Measure A1 Implementation Policies

Rental Housing Development Fund & Innovation and Opportunity Fund

On June 28, 2016, the Alameda County Board of Supervisors placed Measure A1 on the November ballot for \$580 million in general obligation bonds designated for affordable housing, and adopted a program summary outlining basic parameters of programs to be funded. The residents of Alameda County voted to support the Measure A1 Bond on November 8, 2017, and Alameda County's Housing and Community Development Department (HCD) is implementing this program.

Of the Bond's five programs, two are intended to increase the affordable rental housing inventory in Alameda County. Detailed implementation policies have been developed in order to guide the use of the funds allocated to the Rental Housing Programs.

Framework

When the Alameda County Board of Supervisors placed Measure A1 on the ballot, a specific framework was provided in the program summary description adopted at that time:

- To create and preserve affordable rental housing for the County's most vulnerable current and displaced residents, including low-income workforce households.
- The Rental Development allocation includes funding for the Rental Housing Development Fund and funds for a Rental Housing Innovations fund.
 - a. The Rental Development Funds will have a geographic distribution of regional pools (North/South/East/Mid) as well as "Base City Allocations" for each jurisdiction.
 - b. Innovations Fund will be a single County-wide allocation.

HCD will use its existing Administrative Loan Terms (see Exhibit A) and detailed Housing Development Policies and Procedures for overall requirements, however there will be additional specific requirements that govern the use of Measure A1 Bond funding, outlined under sections I and II below.

Measure A1 Specific Policies for Rental Housing Development Fund - Applies to Both Base City Allocation and Regional Pool

I. Income Levels

Policy Adopted June 28, 2016

- A. The majority of the housing units will serve very low-income households with incomes between 30% and 60% of Area Median Income (AMI).
- B. A portion of the funds may be allowed to subsidize units for households at or below 80% of AMI to create affordable housing for a mix of lower-income levels within developments.



C. At least 20% of the units funded by this program will have an income cap and serve extremely low-income households at or below 20% of AMI.

Proposed Policy

A. Producing units: The requirement must be met by each individual allocation (i.e. each city must restrict at least 20% of the units financed by its base city allocation to 20% of AMI and at least 20% of the units financed by each regional pool must be restricted at 20% AMI).

Note: Identifying operating subsidies: the Measure A1 Bond cannot pay for operating subsidies or services, a capitalized operating reserve or services reserve.

II. Project Selection Criteria:

Policy Adopted June 28, 2016

- A. Projects must be affordable for 55+ years from the certificate of occupancy.
- B. Proposed affordable developments must include a financial contribution from the city in which they are located. See **Match** section for more details.
- C. Priorities for one or more of the following target populations, within the income limits described above:
 - 1. Homeless people, including individuals and families, chronically homeless people with disabilities and other homeless populations
 - 2. Seniors
 - 3. Veterans
 - 4. People with disabilities, including physical and developmental disabilities and mental illness
 - 5. Re-entry
 - 6. Transition-age youth aging out of foster care
 - 7. Lower-income workforce
- D. Alameda County residents and workforce will be given priority for these housing units.

Proposed Policy:

- A. Alameda County HCD will track units dedicated to each of the target populations.
- B. Projects funded from the Base City Allocation must include units targeting one or more of the above target populations.
- C. Applications for funding will require specificity regarding which target populations and income levels will be served.
- D. Additional points in competitive project selection processes may be awarded to incentivize additional units and use of tenant screening tools that screen these vulnerable populations into the projects rather than out of the projects.



- E. Fair Housing and marketing plans are required to ensure that current Alameda County residents and those displaced from Alameda County are aware of this housing opportunity to the greatest extent possible.
- F. Fair Housing and marketing plans will be approved by HCD.
- G. All marketing efforts to include listing the openings with 211
- H. All projects must meet the Alameda County Housing and Community Development Administrative Loan Terms and underwriting requirements, except as modified by the adopted Measure A1 Bond Policies. See Exhibit A for more details.

