5,150	\$42.7M	16.38%	3,014
<b>Total</b>	<b>\$270.1M</b>	<b>100.00%</b>	<b>13,315</b>	<b>\$261.1M</b>	<b>100.00%</b>	<b>12,568</b>
<b>% MBE/SLEB</b>	<b>38.25%</b>		<b>29.76%</b>	<b>47.26%</b>		<b>50.65%</b>

# ***MBE/SLEB Contract Amounts up to \$500,000***

	<b>7/1/06 - 6/30/09</b>	<b>7/1/09 - 6/30/12</b>
<b>CONTRACTS UNDER \$25,000</b>		
<b>Total</b>	\$77.9M	\$64.8M
<b>MBE/SLEB</b>	\$27.1M	\$29.4M
<b>% MBE/SLEB</b>	34.83%	45.45%
<b>CONTRACTS \$25,001 - \$100,000</b>		
<b>Total</b>	\$81.7M	\$74.0M
<b>MBE/SLEB</b>	\$31.5M	\$35.3M
<b>% MBE/SLEB</b>	38.56%	47.65%
<b>CONTRACTS \$100,001 - \$500,000</b>		
<b>Total</b>	\$110.5M	\$122.3M
<b>MBE/SLEB</b>	\$44.7M	\$58.7M
<b>% MBE/SLEB</b>	40.43%	47.99%
<b>TOTAL ALL CONTRACTS</b>		
<b>Total</b>	\$270.1M	\$261.1M
<b>MBE/SLEB</b>	\$103.3M	\$123.4M
<b>% MBE/SLEB</b>	38.25%	47.26%

# Contract Amounts Under \$25,000 by Ethnicity

	7/1/06 - 6/30/09			7/1/09 - 6/30/12		
	\$	%	#	\$	%	#
<b>African American Males</b>	\$1.7M	2.18%	202	\$1.0M	1.60%	144
<b>African American Females</b>	\$0.6M	0.77%	57	\$0.7M	1.16%	85
<b>Asian American Males</b>	\$3.3M	4.24%	375	\$3.2M	4.89%	457
<b>Asian American Females</b>	\$1.5M	1.93%	187	\$1.2M	1.91%	127
<b>Hispanic American Males</b>	\$2.0M	2.57%	169	\$1.3M	2.06%	159
<b>Hispanic American Females</b>	\$0.7M	0.90%	57	\$0.8M	1.22%	50
<b>Native American Males</b>	\$0.1M	0.13%	12	\$0.1M	0.07%	6
<b>Native American Females</b>	\$0.2M	0.26%	14	\$0.2M	0.29%	14
<b>Multi-Ethnic &gt; 50% Males</b>	\$1.6M	2.05%	137	\$1.5M	2.26%	113
<b>Multi-Ethnic &gt; 50% Females</b>	\$0.2M	0.26%	21	\$0.1M	0.12%	8
<b>Caucasian Males - SLEB</b>	\$8.6M	11.06%	934	\$11.5M	17.83%	3,179
<b>Caucasian Females - SLEB</b>	\$5.2M	6.68%	849	\$6.3M	9.73%	906
<b>Multi-Ethnic 50/50</b>	\$1.4M	1.80%	132	\$1.5M	2.30%	192
<b>Total MBE/SLEB</b>	<b>\$27.1M</b>	<b>34.83%</b>	<b>3,146</b>	<b>\$29.4M</b>	<b>45.44%</b>	<b>5,440</b>
<b>Caucasian Males</b>	\$26.3M	33.72%	3,034	\$18.5M	28.47%	2,081
<b>Caucasian Females</b>	\$3.7M	4.75%	396	\$2.9M	4.47%	340
<b>Unknown/Decline</b>	\$0.2M	0.26%	22	\$0.3M	0.39%	39
<b>Publicly Owned Entity</b>	\$20.6M	26.44%	4,593	\$13.7M	21.23%	2,652
<b>Total</b>	<b>\$77.9M</b>	<b>100.00%</b>	<b>11,191</b>	<b>\$64.8M</b>	<b>100.00%</b>	<b>10,552</b>
<b>% MBE/SLEB</b>	<b>34.83%</b>		<b>28.11%</b>	<b>45.44%</b>		<b>51.55%</b>

