



**ALAMEDA COUNTY**  
**AUDITOR-CONTROLLER AGENCY**  
**PATRICK O'CONNELL**  
AUDITOR-CONTROLLER/CLERK-RECORDER

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MEMORANDUM

TO: Nate Miley, Board of Supervisors, Chair- Procurement and Contracting Policy Committee

Keith Carson, Board of Supervisors, Procurement and Contracting Policy Committee

FROM: Patrick O'Connell, Auditor-Controller

DATE: June 1, 2011

SUBJECT: PROCUREMENT UPDATE

Attached is an updated progress report on County procurement. The data presented in the report is for the period July 1, 2008 through March 31, 2011. The MBE/SLEB contract dollars only including amounts up to \$500,000 for this reporting period are \$111.0M which represents 44.70% of the total contract dollars. The total MBE/SLEB contract dollars (including amounts over \$500,000) for this reporting period are \$219.5M which represents 31.30% of the total contract dollars. The report in its entirety is available on our website at <http://www.acgov.org/auditor/sleb/documents.htm>. If you have any questions please call me.

- Total contract dollars - \$701.3M
- Local contract dollars - \$454.0M
- % of local contract dollars – 64.75%
- Total MBE/SLEB contract dollars - \$219.5M
- % of MBE/SLEB contract dollars – 31.30%
- Total contract dollars up to \$500K – \$248.3M
- Local contract dollars up to \$500K - \$175.9M
- % of local contract dollars up to \$500K – 70.84%
- MBE/SLEB contract dollars up to \$500K - \$111.0M
- % MBE/SLEB contract dollars up to \$500K - 44.70%
- Approximately 1,340 certified SLEB
- Approximately 4,500 certified SLEBs/local MBEs

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procurement update 3

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# **REPORT ON COUNTY PROCUREMENT**

**June 6, 2011**

# ***Total Contracts Local & Non-Local***

	<b>7/1/08 - 3/31/11</b>
<b>Local</b>	\$454.0M
<b>Non-Local</b>	\$247.3M
<b>Total</b>	\$701.3M
<b>% Local</b>	64.75%

# ***Local Contracts Summary***

	<b>7/1/08 - 3/31/11</b>
<b>Total Contracts</b>	\$701.3M
<b>MBE/SLEB</b>	\$219.5M
<b>MBE/SLEB % of Total Contracts</b>	31.30%

# ***MBE/SLEB Contracts by Type***

<b>Type</b>	<b>7/1/08 - 3/31/11</b>	
	<b>\$</b>	<b>%</b>
<b>Construction</b>	\$37.4M	30.11%
<b>Architecture &amp; Engineering</b>	\$5.7M	52.29%
<b>Professional Services</b>	\$74.5M	26.37%
<b>Goods &amp; Services</b>	\$101.9M	35.92%
<b>Total</b>	\$219.5M	31.30%

# ***MBE/SLEB Contract Amounts by Ethnicity***

<b>Type</b>	<b>7/1/08 - 3/31/11</b>	
	<b>\$</b>	<b>%</b>
<b>African American</b>	\$25.7M	3.66%
<b>Hispanic American</b>	\$22.6M	3.23%
<b>Multi-Ethnicity</b>	\$13.1M	1.87%
<b>Asian American</b>	\$42.3M	6.03%
<b>Caucasian Female</b>	\$34.2M	4.88%
<b>Caucasian Male</b>	\$81.1M	11.56%
<b>Native American</b>	\$0.5M	0.07%
<b>Total</b>	\$219.5M	31.30%