III. Eligible Types of Projects:

Policy Adopted June 28, 2016: This component of the bond program will assist in the creation and preservation of **affordable rental housing** for vulnerable populations; including:

- A. New construction
- B. Acquisition/rehabilitation
- C. Acquisition only
- D. Rehabilitation of existing affordable housing with extended affordability

Proposed Policy:

- A. Projects must meet all Measure A1 policies and requirements
- B. It is anticipated that most projects will be multi-family projects of 5 or more units
- C. Scattered site single family homes, accessory dwelling units (ADU's), small houses and shared housing are eligible if financially feasible and they meet all the requirements.

IV. Eligible Uses of the Funds

Policies Adopted June 28, 2016:

Uses of funds will be flexible, within the parameters of eligibility for use of general obligation bond proceeds, which include land acquisition and capital improvements, as defined by the Internal Revenue Service (IRS).

- A. Predevelopment period costs: Subject to securing a deed of trust and regulatory agreement, acquisition of real property and standard soft costs are eligible.
- B. Construction period costs: New construction and rehabilitation to preserve affordability are eligible
- C. Permanent Financing: Take-out of construction financing is eligible so long as the construction financing meets the Measure A1 Bond requirements.
- D. General obligation bond proceeds may not be used on services or operations costs.

Proposed Policies:

A. Acquisition of land is eligible, so long as a project is developed in a reasonable amount of time. "Reasonable" is defined as starting construction within three years. This may be modified at the Housing Director's discretion.



B. Long-term land banking is not expected to be funded under the Rental Housing Development Fund program.

V. <u>Amount of Measure A1 Investment per Project/Unit</u>

Guiding Principles:

- A. Maximize leverage and produce the largest number of units possible.
- B. Select feasible projects that can compete well for State/Federal financing.
- C. Fund projects at a level to ensure viability for the life of the regulatory period.
- D. The Measure A1 Bond proceeds must fill a gap and not supplant other funding.

Proposed Policies:

- A. Utilize the annual State HCD maximum loan subsidy limits (with and without 9% tax credits) for each project, at unit size and income levels. These are updated periodically. See Exhibit B for current amounts and for a sample of how the funds will work in current pipeline projects see Exhibit C.
- B. In general, Measure A1 funds will not exceed 25% of the total project costs. Amounts in excess of this will be allowed upon Housing Director approval.
- C. The above policies apply to both the Base City Allocation and the Regional Pool.

VI. Match Requirements

Policy Adopted June 28, 2016:

A. All projects funded by Measure A1 Bond proceeds must include match from the city in which the project is located.

Proposed Policies:

- I. **Type:** Match must be financially determinable, including, but not limited to, such things as:
 - 1. Cash, including HOME, CDBG and other federal funds that flow through the jurisdiction and are funding sources on which the jurisdiction relies.
 - 2. Donated or cost written down land
 - 3. Planning and building fee waivers
 - 4. Cash or land donated by developer as a result of a negotiated deal with the city or due to a city policy
 - 5. The additional loan amount leveraged by a local housing authority's commitment of project based vouchers.
- II. The following are not eligible sources of match:
 - 1. City staff time
 - 2. Use of Base City Allocation
- III. A city may make a "future commitment" of match funds not yet available (e.g., inclusionary housing fees or ongoing revenue generated by the city), so long as they are backed by General Fund dollars that will replace this "future commitment" should it not become available.



- IV. **Amount:** Minimum amount of match must equal the city planning and building fees, not including impact fees, for the city in which the project is located. Additional amounts are encouraged.
- V. **Base City vs. Regional Pools:** The minimum amount of required match will be the same for projects funded by the Base City Allocation Pool and projects funded by the Regional Pool.
- VI. Projects located in the Unincorporated County will not have a requirement for local match.
- VII. HCD may provide additional points in competitive RF processes for those projects where city funding exceeds the minimum match requirements.

VII. Leverage Requirements

Policy Adopted June 28, 2016:

HCD seeks to leverage other sources of affordable housing financing including State, Federal and other local subsidy sources.