# Contract Amounts \$25,001-\$100,000 by Ethnicity

	7/1/06 - 6/30/09			7/1/09 - 6/30/12		
	\$	%	#	\$	%	#
<b>African American Males</b>	\$2.2M	2.69%	40	\$0.9M	1.18%	18
<b>African American Females</b>	\$1.1M	1.35%	20	\$1.2M	1.60%	16
<b>Asian American Males</b>	\$2.4M	2.94%	48	\$3.7M	4.96%	69
<b>Asian American Females</b>	\$2.4M	2.94%	43	\$1.9M	2.59%	36
<b>Hispanic American Males</b>	\$2.2M	2.69%	42	\$1.9M	2.64%	32
<b>Hispanic American Females</b>	\$0.6M	0.73%	12	\$0.9M	1.18%	17
<b>Native American Males</b>	\$0.2M	0.24%	3	\$0.1M	0.05%	1
<b>Native American Females</b>	\$0.1M	0.12%	3	\$0.4M	0.59%	6
<b>Multi-Ethnic &gt; 50% Males</b>	\$1.2M	1.47%	23	\$1.1M	1.43%	22
<b>Multi-Ethnic &gt; 50% Females</b>	\$0.2M	0.24%	5	\$0.5M	0.65%	10
<b>Caucasian Males - SLEB</b>	\$10.4M	12.75%	196	\$12.8M	17.27%	252
<b>Caucasian Females - SLEB</b>	\$7.6M	9.30%	151	\$8.6M	11.70%	171
<b>Multi-Ethnic 50/50</b>	\$0.9M	1.10%	20	\$1.3M	1.81%	31
<b>Total MBE/SLEB</b>	<b>\$31.5M</b>	<b>38.56%</b>	<b>606</b>	<b>\$35.3M</b>	<b>47.65%</b>	<b>681</b>
<b>Caucasian Males</b>	\$24.8M	30.36%	469	\$22.5M	30.40%	437
<b>Caucasian Females</b>	\$3.1M	3.79%	57	\$2.6M	3.52%	56
<b>Unknown/Decline</b>	\$0.5M	0.61%	11	\$0.6M	0.87%	19
<b>Publicly Owned Entity</b>	\$21.8M	26.68%	459	\$13.0M	17.56%	272
<b>Total</b>	<b>\$81.7M</b>	<b>100.00%</b>	<b>1,602</b>	<b>\$74.0M</b>	<b>100.00%</b>	<b>1,465</b>
<b>% MBE/SLEB</b>	<b>38.56%</b>		<b>37.83%</b>	<b>47.65%</b>		<b>46.48%</b>

# Contract Amounts \$100,001-\$500,000 by Ethnicity

	7/1/06 - 6/30/09			7/1/09 - 6/30/12		
	\$	%	#	\$	%	#
<b>African American Males</b>	\$1.9M	1.72%	13	\$4.9M	4.02%	18
<b>African American Females</b>	\$1.1M	1.00%	7	\$2.0M	1.65%	8
<b>Asian American Males</b>	\$5.3M	4.80%	23	\$7.1M	5.84%	30
<b>Asian American Females</b>	\$2.7M	2.44%	15	\$3.4M	2.79%	15
<b>Hispanic American Males</b>	\$5.3M	4.80%	22	\$3.4M	2.79%	19
<b>Hispanic American Females</b>	\$1.4M	1.27%	7	\$1.1M	0.87%	3
<b>Native American Males</b>	-	-	-	-	-	-
<b>Native American Females</b>	-	-	-	-	-	-
<b>Multi-Ethnic&gt; 50% Males</b>	\$0.6M	0.54%	3	\$0.8M	0.64%	5
<b>Multi-Ethnic&gt; 50% Females</b>	\$0.5M	0.45%	3	\$1.0M	0.83%	5
<b>Caucasian Males - SLEB</b>	\$17.5M	15.80%	80	\$24.6M	20.06%	96
<b>Caucasian Females - SLEB</b>	\$5.1M	4.62%	22	\$9.3M	7.63%	41
<b>Multi-Ethnic 50/50</b>	\$3.3M	2.99%	16	\$1.1M	0.87%	5
<b>Total MBE/SLEB</b>	<b>\$44.7M</b>	<b>40.43%</b>	<b>211</b>	<b>\$58.7M</b>	<b>47.99%</b>	<b>245</b>
<b>Caucasian Males</b>	\$40.0M	36.22%	177	\$38.5M	31.49%	168
<b>Caucasian Females</b>	\$5.6M	5.07%	25	\$8.1M	6.64%	33
<b>Unknown/Decline</b>	\$2.4M	2.17%	11	\$1.0M	0.79%	15
<b>Publicly Owned Entity</b>	\$17.8M	16.11%	98	\$16.0M	13.09%	90
<b>Total</b>	<b>\$110.5M</b>	<b>100.00%</b>	<b>522</b>	<b>\$122.3M</b>	<b>100.00%</b>	<b>551</b>
<b>% MBE/SLEB</b>	<b>40.43%</b>		<b>40.42%</b>	<b>47.99%</b>		<b>44.46%</b>



# Total Contracts up to \$500,000

	7/1/06 - 6/30/09			7/1/09 - 6/30/12		
	\$	%	#	\$	%	#
<b>African American Males</b>	\$5.8M	2.15%	255	\$6.8M	2.61%	180
<b>African American Females</b>	\$2.8M	1.04%	84	\$3.9M	1.52%	109
<b>Asian American Males</b>	\$11.0M	4.07%	446	\$14.0M	5.35%	556
<b>Asian American Females</b>	\$6.6M	2.44%	245	\$6.5M	2.50%	178
<b>Hispanic American Males</b>	\$9.5M	3.52%	233	\$6.6M	2.58%	210
<b>Hispanic American Females</b>	\$2.7M	1.00%	76	\$2.8M	1.05%	70
<b>Native American Males</b>	\$0.3M	0.11%	15	\$0.2M	0.03%	7
<b>Native American Females</b>	\$0.3M	0.11%	17	\$0.6M	0.24%	20
<b>Multi-Ethnic &gt; 50% Males</b>	\$3.4M	1.26%	163	\$3.4M	1.27%	140
<b>Multi-Ethnic &gt; 50% Females</b>	\$0.9M	0.33%	29	\$1.6M	0.60%	23
<b>Caucasian Males - SLEB</b>	\$36.5M	13.52%	1,210	\$48.9M	18.70%	3,527
<b>Caucasian Females - SLEB</b>	\$17.9M	6.63%	1,022	\$24.2M	9.31%	1,118
<b>Multi-Ethnic 50/50</b>	\$5.6M	2.07%	168	\$3.9M	1.50%	228
<b>Total MBE/SLEB</b>	<b>\$103.3M</b>	<b>38.25%</b>	<b>3,963</b>	<b>\$123.4M</b>	<b>47.26%</b>	<b>6,366</b>
<b>Caucasian Males</b>	\$91.1M	33.72%	3,680	\$79.5M	30.43%	2,686
<b>Caucasian Females</b>	\$12.4M	4.59%	478	\$13.6M	5.22%	429
<b>Unknown/Decline</b>	\$3.1M	1.15%	44	\$1.9M	0.71%	73
<b>Publicly Owned Entity</b>	\$60.2M	22.29%	5,150	\$42.7M	16.38%	3,014
<b>Total</b>	<b>\$270.1M</b>	<b>100.00%</b>	<b>13,315</b>	<b>\$261.1M</b>	<b>100.00%</b>	<b>12,568</b>
<b>% MBE/SLEB</b>	<b>38.25%</b>		<b>29.76%</b>	<b>47.26%</b>		<b>50.65%</b>