# Contracts by Geographic Area

Geographic Area	7/1/08 - 3/31/11	
	\$	%
Alameda	\$11.8M	2.60%
Albany	\$2.9M	0.65%
Berkeley	\$5.8M	1.27%
Castro Valley	\$2.6M	0.58%
Dublin	\$99.0M	21.80%
Emeryville	\$9.4M	2.08%
Fremont	\$16.1M	3.54%
Hayward	\$32.0M	7.05%
Livermore	\$35.3M	7.78%
Newark	\$5.3M	1.16%
Oakland	\$107.4M	23.64%
Piedmont	-	-
Pleasanton	\$91.4M	20.14%
San Leandro	\$25.4M	5.60%
San Lorenzo	\$3.0M	0.66%
Sunol	\$0.1M	0.01%
Union City	\$6.5M	1.44%
<b>TOTAL</b>	<b>\$454.0M</b>	<b>100.00%</b>

# ***MBE/SLEB Participation by Type***

	<b>7/1/08 - 3/31/11</b>
<b>Construction</b>	
<b>Total</b>	\$124.2M
<b>MBE/SLEB</b>	\$37.4M
<b>% MBE/SLEB</b>	30.11%
<b>Architecture &amp; Engineering</b>	
<b>Total</b>	\$10.9M
<b>MBE/SLEB</b>	\$5.7M
<b>% MBE/SLEB</b>	52.29%
<b>Professional Services</b>	
<b>Total</b>	\$282.5M
<b>MBE/SLEB</b>	\$74.5M
<b>% MBE/SLEB</b>	26.37%
<b>Goods &amp; Services</b>	
<b>Total</b>	\$283.7M
<b>MBE/SLEB</b>	\$101.9M
<b>% MBE/SLEB</b>	35.92%
<b>Total All Contracts</b>	
<b>Total</b>	\$701.3M
<b>MBE/SLEB</b>	\$219.5M
<b>% MBE/SLEB</b>	31.30%



# Construction Contracts by Ethnicity

Construction	7/1/08 - 3/31/11	
	\$	% #
African American Males	\$0.2M	0.16% 5
African American Females	\$0.1M	0.08% 2
Asian American Males	\$2.2M	1.77% 13
Asian American Females	\$13.0M	10.47% 9
Hispanic American Males	\$6.7M	5.39% 34
Hispanic American Females	\$1.2M	0.97% 6
Native American Males	-	- -
Native American Females	-	- -
Multi-Ethnic> 50% Males	\$0.2M	0.16% 1
Multi-Ethnic> 50% Females	-	- -
Caucasian Males - SLEB	\$8.3M	6.68% 83
Caucasian Females - SLEB	\$5.5M	4.43% 26
Multi-Ethnic 50/50	-	- -
<b>Total MBE/SLEB</b>	<b>\$37.4M</b>	<b>30.11% 179</b>
Caucasian Males	\$78.4M	63.13% 142
Caucasian Females	\$3.6M	2.90% 16
Unknown/Decline	\$4.8M	3.86% 78
Publicly Owned Entity	-	- -
<b>Total</b>	<b>\$124.2M</b>	<b>100.0% 415</b>
<b>% MBE/SLEB</b>	<b>30.11%</b>	<b>43.13%</b>

# Architect & Engineering Contracts by Ethnicity

	7/1/08 - 3/31/11	
	\$	% #
<b>African American Males</b>	\$0.5M	4.59% 3
<b>African American Females</b>	-	- -
<b>Asian American Males</b>	\$2.7M	24.77% 18
<b>Asian American Females</b>	\$0.1M	0.92% 5
<b>Hispanic American Males</b>	-	- -
<b>Hispanic American Females</b>	-	- -
<b>Native American Males</b>	-	- -
<b>Native American Females</b>	-	- -
<b>Multi-Ethnic&gt; 50% Males</b>	-	- -
<b>Multi-Ethnic&gt; 50% Females</b>	\$0.7M	6.42% 6
<b>Caucasian Males - SLEB</b>	\$0.7M	9.17% 15
<b>Caucasian Females - SLEB</b>	\$1.0M	6.42% 15
<b>Multi-Ethnic 50/50</b>	-	- -
<b>Total MBE/SLEB</b>	<b>\$5.7M</b>	<b>52.29% 62</b>
<b>Caucasian Males</b>	\$3.6M	33.03% 19
<b>Caucasian Females</b>	-	- -
<b>Unknown/Decline</b>	\$0.1M	0.92% 4
<b>Publicly Owned Entity</b>	\$1.5M	13.76% 2
<b>Total</b>	<b>\$10.9M</b>	<b>100.0% 87</b>
<b>% MBE/SLEB</b>	<b>52.29%</b>	<b>71.26%</b>