Proposed Policy:

Additional points may be awarded in competitive processes to incentivize leverage in applications for funding.

VIII. <u>Wage Levels and Employment Opportunities</u>

Policy Adopted June 28, 2016:

- A. Projects must meet all applicable County wage and hiring requirements. These currently include:
 - 1. Small, Local and Emerging Business (SLEB) requirement of 20% for all local funding. Community-based organizations and nonprofits are exempt from this requirement.
 - 2. First Source hiring requirement for all contracts over \$100,000.

Policy Adopted July 19, 2016:

All rental development projects funded by Measure A1 are required to pay Prevailing Wages.

Proposed Policies:

- A. Should HCD establish Job Training and Career Pathway programs, projects funded by the Measure A1 Bond shall meet the requirements, as applicable.
- B. HCD may provide additional points in an RFP for those projects that coordinate with and propose use of career pathway programs.

IX. Single Core Tenancy Application/Posting for Unit Openings

<u>Goal</u>: HCD desires to create a single core tenancy application system and streamline the application process for low income residents of the county.

A. Should HCD develop such a system, all projects funded by Measure A1 will be required to utilize the system.



X. <u>Geographic Distribution of Funding</u>

Policies Adopted June 28, 2016:

A. <u>Regional Pools</u> - \$200,000,000 will be divided into four regional pools which can be used to finance projects located in these regions, as follows:

HALF OF FUNDS TO REGIONAL POOLS					
Regional Pools Allocations by:	% of Total	Need-Blend of Poverty and RHNA LI & VLI			
North County	44.7%	\$89,325,065			
Mid County	24.9%	\$49,803,134			
East County	13.7%	\$27,332,372			
South County	16.8%	\$33,539,429			
ALAMEDA COUNTY TOTAL	100.0%	\$200,000,000			

North County Region: Albany, Berkeley, Emeryville, Oakland and Piedmont.

Mid County Region: Alameda, Hayward, San Leandro, and

Unincorporated County.

South County Region: Fremont, Newark and Union City. **East County Region:** Dublin, Livermore, and Pleasanton.

B. <u>Base City Allocation</u> - \$225,000,000 will be divided by formula into base amounts for use in each city and the unincorporated county as follows:

HALF OF FUNDS TO BASE CITY ALLOCATIONS					
City Base Allocations by:	Total Population				
City of Alameda	\$10,370,727				
City of Albany	\$2,588,918				
City of Berkeley	\$15,796,369				
City of Dublin	\$8,831,465				
City of Emeryville	\$2,799,109				
City of Fremont	\$33,264,459				
City of Hayward	\$20,298,294				
City of Livermore	\$12,722,700				
City of Newark	\$6.029,275				
City of Oakland	\$54,803,565				
City of Piedmont	\$2,431,300				
City of Pleasanton	\$13,720,684				
City of San Leandro	\$11,907,775				
Unincorporated County	\$19,671,892				
City of Union City	\$9,763,468				
ALAMEDA COUNTY TOTAL	\$225,000,000				

Measure A1 Specific Policies for Base City Allocations

I. Procurement Process

Policy Adopted June 28, 2016:

A. Cities will follow their own procurement processes to preliminarily select projects to be funded and to propose the amount of Base City Allocation to be awarded to each project.

Proposed Policies:

- A. Cities will submit an application for each selected project to HCD. HCD will review for compliance with Measure A1 bond program requirements and HCD's Rental Housing Development Policies and underwriting requirements.
- B. HCD will accept applications in an over the counter process, with specific deadlines established to be included in annual or biennial bond issuance pools as needed.

II. Types of Projects

Policy Adopted June 28, 2016:

A. In addition to the types of projects listed above, cities may use a portion of the Base City Allocation to finance the development of interim, crisis, or transitional housing for homeless households provided the city has identified funding for operating and service subsidies.

Policy Adopted June 28, 2016:

- A. If a city uses a portion of its Base City Allocation for crisis, interim, or transitional housing, HCD will require funding for associated operations and services be identified/secured prior to HCD approval of use of Measure A1 Bond funds.
- B. If there is a regional-serving project located in one jurisdiction, another jurisdiction may use a portion of its Base City Allocation to finance that project.