# ***Total Contracts Local & Non-Local***

	<b>7/1/06 - 6/30/09</b>	<b>7/1/09 - 6/30/12</b>
<b>Local</b>	\$511.8M	\$371.3M
<b>Non-Local</b>	\$242.7M	\$248.1M
<b>Total</b>	\$754.5M	\$619.4M
<b>% Local</b>	67.83%	59.95%

# ***Local Contracts Summary***

	<b>7/1/06 - 6/30/09</b>	<b>7/1/09 - 6/30/12</b>
<b>Total Contracts</b>	\$754.5M	\$619.4M
<b>MBE/SLEB</b>	\$264.9M	\$224.0M
<b>MBE/SLEB % of Total Contracts</b>	35.11%	36.16%

# ***MBE/SLEB Contracts by Type***

<b>Type</b>	<b>7/1/06 - 6/30/09</b>		<b>7/1/09 - 6/30/12</b>	
	<b>\$</b>	<b>%</b>	<b>\$</b>	<b>%</b>
<b>Construction</b>	\$46.9M	41.12%	\$45.6M	34.00%
<b>Architecture &amp; Engineering</b>	\$4.2M	56.07%	\$7.1M	27.43%
<b>Professional Services</b>	\$74.0M	26.13%	\$69.1M	37.76%
<b>Goods &amp; Services</b>	\$139.8M	39.97%	\$102.2M	36.96%
<b>Total</b>	\$264.9M	35.11%	\$224.0M	36.16%

# ***MBE/SLEB Contract Amounts by Ethnicity***

<b>Type</b>	<b>7/1/06 - 6/30/09</b>	<b>7/1/09 - 6/30/12</b>
	<b>\$</b>	<b>\$</b>
<b>African American</b>	\$45.6M	\$34.0M
<b>Hispanic American</b>	\$86.7M	\$21.7M
<b>Multi-Ethnicity</b>	\$15.9M	\$13.7M
<b>Asian American</b>	\$37.1M	\$38.3M
<b>Caucasian Female</b>	\$27.1M	\$30.8M
<b>Caucasian Male</b>	\$51.9M	\$84.7M
<b>Native American</b>	\$0.6M	\$0.8M
<b>Total</b>	\$264.9M	\$224.0M

# ***MBE/SLEB Participation by Type***

	<b>7/1/06 - 6/30/09</b>	<b>7/1/09 - 6/30/12</b>
<b>Construction</b>		
<b>Total</b>	\$114.1M	\$134.2M
<b>MBE/SLEB</b>	\$46.9M	\$45.6M
<b>% MBE/SLEB</b>	41.12%	34.00%
<b>Architecture &amp; Engineering</b>		
<b>Total</b>	\$7.4M	\$25.8M
<b>MBE/SLEB</b>	\$4.2M	\$7.1M
<b>% MBE/SLEB</b>	56.07%	27.43%
<b>Professional Services</b>		
<b>Total</b>	\$283.3M	\$182.9M
<b>MBE/SLEB</b>	\$74.0M	\$69.1M
<b>% MBE/SLEB</b>	26.13%	37.76%
<b>Goods &amp; Services</b>		
<b>Total</b>	\$349.7M	\$276.5M
<b>MBE/SLEB</b>	\$139.8M	\$102.2M
<b>% MBE/SLEB</b>	39.97%	36.96%
<b>Total All Contracts</b>		
<b>Total</b>	\$754.5M	\$619.4M
<b>MBE/SLEB</b>	\$264.9M	\$224.0M
<b>% MBE/SLEB</b>	35.11%	36.16%