# Professional Services Contracts by Ethnicity

Professional Services	7/1/08 - 3/31/11	
	\$	% #
African American Males	\$6.5M	2.30% 36
African American Females	\$4.9M	1.73% 49
Asian American Males	\$3.4M	1.20% 27
Asian American Females	\$3.7M	1.31% 32
Hispanic American Males	\$8.5M	3.01% 18
Hispanic American Females	\$0.9M	0.32% 14
Native American Males	-	- -
Native American Females	-	- -
Multi-Ethnic> 50% Males	\$1.3M	0.46% 22
Multi-Ethnic> 50% Females	\$0.4M	0.14% 7
Caucasian Males - SLEB	\$35.4M	12.54% 107
Caucasian Females - SLEB	\$5.2M	1.84% 79
Multi-Ethnic 50/50	\$4.3M	1.52% 13
<b>Total MBE/SLEB</b>	<b>\$74.5M</b>	<b>26.37% 404</b>
Caucasian Males	\$63.7M	22.56% 306
Caucasian Females	\$6.2M	2.19% 80
Unknown/Decline	\$1.2M	0.42% 16
Publicly Owned Entity	\$136.9M	48.46% 55
<b>Total</b>	<b>\$282.5M</b>	<b>100.0% 861</b>
<b>% MBE/SLEB</b>	<b>26.37%</b>	<b>46.92%</b>

# Goods & Services Contracts by Ethnicity

Goods & Services	7/1/08 - 3/31/11	
	\$	% #
African American Males	\$9.9M	3.49% 186
African American Females	\$3.6M	1.27% 36
Asian American Males	\$11.3M	3.98% 566
Asian American Females	\$5.9M	2.08% 113
Hispanic American Males	\$3.5M	1.23% 152
Hispanic American Females	\$1.8M	0.63% 56
Native American Males	\$0.2M	0.07% 10
Native American Females	\$0.3M	0.11% 16
Multi-Ethnic > 50% Males	\$3.2M	1.13% 107
Multi-Ethnic > 50% Females	\$0.8M	0.28% 12
Caucasian Males - SLEB	\$36.7M	12.94% 2,361
Caucasian Females - SLEB	\$22.5M	7.93% 1,236
Multi-Ethnic 50/50	\$2.2M	0.78% 143
<b>Total MBE/SLEB</b>	<b>\$101.9M</b>	<b>35.92% 4,994</b>
Caucasian Males	\$81.9M	28.86% 2,374
Caucasian Females	\$6.6M	2.33% 319
Unknown/Decline	\$0.7M	0.25% 7
Publicly Owned Entity	\$92.6M	32.64% 4,319
<b>Total</b>	<b>\$283.7M</b>	<b>100.0% 12,013</b>
<b>% MBE/SLEB</b>	<b>35.92%</b>	<b>41.57%</b>