III. Loan Administration

Policies Adopted June 28, 2016:

- A. HCD will administer the Measure A1 Bond proceeds, including negotiating deal terms and executing loan documents.
- B. HCD will collect sufficient information to ensure that the projects meet policies and requirements.
- C. The cities will preliminarily select projects and forward to HCD for review and approval.

IV. Commitment Deadline

Proposed Policies:

- A. Cities will have up to 3 years (until December 31, 2020) to commit funds to specific projects, with possibility of extension should a feasible project be identified.
- B. "Commitment" is defined as a City Council action to allocate funds to a project.



C. Funds not committed by the city will be moved into the Regional Pool in which the city is located on January 1, 2021, unless an extension has been granted by the Housing Director.

Measure A1 Specific Policies for Regional Pools

I. **Procurement**

Policy Adopted June 28, 2016:

HCD will issue a competitive RFP process to select projects. The RFP process will be held in connection with expected bond issuances as needed.

II. Commitment Deadline

Proposed Policies:

- A. HCD will use its best efforts to commit all funds in each Regional Pool within 4 years (by December 31, 2021).
- B. Should a Regional Pool not have viable or feasible projects requesting funding, the funds may be moved to another pool where other projects are waiting for funding after December 31, 2021.
- C. If funds remain in any pool after January 1, 2022 those funds will be made available County-wide through a competitive process.

Innovation and Opportunity Fund

I. Use of Funds:

Policies Adopted June 28, 2016

- A. To support affordable housing developers in responding quickly to opportunities that arise in the market to preserve and expand affordable rental housing and prevent displacement of current low-income residents.
- B. Eligible properties can include vacant land, existing apartment buildings and motels, or other buildings to be converted into eligible housing.
- C. Funds will be awarded for a short period of time, with the expectation that the funds will revolve. Repayments to this fund will provide funding for additional projects over time. This fund is not permanent financing.

Proposed Policy:

A. This fund is specifically meant to be used to acquire property for the development of long term affordable rental housing. Acquisition of land and related soft costs are all eligible use of funds.

II. <u>Criteria:</u>

Policy Adopted June 28, 2016

All rental projects assisted with the Innovation and Opportunity fund must meet the above requirements of the Rental Development Fund.

III. Geographic Distribution:

Policy Adopted June 28, 2016

The Innovation and Opportunity Fund is available countywide for eligible projects.

IV. Procurement:

Policies Adopted June 28, 2016:

- A. HCD will issue a Request for Qualifications (RFQ) to select and pre-qualify developers to participate in the program.
- B. Once approved for participation, selected developers will be able to submit over-the-counter applications for funding.

Proposed Policy:

A. **Requirements for developers:** To be considered for the pool of pre-qualified developers, developers must meet HCD's current Tier One Developer requirements.

V. Leveraging

Proposed Policy:

Encourage developers to leverage funds to the greatest degree possible.

VI. Maximum or Minimum Loan Amounts:

Proposed Policy

HCD will work with other community-based lenders to establish minimum and maximum amount of funding for possible projects. This will be based on the amount of leverage established

VII. Loan Terms:

Proposed Policies:

- A. These funds will be provided in the form of short term loans.
- B. The loans will be documented with a full set of loan documents, including a recorded deed of trust, regulatory agreement, signed promissory note and loan agreement.
- C. Regular reporting on the projects progress will be required.

VIII. <u>Match Requirements</u>:

Proposed Policies:

- A. City match will not be required at this stage of development as a prerequisite for award of funds or these loans.
- B. City approval of the match is required at the time of the loan.

 $\textit{G:\HCD} \ | \textit{Programs - Other} \ | \textit{G.O. Bonds} \ | \textit{Implementation Plan} \ | \textit{Rental Implementation Policies. Public Comment Version. 6.14.17.docx}$



Exhibit A

Alameda County Housing and Community Development Department Administrative Loan Terms

Alameda County Housing and Community Development Department (HCD) maintains a set of Administrative Loan Terms used to implement its <u>Affordable Housing Development Program</u>. These policies are updated periodically, as changes occur in the affordable housing finance field.