# Construction Contracts by Ethnicity

	7/1/06 - 6/30/09			7/1/09 - 6/30/12		
	\$	%	#	\$	%	#
<b>African American Males</b>	\$1.3M	1.14%	13	\$0.1M	0.05%	3
<b>African American Females</b>	\$0.1M	0.09%	2	\$0.8M	0.62%	9
<b>Asian American Males</b>	\$0.5M	0.44%	8	\$9.5M	7.12%	13
<b>Asian American Females</b>	\$12.2M	10.69%	3	\$3.2M	2.36%	6
<b>Hispanic American Males</b>	\$23.4M	20.51%	49	\$10.8M	8.02%	34
<b>Hispanic American Females</b>	\$0.9M	0.79%	3	\$1.0M	0.78%	5
<b>Native American Males</b>	-	-	-	-	-	-
<b>Native American Females</b>	-	-	-	-	-	-
<b>Multi-Ethnic&gt; 50% Males</b>	-	-	2	\$0.1M	0.11%	1
<b>Multi-Ethnic&gt; 50% Females</b>	-	-	-	-	-	-
<b>Caucasian Males - SLEB</b>	\$8.1M	7.10%	67	\$14.3M	10.64%	109
<b>Caucasian Females - SLEB</b>	\$0.2M	0.18%	13	\$5.8M	4.30%	20
<b>Multi-Ethnic 50/50</b>	\$0.2M	0.18%	1	-	-	-
<b>Total MBE/SLEB</b>	<b>\$46.9M</b>	<b>41.12%</b>	<b>161</b>	<b>\$45.6M</b>	<b>34.00%</b>	<b>200</b>
<b>Caucasian Males</b>	\$61.4M	53.79%	129	\$81.9M	61.03%	155
<b>Caucasian Females</b>	\$3.1M	2.72%	18	\$4.0M	3.00%	16
<b>Unknown/Decline</b>	\$2.7M	2.37%	26	\$2.5M	1.86%	70
<b>Publicly Owned Entity</b>	-	-	3	\$0.2M	0.11%	7
<b>Total</b>	<b>\$114.1M</b>	<b>100.00%</b>	<b>337</b>	<b>\$134.2M</b>	<b>100.00%</b>	<b>448</b>
<b>% MBE/SLEB</b>	<b>41.12%</b>		<b>47.77%</b>	<b>34.00%</b>		<b>44.64%</b>

# Architect & Engineering Contracts by Ethnicity

	7/1/06 - 6/30/09			7/1/09 - 6/30/12		
	\$	%	#	\$	%	#
<b>African American Males</b>	\$0.1M	0.66%	3	\$0.4M	1.82%	2
<b>African American Females</b>	-	-	-	-	-	-
<b>Asian American Males</b>	\$1.0M	13.51%	31	\$3.5M	13.61%	15
<b>Asian American Females</b>	\$0.7M	9.46%	7	\$0.1M	0.27%	7
<b>Hispanic American Males</b>	-	-	-	\$0.1M	0.27%	2
<b>Hispanic American Females</b>	-	-	2	-	-	-
<b>Native American Males</b>	-	-	-	-	-	-
<b>Native American Females</b>	-	-	-	-	-	-
<b>Multi-Ethnic&gt; 50% Males</b>	-	-	1	\$0.1M	0.27%	1
<b>Multi-Ethnic&gt; 50% Females</b>	-	-	-	\$0.7M	2.62%	3
<b>Caucasian Males - SLEB</b>	\$1.2M	16.22%	8	\$1.3M	5.20%	36
<b>Caucasian Females - SLEB</b>	\$1.2M	16.22%	21	\$0.9M	3.37%	14
<b>Multi-Ethnic 50/50</b>	-	-	2	-	-	-
<b>Total MBE/SLEB</b>	<b>\$4.2M</b>	<b>56.07%</b>	<b>75</b>	<b>\$7.1M</b>	<b>27.43%</b>	<b>80</b>
<b>Caucasian Males</b>	\$3.2M	43.93%	26	\$17.0M	66.11%	27
<b>Caucasian Females</b>	-	-	1	-	-	-
<b>Unknown/Decline</b>	-	-	-	\$0.1M	0.46%	7
<b>Publicly Owned Entity</b>	-	-	2	\$1.6M	6.00%	2
<b>Total</b>	<b>\$7.4M</b>	<b>100.00%</b>	<b>104</b>	<b>\$25.8M</b>	<b>100.00%</b>	<b>116</b>
<b>% MBE/SLEB</b>	<b>56.07%</b>		<b>72.12%</b>	<b>27.43%</b>		<b>68.97%</b>



# Professional Services Contracts by Ethnicity

	7/1/06 - 6/30/09			7/1/09 - 6/30/12		
	\$	%	#	\$	%	#
<b>African American Males</b>	\$7.7M	2.72%	33	\$13.5M	7.40%	37
<b>African American Females</b>	\$4.1M	1.45%	47	\$5.2M	2.83%	48
<b>Asian American Males</b>	\$2.0M	0.71%	34	\$4.1M	2.26%	33
<b>Asian American Females</b>	\$5.7M	2.01%	29	\$4.1M	2.22%	38
<b>Hispanic American Males</b>	\$29.9M	10.55%	33	\$2.2M	1.22%	22
<b>Hispanic American Females</b>	\$1.1M	0.39%	15	\$0.7M	0.39%	14
<b>Native American Males</b>	\$0.1M	0.04%	2	\$0.1M	0.04%	1
<b>Native American Females</b>	-	-	-	-	-	-
<b>Multi-Ethnic&gt; 50% Males</b>	\$2.0M	0.71%	19	\$1.1M	0.60%	22
<b>Multi-Ethnic&gt; 50% Females</b>	\$0.2M	0.07%	7	\$0.5M	0.26%	6
<b>Caucasian Males - SLEB</b>	\$12.3M	4.34%	77	\$27.5M	15.02%	105
<b>Caucasian Females - SLEB</b>	\$2.9M	1.02%	49	\$7.8M	4.28%	107
<b>Multi-Ethnic 50/50</b>	\$6.0M	2.12%	32	\$2.3M	1.24%	12
<b>Total MBE/SLEB</b>	<b>\$74.0M</b>	<b>26.13%</b>	<b>377</b>	<b>\$69.1M</b>	<b>37.76%</b>	<b>445</b>
<b>Caucasian Males</b>	\$78.7M	27.77%	375	\$47.6M	26.04%	344
<b>Caucasian Females</b>	\$8.5M	3.00%	100	\$7.5M	4.10%	97
<b>Unknown/Decline</b>	\$0.5M	0.18%	12	\$0.7M	0.37%	5
<b>Publicly Owned Entity</b>	\$121.6M	42.92%	46	\$58.0M	31.73%	61
<b>Total</b>	<b>\$283.3M</b>	<b>100.00%</b>	<b>910</b>	<b>\$182.9M</b>	<b>100.00%</b>	<b>952</b>
<b>% MBE/SLEB</b>	<b>26.13%</b>		<b>41.43%</b>	<b>37.76%</b>		<b>46.74%</b>