# Total Contracts by Ethnicity

Total Contracts	7/1/08 - 3/31/11	
	\$	% #
African American Males	\$17.1M	2.43% 230
African American Females	\$8.6M	1.23% 87
Asian American Males	\$19.6M	2.79% 624
Asian American Females	\$22.7M	3.24% 159
Hispanic American Males	\$18.7M	2.67% 204
Hispanic American Females	\$3.9M	0.56% 76
Native American Males	\$0.2M	0.03% 10
Native American Females	\$0.3M	0.04% 16
Multi-Ethnic> 50% Males	\$4.7M	0.67% 130
Multi-Ethnic> 50% Females	\$1.9M	0.27% 25
Caucasian Males - SLEB	\$81.1M	11.56% 2,566
Caucasian Females - SLEB	\$34.2M	4.88% 1,356
Multi-Ethnic 50/50	\$6.5M	0.93% 156
<b>Total MBE/SLEB</b>	<b>\$219.5M</b>	<b>31.30% 5,639</b>
Caucasian Males	\$227.6M	32.45% 2,841
Caucasian Females	\$16.4M	2.34% 415
Unknown/Decline	\$6.8M	0.97% 105
Publicly Owned Entity	\$231.0M	32.94% 4,376
<b>Total</b>	<b>\$701.3M</b>	<b>100.0% 13,376</b>
<b>% MBE/SLEB</b>	<b>31.30%</b>	<b>42.16%</b>

# ***MBE/SLEB by Contract Amount***

	<b>7/1/08 - 3/31/11</b>
<b>CONTRACTS UNDER \$25,000</b>	
<b>Total</b>	\$69.4M
<b>MBE/SLEB</b>	\$29.2M
<b>% MBE/SLEB</b>	42.07%
<b>CONTRACTS \$25,001 - \$100,000</b>	
<b>Total</b>	\$70.8M
<b>MBE/SLEB</b>	\$31.3M
<b>% MBE/SLEB</b>	44.21%
<b>CONTRACTS \$100,001 - \$500,000</b>	
<b>Total</b>	\$108.1M
<b>MBE/SLEB</b>	\$50.5M
<b>% MBE/SLEB</b>	46.72%
<b>CONTRACTS OVER \$500,000</b>	
<b>Total</b>	\$453.0M
<b>MBE/SLEB</b>	\$108.5M
<b>% MBE/SLEB</b>	23.95%
<b>TOTAL ALL CONTRACTS</b>	
<b>Total</b>	\$701.3M
<b>MBE/SLEB</b>	\$219.5M
<b>% MBE/SLEB</b>	31.30%

# Contract Amounts Under \$25,000 by Ethnicity

	7/1/08 - 3/31/11	
	\$	% #
<b>African American Males</b>	\$1.2M	1.73% 187
<b>African American Females</b>	\$0.5M	0.72% 59
<b>Asian American Males</b>	\$3.7M	5.33% 522
<b>Asian American Females</b>	\$1.1M	1.59% 108
<b>Hispanic American Males</b>	\$1.4M	2.02% 156
<b>Hispanic American Females</b>	\$0.9M	1.30% 52
<b>Native American Males</b>	\$0.1M	0.14% 9
<b>Native American Females</b>	\$0.1M	0.14% 12
<b>Multi-Ethnic&gt; 50% Males</b>	\$1.4M	2.02% 106
<b>Multi-Ethnic&gt; 50% Females</b>	\$0.1M	0.14% 6
<b>Caucasian Males - SLEB</b>	\$10.7M	15.41% 2,226
<b>Caucasian Females - SLEB</b>	\$6.9M	9.94% 1,152
<b>Multi-Ethnic 50/50</b>	\$1.1M	1.59% 127
<b>Total MBE/SLEB</b>	<b>\$29.2M</b>	<b>42.07% 4,722</b>
<b>Caucasian Males</b>	\$19.8M	28.53% 2,233
<b>Caucasian Females</b>	\$2.9M	4.18% 331
<b>Unknown/Decline</b>	\$0.5M	0.72% 62
<b>Publicly Owned Entity</b>	\$17.0M	24.50% 3,893
<b>Total</b>	<b>\$69.4M</b>	<b>100.0% 11,241</b>
<b>% MBE/SLEB</b>	<b>42.07%</b>	<b>42.01%</b>