The below is a very high level overview of HCD policies and do not represent all requirements of HCD funding. For additional details, see HCD's Affordable Housing Development Policies and Procedures, an annual Request for Proposals document and HCD's Loan Documents, available on HCD's website.

A. Loan Documents:

It is anticipated that regardless of how funds are initially used, they will roll into permanent financing secured by long term debt against the real estate secured by a Deed of Trust and Regulatory Agreement. In addition, borrowers will sign a Promissory Note and Loan Agreement documenting HCD's investment. Use of HCD's existing affordable housing development program policies as of the date of the contract will govern loan terms and HCD imposed requirements.

- 1. Contract for funding, approved by the Board of Supervisors meeting
- 2. Loan Agreement
- 3. Regulatory Agreement
- 4. Promissory Note
- 5. Deed of Trust
- 6. Subordination Agreement(s) (as applicable)

B. Term

In general, a 59-year loan term and regulatory period is required for affordable housing projects funded by HCD. This term has, on occasion, been reduced with the Housing Director's approval to 55 years in tax credit projects, when borrower's counsel justifies the reduction due to tax credit requirements. The term begins as of the date of initial occupancy, which can be set by either the Certificate of Occupancy or by the first occupancy of the building as reported in the closeout report.

C. Interest Rate

3% simple interest, owed as of the date of disbursement, unless the Promissory Note indicates otherwise.

D. Payments

- 1. HCD loan may be amortized over a 59-year period, with equal payments throughout the term (amortized loan); or
- 2. In special needs projects that serve Extremely Low Income Households, payments may be deferred, at the Housing Director's discretion; or



3. HCD loan may be repaid through a proportionate share of residual receipts. HCD may allow the General Partner of the borrower partnership to retain up to 50% of the residual receipts as an "Incentive Management Fee", but may restrict this to only 25% if there are many soft lenders sharing repayment from residual receipts. Should the Partnership Agreement not allow the GP to keep the full amount of the Incentive Management Fee, HCD will require that the amount of the soft lender share of residual receipts be increased to capture those funds.

E. Security

Deed of trust recorded against fee title or leasehold interest.

F. Regulatory Agreement

The HCD Regulatory Agreement must be recorded against the fee title interest on the property and in senior lien position to bank loan documents. In leasehold transactions, the Regulatory Agreement must be on the fee title. HCD's Regulatory Agreement includes a prohibition against discrimination based on the source of a tenant's income and requires acceptance of rental assistance programs like Shelter Plus Care and Section 8 Vouchers

G. Income Restrictions

See the Measure A1 Specific Policies for Income Restrictions.

H. Rent Increases

Rent increases are subject to the requirements of the funding source(s) invested in the project. Rent may be increased by not more than 5% annually (unless approved in writing by the Housing Director in advance of the increase based on feasibility of the project).

I. 4% MFMR Bond Projects

In any project funded by Alameda County Housing and Community Development, HCD will be the issuer of the Bonds, subject to the Housing Director.

J. Replacement Reserve

0.6% of the replacement cost of the structure annually, up to \$600 per unit for family developments and \$500 per unit for senior developments

K. Operating Reserve

At least 2% of the gross rental income must be capitalized on a monthly basis until the reserve reaches an amount equal to 6 months of operating expenses. A larger deposit is encouraged.

L. Developer Fees

10% of total development costs up to a maximum net of \$2,000,000 (subject to HCD negotiations and state requirements regarding developer fees in 4% tax credit projects).



M. Retention

\$50,000 of HCD's loan funds must be allocated toward the developer fee and held as a performance retention, to be paid upon completion of construction and delivery of close out items.

N. Asset/Partnership Management Fees

Combined \$25,000 limit with no escalator; unpaid fees do not accrue; any fees above this amount or escalators must come from borrower's 50% Incentive Management Fee.