# Goods & Services Contracts by Ethnicity

	7/1/06 - 6/30/09			7/1/09 - 6/30/12		
	\$	%	#	\$	%	#
<b>African American Males</b>	\$29.8M	8.52%	214	\$9.8M	3.54%	147
<b>African American Females</b>	\$2.5M	0.71%	38	\$4.2M	1.52%	57
<b>Asian American Males</b>	\$8.8M	2.52%	375	\$10.0M	3.55%	505
<b>Asian American Females</b>	\$6.2M	1.77%	212	\$3.9M	1.44%	132
<b>Hispanic American Males</b>	\$20.7M	5.92%	160	\$3.3M	1.27%	159
<b>Hispanic American Females</b>	\$10.7M	3.06%	58	\$3.6M	1.23%	53
<b>Native American Males</b>	\$0.2M	0.06%	13	\$0.1M	0.02%	6
<b>Native American Females</b>	\$0.3M	0.09%	17	\$0.6M	0.22%	20
<b>Multi-Ethnic&gt; 50% Males</b>	\$4.1M	1.17%	145	\$2.7M	0.96%	117
<b>Multi-Ethnic&gt; 50% Females</b>	\$0.7M	0.20%	22	\$1.1M	0.39%	14
<b>Caucasian Males - SLEB</b>	\$30.3M	8.66%	1,074	\$41.6M	15.06%	3,300
<b>Caucasian Females - SLEB</b>	\$22.8M	6.52%	942	\$16.2M	5.91%	982
<b>Multi-Ethnic 50/50</b>	\$2.7M	0.77%	135	\$5.1M	1.85%	221
<b>Total MBE/SLEB</b>	<b>\$139.8M</b>	<b>39.97%</b>	<b>3,405</b>	<b>\$102.2M</b>	<b>36.96%</b>	<b>5,713</b>
<b>Caucasian Males</b>	\$124.0M	35.47%	3,250	\$79.5M	28.71%	2,232
<b>Caucasian Females</b>	\$6.2M	1.77%	367	\$7.3M	2.65%	321
<b>Unknown/Decline</b>	\$0.6M	0.17%	7	-	-	-
<b>Publicly Owned Entity</b>	\$79.1M	22.62%	5,127	\$87.5M	31.68%	2,992
<b>Total</b>	<b>\$349.7M</b>	<b>100.00%</b>	<b>12,156</b>	<b>\$276.5M</b>	<b>100.00%</b>	<b>11,258</b>
<b>% MBE/SLEB</b>	<b>39.97%</b>		<b>28.01%</b>	<b>36.96%</b>		<b>50.75%</b>

# Total Contracts by Ethnicity

	7/1/06 - 6/30/09			7/1/09 - 6/30/12		
	\$	%	#	\$	%	#
<b>African American Males</b>	\$38.9M	5.16%	263	\$23.8M	3.85%	189
<b>African American Females</b>	\$6.7M	0.89%	87	\$10.2M	1.65%	114
<b>Asian American Males</b>	\$12.3M	1.63%	448	\$27.1M	4.36%	566
<b>Asian American Females</b>	\$24.8M	3.29%	251	\$11.3M	1.83%	183
<b>Hispanic American Males</b>	\$74.0M	9.81%	242	\$16.4M	2.67%	217
<b>Hispanic American Females</b>	\$12.7M	1.68%	78	\$5.3M	0.83%	72
<b>Native American Males</b>	\$0.3M	0.04%	15	\$0.2M	0.01%	7
<b>Native American Females</b>	\$0.3M	0.04%	17	\$0.6M	0.10%	20
<b>Multi-Ethnic &gt; 50% Males</b>	\$6.1M	0.81%	167	\$4.0M	0.64%	141
<b>Multi-Ethnic &gt; 50% Females</b>	\$0.9M	0.12%	29	\$2.3M	0.36%	23
<b>Caucasian Males - SLEB</b>	\$51.9M	6.87%	1,226	\$84.7M	13.68%	3,550
<b>Caucasian Females - SLEB</b>	\$27.1M	3.59%	1,025	\$30.7M	4.98%	1,123
<b>Multi-Ethnic 50/50</b>	\$8.9M	1.18%	170	\$7.4M	1.20%	233
<b>Total MBE/SLEB</b>	<b>\$264.9M</b>	<b>35.11%</b>	<b>4,018</b>	<b>\$224.0M</b>	<b>36.16%</b>	<b>6,438</b>
<b>Caucasian Males</b>	\$267.3M	35.43%	3,780	\$226.0M	36.49%	2,758
<b>Caucasian Females</b>	\$17.8M	2.36%	486	\$18.8M	3.04%	434
<b>Unknown/Decline</b>	\$3.8M	0.50%	45	\$3.3M	0.53%	82
<b>Publicly Owned Entity</b>	\$200.7M	26.60%	5,178	\$147.3	23.78%	3,062
<b>Total</b>	<b>\$754.5M</b>	<b>100.00%</b>	<b>13,507</b>	<b>\$619.4M</b>	<b>100.00%</b>	<b>12,774</b>
<b>% MBE/SLEB</b>	<b>35.11%</b>		<b>29.75%</b>	<b>36.16%</b>		<b>50.40%</b>