# Contract Amounts \$25,001-\$100,000 by Ethnicity

	7/1/08 - 3/31/11	
	\$	% #
African American Males	\$1.0M	1.41% 18
African American Females	\$1.0M	1.41% 18
Asian American Males	\$3.0M	4.24% 61
Asian American Females	\$1.9M	2.68% 30
Hispanic American Males	\$1.5M	2.12% 25
Hispanic American Females	\$0.9M	1.27% 17
Native American Males	\$0.1M	0.14% 1
Native American Females	\$0.2M	0.28% 4
Multi-Ethnic> 50% Males	\$0.9M	1.27% 17
Multi-Ethnic> 50% Females	\$0.3M	0.42% 14
Caucasian Males - SLEB	\$11.8M	16.67% 230
Caucasian Females - SLEB	\$7.7M	10.89% 161
Multi-Ethnic 50/50	\$1.0M	1.41% 18
<b>Total MBE/SLEB</b>	<b>\$31.3M</b>	<b>44.21% 614</b>
Caucasian Males	\$19.6M	27.69% 377
Caucasian Females	\$2.5M	3.53% 53
Unknown/Decline	\$1.2M	1.69% 21
Publicly Owned Entity	\$16.2M	22.88% 341
<b>Total</b>	<b>\$70.8M</b>	<b>100.0% 1,406</b>
<b>% MBE/SLEB</b>	<b>44.21%</b>	<b>43.67%</b>



# Contract Amounts \$100,001-\$500,000 by Ethnicity

	7/1/08 - 3/31/11	
	\$	% #
<b>African American Males</b>	\$3.1M	2.87% 17
<b>African American Females</b>	\$1.0M	0.93% 5
<b>Asian American Males</b>	\$7.4M	6.85% 34
<b>Asian American Females</b>	\$3.3M	3.05% 16
<b>Hispanic American Males</b>	\$3.7M	3.42% 17
<b>Hispanic American Females</b>	\$1.3M	1.20% 6
<b>Native American Males</b>	-	- -
<b>Native American Females</b>	-	- -
<b>Multi-Ethnic &gt; 50% Males</b>	\$0.7M	0.65% 4
<b>Multi-Ethnic &gt; 50% Females</b>	\$0.8M	0.74% 5
<b>Caucasian Males - SLEB</b>	\$20.9M	19.33% 88
<b>Caucasian Females - SLEB</b>	\$7.3M	6.75% 37
<b>Multi-Ethnic 50/50</b>	\$1.0M	0.93% 7
<b>Total MBE/SLEB</b>	<b>\$50.5M</b>	<b>46.72% 236</b>
<b>Caucasian Males</b>	\$33.0M	30.52% 148
<b>Caucasian Females</b>	\$6.1M	5.64% 24
<b>Unknown/Decline</b>	\$3.0M	2.78% 17
<b>Publicly Owned Entity</b>	\$15.5M	14.34% 92
<b>Total</b>	<b>\$108.1M</b>	<b>100.0% 517</b>
<b>% MBE/SLEB</b>	<b>46.72%</b>	<b>45.65%</b>

# Contract Amounts Over \$500,000 by Ethnicity

	7/1/08 - 3/31/11	7/1/08 - 3/31/11	
	\$	%	#
<b>African American Males</b>	\$11.8M	2.60%	8
<b>African American Females</b>	\$6.1M	1.35%	5
<b>Asian American Males</b>	\$5.5M	1.21%	7
<b>Asian American Females</b>	\$16.4M	3.62%	5
<b>Hispanic American Males</b>	\$12.1M	2.67%	6
<b>Hispanic American Females</b>	\$0.8M	0.18%	1
<b>Native American Males</b>	-	-	-
<b>Native American Females</b>	-	-	-
<b>Multi-Ethnic &gt; 50% Males</b>	\$1.7M	0.38%	3
<b>Multi-Ethnic &gt; 50% Females</b>	\$0.7M	0.15%	-
<b>Caucasian Males - SLEB</b>	\$37.7M	8.32%	22
<b>Caucasian Females - SLEB</b>	\$12.3M	2.72%	6
<b>Multi-Ethnic 50/50</b>	\$3.4M	0.75%	4
<b>Total MBE/SLEB</b>	<b>\$108.5M</b>	<b>23.95%</b>	<b>67</b>
<b>Caucasian Males</b>	\$155.2M	34.27%	83
<b>Caucasian Females</b>	\$4.9M	1.08%	7
<b>Unknown/Decline</b>	\$2.1M	0.46%	5
<b>Publicly Owned Entity</b>	\$182.3M	40.24%	50
<b>Total</b>	<b>\$453.0M</b>	<b>100.0%</b>	<b>212</b>
<b>% MBE/SLEB</b>	<b>23.95%</b>		<b>31.60%</b>