O. Loan Fees

HCD may charge a loan closing fee.

P. Monitoring Fees

HCD will charge a monitoring fee for each HCD-restricted unit. The current fee is \$300 per restricted unit per year.

Q. Insurance Minimums

- 1. Workers Compensation: to the extent required by law, including Employer's Liability coverage, at least \$1,000,000 each accident
- 2. Commercial General Liability: \$2,000,000 per occurrence
- 3. Commercial Automobile Liability: \$1,000,000 per occurrence
- 4. Builder's Risk/Property: 100% of property replacement value
- 5. Commercial Crime: covering all officers and employees, for loss of HCD loan proceeds caused by dishonesty
- 6. Borrower must ensure that any general contractor or subcontractors maintain the insurance in #1-3 in the amount of \$1,000,000 each.
- 7. Commercial General Liability and Automobile Liability insurance policies must be endorsed to name as an additional insured HCD, and its officers, agents, employees and members of the County Board of Supervisors.

R. Record Retention

Records related to Alameda County bonds or loans used to fund construction or rehabilitation of low-income housing, including individual homeowner loans through large affordable housing developments must be kept for the length of time the property is owned plus 6 years.

S. Reports

- 1. Quarterly progress reports required during construction and with any invoice;
- 2. Quarterly reports required during the first year of operations, starting from certificate of occupancy;
- 3. Annual Reports required (within 180 days of the end of the fiscal year) after the first year and for the term of the loan.



T. Change Orders

For construction period loans, construction change orders are subject to HCD's approval.

U. Subcontracts

- 1. Contractor must submit proof that subcontractors are not debarred prior to construction loan closing.
- 2. HCD requires competitive bidding for all subcontractors.

V. Construction Contingency

- 1. *New Construction*: 10% required at initial application, but can drop down to 5% remaining after construction bids are known.
- 2. **Rehab**: 15% construction contingency required.

W. Jobs/Hiring

See the Measure A1 Specific Policies for Job/Hiring requirements.

X. Subordination

HCD will not accept standstill provisions or enter into a standstill agreement requested by senior lenders that prohibits HCD from exercising remedies during a specified period after a default

Y. Developer Criteria

HCD awards funds to Tier One developers. In order to be considered for funding under the Tier One criteria, a developer must demonstrate experience and capacity to complete the project. Experience includes the successful development and completion of three projects of a similar size and scope by the developer.

Capacity includes having staff on board and assigned to the project who have worked on similar projects and whose resume's demonstrate their ability to guide the project through all stages of the development process.

For developers that do not meet these requirements, a partnership with a Tier One developer is required.

Long term ownership entity must include a Tier One developer and its capacity to oversee the asset management of the building over the course of the regulatory agreement.

Z. HCD's Costs

Borrower (or Project) to pay for required 3rd party environmental review (NEPA/CEQA), HCD's legal costs associated with development and execution of project legal documents, wage monitoring associated with the project, and construction management costs associated with overseeing the progress of construction.



These administrative loan requirements are updated regularly in connection with the annual Request for Proposals process, as approved by the Housing Director. HCD's objective is funding affordable housing that is financially viable over the long term loan and regulatory period as well as meets the County's fiduciary responsibilities in relationship to funding sources.

Exhibit B – Maximum Loan Limits for Measure A1 Bond Funds

Proposed Measure A1 Maximum Loan Limits – Projects without 9% Tax Credits State HCD Loan Limits for Alameda County 2016**