# ***MBE/SLEB by Contract Amount***

	<b>7/1/06 - 6/30/09</b>	<b>7/1/09 - 6/30/12</b>
<b><i>CONTRACTS UNDER \$25,000</i></b>		
<b>Total</b>	\$77.9M	\$64.8M
<b>MBE/SLEB</b>	\$27.1M	\$29.4M
<b>% MBE/SLEB</b>	34.83%	45.44%
<b><i>CONTRACTS \$25,001 - \$100,000</i></b>		
<b>Total</b>	\$81.7M	\$74.0M
<b>MBE/SLEB</b>	\$31.5M	\$35.3M
<b>% MBE/SLEB</b>	38.56%	47.65%
<b><i>CONTRACTS \$100,001 - \$500,000</i></b>		
<b>Total</b>	\$110.5M	\$122.3M
<b>MBE/SLEB</b>	\$44.7M	\$58.7M
<b>% MBE/SLEB</b>	40.43%	47.99%
<b><i>CONTRACTS OVER \$500,000</i></b>		
<b>Total</b>	\$484.4M	\$358.3M
<b>MBE/SLEB</b>	\$161.6M	\$100.6M
<b>% MBE/SLEB</b>	33.35%	28.07%
<b><i>TOTAL ALL CONTRACTS</i></b>		
<b>Total</b>	\$754.5M	\$619.4M
<b>MBE/SLEB</b>	\$264.9M	\$224.0M
<b>% MBE/SLEB</b>	35.11%	36.16%

# Contract Amounts Under \$25,000 by Ethnicity

	7/1/06 - 6/30/09			7/1/09 - 6/30/12		
	\$	%	#	\$	%	#
<b>African American Males</b>	\$1.7M	2.18%	202	\$1.0M	1.60%	144
<b>African American Females</b>	\$0.6M	0.77%	57	\$0.7M	1.16%	85
<b>Asian American Males</b>	\$3.3M	4.24%	375	\$3.2M	4.89%	457
<b>Asian American Females</b>	\$1.5M	1.93%	187	\$1.2M	1.91%	127
<b>Hispanic American Males</b>	\$2.0M	2.57%	169	\$1.3M	2.06%	159
<b>Hispanic American Females</b>	\$0.7M	0.90%	57	\$0.8M	1.22%	50
<b>Native American Males</b>	\$0.1M	0.13%	12	\$0.1M	0.07%	6
<b>Native American Females</b>	\$0.2M	0.26%	14	\$0.2M	0.29%	14
<b>Multi-Ethnic &gt; 50% Males</b>	\$1.6M	2.05%	137	\$1.5M	2.26%	113
<b>Multi-Ethnic &gt; 50% Females</b>	\$0.2M	0.26%	21	\$0.1M	0.12%	8
<b>Caucasian Males - SLEB</b>	\$8.6M	11.06%	934	\$11.5M	17.83%	3,179
<b>Caucasian Females - SLEB</b>	\$5.2M	6.68%	849	\$6.3M	9.73%	906
<b>Multi-Ethnic 50/50</b>	\$1.4M	1.80%	132	\$1.5M	2.30%	192
<b>Total MBE/SLEB</b>	<b>\$27.1M</b>	<b>34.83%</b>	<b>3,146</b>	<b>\$29.4M</b>	<b>45.44%</b>	<b>5,440</b>
<b>Caucasian Males</b>	\$26.3M	33.72%	3,034	\$18.5M	28.47%	2,081
<b>Caucasian Females</b>	\$3.7M	4.75%	396	\$2.9M	4.47%	340
<b>Unknown/Decline</b>	\$0.2M	0.26%	22	\$0.3M	0.39%	39
<b>Publicly Owned Entity</b>	\$20.6M	26.44%	4,593	\$13.7M	21.23%	2,652
<b>Total</b>	<b>\$77.9M</b>	<b>100.00%</b>	<b>11,191</b>	<b>\$64.8M</b>	<b>100.00%</b>	<b>10,552</b>
<b>% MBE/SLEB</b>	<b>34.83%</b>		<b>28.11%</b>	<b>45.44%</b>		<b>51.55%</b>