# Total Contracts by Ethnicity

	7/1/08 - 3/31/11	7/1/08 - 3/31/11	
	\$	%	#
<b>African American Males</b>	\$17.1M	2.43%	230
<b>African American Females</b>	\$8.6M	1.23%	87
<b>Asian American Males</b>	\$19.6M	2.79%	624
<b>Asian American Females</b>	\$22.7M	3.24%	159
<b>Hispanic American Males</b>	\$18.7M	2.67%	204
<b>Hispanic American Females</b>	\$3.9M	0.56%	76
<b>Native American Males</b>	\$0.2M	0.03%	10
<b>Native American Females</b>	\$0.3M	0.04%	16
<b>Multi-Ethnic &gt; 50% Males</b>	\$4.7M	0.67%	130
<b>Multi-Ethnic &gt; 50% Females</b>	\$1.9M	0.27%	25
<b>Caucasian Males - SLEB</b>	\$81.1M	11.56%	2,566
<b>Caucasian Females - SLEB</b>	\$34.2M	4.88%	1,356
<b>Multi-Ethnic 50/50</b>	\$6.5M	0.93%	156
<b>Total MBE/SLEB</b>	<b>\$219.5M</b>	<b>31.30%</b>	<b>5,639</b>
<b>Caucasian Males</b>	\$227.6M	32.45%	2,841
<b>Caucasian Females</b>	\$16.4M	2.34%	415
<b>Unknown/Decline</b>	\$6.8M	0.97%	105
<b>Publicly Owned Entity</b>	\$231.0M	32.94%	4,376
<b>Total</b>	<b>\$701.3M</b>	<b>100.0%</b>	<b>13,376</b>
<b>% MBE/SLEB</b>	<b>31.30%</b>		<b>42.16%</b>

# ***Total All Contracts up to \$500,000***

	<b>7/1/08 - 3/31/11</b>
<b>Local</b>	\$175.9M
<b>Non-Local</b>	\$72.4M
<b>Total</b>	\$248.3M
<b>% Local</b>	70.84%

# **Total Contracts up to \$500,000**

	<b>7/1/08 - 3/31/11</b>
<b>Total Contracts Up To \$500,000</b>	\$248.3M
<b>MBE/SLEB</b>	\$111.0M
<b>MBE/SLEB % of Total Contracts</b>	44.70%

# ***MBE/SLEB Contracts up to \$500,000 by Type***

<b>Type</b>	<b>7/1/08 - 3/31/11</b>	
	<b>\$</b>	<b>%</b>
<b>Construction</b>	\$9.1M	44.17%
<b>Architecture &amp; Engineering</b>	\$2.7M	64.29%
<b>Professional Services</b>	\$27.8M	51.96%
<b>Goods &amp; Services</b>	\$71.4M	42.00%
<b>Total</b>	\$111.0M	44.70%