Alameda County	Efficiency	1 BR	2 BR	3 BR	4+ BR
Income Limit					
80% AMI	\$110,000	\$110,000	\$110,000	\$110,000	\$110,000
60% AMI	\$125,000	\$125,000	\$125,000	\$125,000	\$125,000
55% AMI	\$137,244	\$138,252	\$140,845	\$143,294	\$145,311
50% AMI	\$149,632	\$151,361	\$156,690	\$161,588	\$165,765
45% AMI	\$161,876	\$164,613	\$172,536	\$179,882	\$186,076
40% AMI	\$174,120	\$177,721	\$188,237	\$198,032	\$206,387
35% AMI	\$186,508	\$190,830	\$204,082	\$216,326	\$226,841
30% AMI	\$198,752	\$204,082	\$219,927	\$234,620	\$247,152
25% AMI	\$211,140	\$217,190	\$235,772	\$252,914	\$267,607
20% AMI	\$223,384	\$230,443	\$251,474	\$271,064	\$287,918
15% AMI	\$235,628	\$243,551	\$267,319	\$289,358	\$308,228
				·	

^{*80%} AMI has been calculated by HCD

Proposed Measure A1 Maximum Loan Limits – Projects with 9% Tax Credits State HCD Loan Limits for Alameda County 2016**

Alameda County	Efficiency	1 BR	2 BR	3 BR	4+ BR
Income Limit					
80% AMI	\$45,000	\$45,000	\$45,000	\$45,000	\$45,000
60% AMI	\$45,000	\$45,000	\$45,000	\$45,000	\$45,000
55% AMI	\$57,244	\$58,252	\$60,845	\$63,294	\$65,311
50% AMI	\$69,632	\$71,361	\$76,690	\$81,588	\$85,765
45% AMI	\$81,876	\$84,613	\$92,536	\$99,882	\$106,076
40% AMI	\$94,120	\$97,721	\$108,237	\$118,032	\$126,387
35% AMI	\$106,508	\$110,830	\$124,082	\$136,326	\$146,841
30% AMI	\$118,752	\$124,082	\$139,927	\$154,620	\$167,152
25% AMI	\$131,140	\$137,190	\$155,772	\$172,914	\$187,607
20% AMI	\$143,384	\$150,443	\$171,474	\$191,064	\$207,918
15% AMI	\$155,628	\$163,551	\$187,319	\$209,358	\$228,228

^{*80%} AMI has been calculated by HCD

^{**}Note: Maximum loan limits are adjusted annually.



^{**}Note: Maximum loan limits are adjusted annually.

Exhibit C - Sample Projects with Maximum Loan Amounts

Below are three projects in development within Alameda County, using the proposed loan limits for projects without 9% tax credits to test whether the projects would be feasible.

Alameda County's Measure A1 - Loan Limits Test and Per Unit Subsidies
Projects Using State HCD's Loan Limits with 4% Tax Credits

		p ,		
# of Bedrooms	AMI	# of Units	HCD Loan Limit	Total
1	20%	2	\$230,443	\$460,886
1	50%	5	\$151,361	\$756,805
1	60%	8	\$125,000	\$1,000,000
2	20%	7	\$251,474	\$1,760,318
2	50%	14	\$156,690	\$2,193,660
2	60%	12	\$125,000	\$1,500,000
3	20%	4	\$271,064	\$1,084,256

Family Housing - 65 units with no project-based section 8 vouchers

50%

		-	7 /	T -/		
3	60%	6	\$125,000	\$750,000		
		65	Maximum Subsidy	\$10,602,755		
Total Other Public	Total Other Public Funding Committed (non A1 Funding) \$12,763,468					
Other Public Funding Per Unit				\$196,361		
Other Public Funding as % of TPC				33%		
Total Tax Credit Equity				\$18,088,535		
Tax Credit Equity Per Unit				\$278,285.15		
Tax Credit Equity as Percentage of TPC				47%		
Total County Mea	\$7,650,000					