# Contract Amounts \$25,001-\$100,000 by Ethnicity

	7/1/06 - 6/30/09			7/1/09 - 6/30/12		
	\$	%	#	\$	%	#
<b>African American Males</b>	\$2.2M	2.69%	40	\$0.9M	1.18%	18
<b>African American Females</b>	\$1.1M	1.35%	20	\$1.2M	1.60%	16
<b>Asian American Males</b>	\$2.4M	2.94%	48	\$3.7M	4.96%	69
<b>Asian American Females</b>	\$2.4M	2.94%	43	\$1.9M	2.59%	36
<b>Hispanic American Males</b>	\$2.2M	2.69%	42	\$1.9M	2.64%	32
<b>Hispanic American Females</b>	\$0.6M	0.73%	12	\$0.9M	1.18%	17
<b>Native American Males</b>	\$0.2M	0.24%	3	\$0.1M	0.05%	1
<b>Native American Females</b>	\$0.1M	0.12%	3	\$0.4M	0.59%	6
<b>Multi-Ethnic &gt; 50% Males</b>	\$1.2M	1.47%	23	\$1.1M	1.43%	22
<b>Multi-Ethnic &gt; 50% Females</b>	\$0.2M	0.24%	5	\$0.5M	0.65%	10
<b>Caucasian Males - SLEB</b>	\$10.4M	12.75%	196	\$12.8M	17.27%	252
<b>Caucasian Females - SLEB</b>	\$7.6M	9.30%	151	\$8.6M	11.70%	171
<b>Multi-Ethnic 50/50</b>	\$0.9M	1.10%	20	\$1.3M	1.81%	31
<b>Total MBE/SLEB</b>	<b>\$31.5M</b>	<b>38.56%</b>	<b>606</b>	<b>\$35.3M</b>	<b>47.65%</b>	<b>681</b>
<b>Caucasian Males</b>	\$24.8M	30.36%	469	\$22.5M	30.40%	437
<b>Caucasian Females</b>	\$3.1M	3.79%	57	\$2.6M	3.52%	56
<b>Unknown/Decline</b>	\$0.5M	0.61%	11	\$0.6M	0.87%	19
<b>Publicly Owned Entity</b>	\$21.8M	26.68%	459	\$13.0M	17.56%	272
<b>Total</b>	<b>\$81.7M</b>	<b>100.00%</b>	<b>1,602</b>	<b>\$74.0M</b>	<b>100.00%</b>	<b>1,465</b>
<b>% MBE/SLEB</b>	<b>38.56%</b>		<b>37.83%</b>	<b>47.65%</b>		<b>46.48</b>

# Contract Amounts \$100,001-\$500,000 by Ethnicity

	7/1/06 - 6/30/09			7/1/09 - 6/30/12		
	\$	%	#	\$	%	#
<b>African American Males</b>	\$1.9M	1.72%	13	\$4.9M	4.02%	18
<b>African American Females</b>	\$1.1M	1.00%	7	\$2.0M	1.65%	8
<b>Asian American Males</b>	\$5.3M	4.80%	23	\$7.1M	5.84%	30
<b>Asian American Females</b>	\$2.7M	2.44%	15	\$3.4M	2.79%	15
<b>Hispanic American Males</b>	\$5.3M	4.80%	22	\$3.4M	2.79%	19
<b>Hispanic American Females</b>	\$1.4M	1.27%	7	\$1.1M	0.87%	3
<b>Native American Males</b>	-	-	-	-	-	-
<b>Native American Females</b>	-	-	-	-	-	-
<b>Multi-Ethnic&gt; 50% Males</b>	\$0.6M	0.54%	3	\$0.8M	0.64%	5
<b>Multi-Ethnic&gt; 50% Females</b>	\$0.5M	0.45%	3	\$1.0M	0.83%	5
<b>Caucasian Males - SLEB</b>	\$17.5M	15.80%	80	\$24.6M	20.06%	96
<b>Caucasian Females - SLEB</b>	\$5.1M	4.62%	22	\$9.3M	7.63%	41
<b>Multi-Ethnic 50/50</b>	\$3.3M	2.99%	16	\$1.1M	0.87%	5
<b>Total MBE/SLEB</b>	<b>\$44.7M</b>	<b>40.43%</b>	<b>211</b>	<b>\$58.7M</b>	<b>47.99%</b>	<b>245</b>
<b>Caucasian Males</b>	\$40.0M	36.22%	177	\$38.5M	31.49%	168
<b>Caucasian Females</b>	\$5.6M	5.07%	25	\$8.1M	6.64%	33
<b>Unknown/Decline</b>	\$2.4M	2.17%	11	\$1.0M	0.79%	15
<b>Publicly Owned Entity</b>	\$17.8M	16.11%	98	\$16.0M	13.09%	90
<b>Total</b>	<b>\$110.5M</b>	<b>100.00%</b>	<b>522</b>	<b>\$122.3M</b>	<b>100.00%</b>	<b>551</b>
<b>% MBE/SLEB</b>	<b>40.43%</b>		<b>40.42%</b>	<b>47.99%</b>		<b>44.46%</b>