# ***MBE/SLEB Contracts up to \$500,000 by Ethnicity***

<b>Type</b>	<b>7/1/08 - 3/31/11</b>	
	<b>\$</b>	<b>%</b>
<b>African American</b>	\$7.8M	3.14%
<b>Hispanic American</b>	\$9.7M	3.91%
<b>Multi-Ethnicity</b>	\$7.3M	2.94%
<b>Asian American</b>	\$20.4M	8.22%
<b>Caucasian Female</b>	\$21.9M	8.82%
<b>Caucasian Male</b>	\$43.4M	17.47%
<b>Native American</b>	\$0.5M	0.20%
<b>Total</b>	\$111.0M	44.70%

# ***MBE/SLEB Participation up to \$500,000 by Type***

	<b>7/1/08 - 3/31/11</b>
<b>Construction</b>	
<b>Total</b>	\$20.6M
<b>MBE/SLEB</b>	\$9.1M
<b>% MBE/SLEB</b>	44.17%
<b>Architecture &amp; Engineering</b>	
<b>Total</b>	\$4.2M
<b>MBE/SLEB</b>	\$2.7M
<b>% MBE/SLEB</b>	64.29%
<b>Professional Services</b>	
<b>Total</b>	\$53.5M
<b>MBE/SLEB</b>	\$27.8M
<b>% MBE/SLEB</b>	51.96%
<b>Goods &amp; Services</b>	
<b>Total</b>	\$170.0M
<b>MBE/SLEB</b>	\$71.4M
<b>% MBE/SLEB</b>	42.00%
<b>Total All Contracts</b>	
<b>Total</b>	\$248.3M
<b>MBE/SLEB</b>	\$111.0M
<b>% MBE/SLEB</b>	44.70%



# Construction Contracts up to \$500,000

	7/1/08 - 3/31/11	
	\$	%
<b>African American Males</b>	\$0.2M	0.97%
<b>African American Females</b>	\$0.1M	0.49%
<b>Asian American Males</b>	\$0.4M	1.94%
<b>Asian American Females</b>	\$0.3M	1.46%
<b>Hispanic American Males</b>	\$2.6M	12.62%
<b>Hispanic American Females</b>	\$0.4M	1.94%
<b>Native American Males</b>	-	-
<b>Native American Females</b>	-	-
<b>Multi-Ethnic&gt; 50% Males</b>	\$0.2M	0.97%
<b>Multi-Ethnic&gt; 50% Females</b>	-	-
<b>Caucasian Males - SLEB</b>	\$3.9M	18.93%
<b>Caucasian Females - SLEB</b>	\$1.0M	4.85%
<b>Multi-Ethnic 50/50</b>	-	-
<b>Total MBE/SLEB</b>	<b>\$9.1M</b>	<b>44.17%</b>
<b>Caucasian Males</b>	\$7.4M	35.92%
<b>Caucasian Females</b>	\$1.4M	6.80%
<b>Unknown/Decline</b>	\$2.7M	13.11%
<b>Publicly Owned Entity</b>	-	-
<b>Total</b>	<b>\$20.6M</b>	<b>100.0%</b>
<b>% MBE/SLEB</b>	<b>44.17%</b>	<b>46.20%</b>

# Architect & Engineering Contracts up to \$500,000

	7/1/08 - 3/31/11		
	\$	%	#
<b>African American Males</b>	\$0.2M	4.76%	3
<b>African American Females</b>	-	-	-
<b>Asian American Males</b>	\$1.0M	23.81%	17
<b>Asian American Females</b>	\$0.1M	2.38%	5
<b>Hispanic American Males</b>	-	-	-
<b>Hispanic American Females</b>	-	-	-
<b>Native American Males</b>	-	-	-
<b>Native American Females</b>	-	-	-
<b>Multi-Ethnic&gt; 50% Males</b>	\$0.1M	2.38%	2
<b>Multi-Ethnic&gt; 50% Females</b>	-	-	-
<b>Caucasian Males - SLEB</b>	\$0.6M	14.29%	18
<b>Caucasian Females - SLEB</b>	\$0.7M	16.67%	15
<b>Multi-Ethnic 50/50</b>	-	-	-
<b>Total MBE/SLEB</b>	<b>\$2.7M</b>	<b>64.29%</b>	<b>60</b>
<b>Caucasian Males</b>	\$1.0M	23.81%	18
<b>Caucasian Females</b>	-	-	-
<b>Unknown/Decline</b>	\$0.1M	2.38%	4
<b>Publicly Owned Entity</b>	\$0.4M	9.52%	1
<b>Total</b>	<b>\$4.2M</b>	<b>100.0%</b>	<b>83</b>
<b>% MBE/SLEB</b>	<b>64.29%</b>		<b>72.29%</b>