\$156,690

\$1,096,830

Projects Using S	State HCD's	Loan Limi	ts with 4% Tax Credits			
Senior Housing - 71 units with 30 project-based vouchers						
# of Bedrooms	AMI	# of Units	HCD Loan Limit	Total		
studio	20%	1	\$223,384	\$223,384		
studio	40%	1	\$174,120	\$174,120		
1	20%	13	\$230,443	\$2,995,759		
1	40%	8	\$177,721	\$1,421,768		
1	50%	29	\$151,361	\$4,389,469		
1	60%	19	\$125,000	\$2,375,000		
		71	Maximum Subsidy	\$11,579,500		
Total Other Public Funding Committed (non A1 Funding) \$11,437,292						
Other Public Fund	ing Per Unit			\$161,089		
Other Public Funding as % of TPC 29%				29%		
Total Tax Credit E	Total Tax Credit Equity \$18,986,748					
Tax Credit Equity	Per Unit			\$267,418.99		
Tax Credit Equity	as Percentage	of TPC		48%		
Total County Measure A1 Bond Funding Needed for 4% Feasibility \$9,251,230						
Per Unit of Measu	\$130,299					
Measure A1 as %	Measure A1 as % of Total Project Costs 23%					
Total Developme	Total Development Cost \$39,675,270					

Projects Using S	State HCD's	Loan Limi	ts with 4% Tax	Credits		
Family Housing - 80 units with 20 Project-Based Vouchers						
# of Bedrooms	AMI	# of Units	HCD Loan Limit		Total	
1	20%	8	\$	230,443	\$	1,843,544
1	40%	8	\$	177,721	\$	1,421,768
1	50%	9	\$	151,361	\$	1,362,249
1	60%	5	\$	125,000	\$	625,000
2	20%	4	\$	251,474	\$	1,005,896
2	40%	6	\$	188,237	\$	1,129,422
2	50%	7	\$	156,690	\$	1,096,830
2	60%	8	\$	125,000	\$	1,000,000
3	20%	3	\$	271,064	\$	813,192
3	40%	6	\$	198,032	\$	1,188,192
3	50%	8	\$	161,588	\$	1,292,704
3	60%	7	\$	125,000	\$	875,000
		79				\$13,653,797
Total Other Publi	c Funding Co	mmitted (n	on A1 Funding)			\$13,801,500
Other Public Fund	ing Per Unit					\$174,703
Other Public Fund	ing as % of TP	C				28%
Total Tax Credit E	quity					\$25,075,609
Tax Credit Equity	Per Unit					\$317,412.77
Tax Credit Equity as Percentage of TPC						51%
Total County Mea	Total County Measure A1 Bond Funding Needed for 4% Feasibility					\$9,910,632
Per Unit of Measure A1					\$125,451	
Measure A1 as %	of Total Proje	ct Costs				20%
Total Developme	Total Development Cost					\$48,787,741

Below is a project in development within Alameda County, using the proposed loan limits for projects with 9% tax credits to test whether the projects would be feasible.

Alameda County's Measure A1 - Loan Limits Test and Per Unit Subsidies							
Project Using HCD's Loan Limits with 9% Tax Credits							
	Family Housing/Nonprofit Homeless Set-Aside - 89 units with 60 project-based vouchers						
# of Bedrooms	AMI	# of Units	HCD Loan Limit	Total			
studio	15%	3	\$155,628	\$466,884			
studio	30%	3	\$118,752	\$356,256			
studio	50%	6	\$69,632	\$417,792			
1	15%	5	\$163,551	\$817,755			
1	20%	2	\$150,443	\$300,886			
1	50%	3	\$71,361	\$214,083			
2	15%	6	\$187,319	\$1,123,914			
2	30%	10	\$139,927	\$1,399,270			
2	50%	16	\$76,690	\$1,227,040			
3	15%	6	\$209,358	\$1,256,148			
3	30%	13	\$154,620	\$2,010,060			
3	50%	15	\$81,588	\$1,223,820			
		88		\$10,813,908			
Total Other Public	Funding Co	mmitted (n	on A1 Funding)	\$4,895,000			
Other Public Fundii	ng Per Unit			\$55,625			
Other Public Fundii	ng as % of TP	·C		10%			
Total Tax Credit Ed	quity			\$33,115,812			
Tax Credit Equity as Percentage of TPC			71%				
Total County Measure A1 Bond Funding Needed for 4% Feasibility			\$8,800,000				
Per Unit of Measure A1			\$100,000				
Measure A1 as % c	of Total Proje	ct Costs		19%			
Total Developmen	nt Cost			\$46,810,812			