# Contract Amounts Over \$500,000 by Ethnicity

	7/1/06 - 6/30/09			7/1/09 - 6/30/12		
	\$	%	#	\$	%	#
<b>African American Males</b>	\$33.1M	6.83%	8	\$17.0M	4.76%	9
<b>African American Females</b>	\$3.9M	0.81%	3	\$6.3M	1.74%	5
<b>Asian American Males</b>	\$1.3M	0.27%	2	\$13.1M	3.64%	10
<b>Asian American Females</b>	\$18.2M	3.76%	6	\$4.8M	1.34%	5
<b>Hispanic American Males</b>	\$64.5M	13.32%	9	\$9.8M	2.74%	7
<b>Hispanic American Females</b>	\$10.0M	2.06%	2	\$2.5M	0.68%	2
<b>Native American Males</b>	-	-	-	-	-	-
<b>Native American Females</b>	-	-	-	-	-	-
<b>Multi-Ethnic&gt; 50% Males</b>	\$2.7M	0.56%	4	\$0.6M	0.18%	1
<b>Multi-Ethnic&gt; 50% Females</b>	-	-	-	\$0.7M	0.19%	1
<b>Caucasian Males - SLEB</b>	\$15.4M	3.16%	16	\$35.8M	9.99%	23
<b>Caucasian Females - SLEB</b>	\$9.2M	1.90%	3	\$6.5M	1.83%	5
<b>Multi-Ethnic 50/50</b>	\$3.3M	0.68%	2	\$3.5M	0.98%	4
<b>Total MBE/SLEB</b>	<b>\$161.6M</b>	<b>33.35%</b>	<b>55</b>	<b>\$100.6M</b>	<b>28.07%</b>	<b>72</b>
<b>Caucasian Males</b>	\$176.2M	36.40%	100	\$146.5M	40.90%	72
<b>Caucasian Females</b>	\$5.4M	1.11%	8	\$5.2M	1.46%	5
<b>Unknown/Decline</b>	\$0.7M	0.14%	1	\$1.4M	0.40%	9
<b>Publicly Owned Entity</b>	\$140.5M	29.00%	28	\$104.6M	29.17%	48
<b>Total</b>	<b>\$484.4M</b>	<b>100.00%</b>	<b>192</b>	<b>\$358.3M</b>	<b>100.00%</b>	<b>206</b>
<b>% MBE/SLEB</b>	<b>33.35%</b>		<b>28.65%</b>	<b>28.07%</b>		<b>34.95%</b>



# Total Contracts by Ethnicity

	7/1/09 - 6/30/09			7/1/09 - 6/30/12		
	\$	%	#	\$	%	#
<b>African American Males</b>	\$38.9M	5.16%	263	\$23.8M	3.85%	189
<b>African American Females</b>	\$6.7M	0.89%	87	\$10.2M	1.65%	114
<b>Asian American Males</b>	\$12.3M	1.63%	448	\$27.1M	4.36%	566
<b>Asian American Females</b>	\$24.8M	3.29%	251	\$11.3M	1.83%	183
<b>Hispanic American Males</b>	\$74.0M	9.81%	242	\$16.4M	2.67%	217
<b>Hispanic American Females</b>	\$12.7M	1.68%	78	\$5.3M	0.83%	72
<b>Native American Males</b>	\$0.3M	0.04%	15	\$0.2M	0.01%	7
<b>Native American Females</b>	\$0.3M	0.04%	17	\$0.6M	0.10%	20
<b>Multi-Ethnic&gt; 50% Males</b>	\$6.1M	0.81%	167	\$4.0M	0.64%	141
<b>Multi-Ethnic&gt; 50% Females</b>	\$0.9M	0.12%	29	\$2.3M	0.36%	24
<b>Caucasian Males – SLEB</b>	\$51.9M	6.87%	1,226	\$84.7M	13.68%	3,550
<b>Caucasian Females - SLEB</b>	\$27.1M	3.59%	1,025	\$30.7M	4.98%	1,123
<b>Multi-Ethnic 50/50</b>	\$8.9M	1.18%	170	\$7.4M	1.20%	232
<b>Total MBE/SLEB</b>	<b>\$264.9M</b>	<b>35.11%</b>	<b>4,018</b>	<b>\$224.0M</b>	<b>36.16%</b>	<b>6,438</b>
<b>Caucasian Males</b>	\$267.3M	35.43%	3,780	\$226.0M	36.49%	2,758
<b>Caucasian Females</b>	\$17.8M	2.36%	486	\$18.8M	3.04%	434
<b>Unknown/Decline</b>	\$3.8M	0.50%	45	\$3.3M	0.53%	82
<b>Publicly Owned Entity</b>	\$200.7M	26.60%	5,178	\$147.3M	23.78%	3,062
<b>Total</b>	<b>\$754.5M</b>	<b>100.00%</b>	<b>13,507</b>	<b>\$619.4M</b>	<b>100.00%</b>	<b>12,744</b>
<b>% MBE/SLEB</b>	<b>35.11%</b>		<b>29.75%</b>	<b>36.16%</b>		<b>50.40%</b>

# **Vendor Pool**

## **October 31, 2012**

	<b>SLEB #</b>	<b>Local Vendors Non-SLEB #</b>	<b>Non-Local Vendors #</b>	<b>Total #</b>
<b>African American</b>	196	1,520	490	2,206
<b>Asian American</b>	241	1,162	644	2,047
<b>Hispanic American</b>	111	753	412	1,276
<b>Native American</b>	5	28	30	63
<b>Multi-Ethnic</b>	35	362	389	786
<b>Caucasian</b>	748	-	-	748
<b>Total MBE/SLEB</b>	<b>1,336</b>	<b>3,825</b>	<b>1,965</b>	<b>7,126</b>
<b>Caucasian</b>	-	4,010	5,008	9,018
<b>Unknown/Decline</b>	-	1,775	1,436	3,211
<b>Publicly Owned Entity</b>	-	227	523	750
<b>Total Other</b>	-	<b>6,012</b>	<b>6,967</b>	<b>12,979</b>
<b>Total Vendors</b>	<b>1,336</b>	<b>9,837</b>	<b>8,932</b>	<b>20,105</b>