# Professional Services Contracts up to \$500,000

	7/1/08 - 3/31/11	
	\$	% #
<b>African American Males</b>	\$2.6M	4.86% 33
<b>African American Females</b>	\$2.1M	3.93% 46
<b>Asian American Males</b>	\$2.6M	4.86% 26
<b>Asian American Females</b>	\$2.5M	4.67% 31
<b>Hispanic American Males</b>	\$1.3M	2.43% 16
<b>Hispanic American Females</b>	\$0.9M	1.68% 14
<b>Native American Males</b>	\$0.1M	0.19% 1
<b>Native American Females</b>	-	- -
<b>Multi-Ethnic&gt; 50% Males</b>	\$0.7M	1.31% 21
<b>Multi-Ethnic&gt; 50% Females</b>	\$0.4M	0.75% 7
<b>Caucasian Males - SLEB</b>	\$9.9M	18.50% 95
<b>Caucasian Females - SLEB</b>	\$3.8M	7.10% 77
<b>Multi-Ethnic 50/50</b>	\$0.9M	1.68% 10
<b>Total MBE/SLEB</b>	<b>\$27.8M</b>	<b>51.96% 377</b>
<b>Caucasian Males</b>	\$18.5M	34.59% 280
<b>Caucasian Females</b>	\$3.5M	6.54% 76
<b>Unknown/Decline</b>	\$1.2M	2.24% 16
<b>Publicly Owned Entity</b>	\$2.5M	4.67% 33
<b>Total</b>	<b>\$53.5M</b>	<b>100.0% 782</b>
<b>% MBE/SLEB</b>	<b>51.96%</b>	<b>48.21%</b>

# Goods & Services Contracts up to \$500,000

	7/1/08 - 3/31/11	
	\$	% #
<b>African American Males</b>	\$2.3M	1.35% 181
<b>African American Females</b>	\$0.3M	0.18% 34
<b>Asian American Males</b>	\$10.1M	5.94% 564
<b>Asian American Females</b>	\$3.4M	2.00% 112
<b>Hispanic American Males</b>	\$2.7M	1.59% 151
<b>Hispanic American Females</b>	\$1.8M	1.06% 56
<b>Native American Males</b>	\$0.1M	0.06% 9
<b>Native American Females</b>	\$0.3M	0.18% 16
<b>Multi-Ethnic&gt; 50% Males</b>	\$2.0M	1.18% 103
<b>Multi-Ethnic&gt; 50% Females</b>	\$0.8M	0.47% 18
<b>Caucasian Males - SLEB</b>	\$29.0M	17.05% 2,350
<b>Caucasian Females - SLEB</b>	\$16.4M	9.65% 1,235
<b>Multi-Ethnic 50/50</b>	\$2.2M	1.29% 142
<b>Total MBE/SLEB</b>	<b>\$71.4M</b>	<b>42.00% 4,971</b>
<b>Caucasian Males</b>	\$45.5M	26.76% 2,355
<b>Caucasian Females</b>	\$6.6M	3.88% 319
<b>Unknown/Decline</b>	\$0.7M	0.41% 7
<b>Publicly Owned Entity</b>	\$45.8M	26.95% 4,292
<b>Total</b>	<b>\$170.0M</b>	<b>100.0% 11,944</b>
<b>% MBE/SLEB</b>	<b>42.00%</b>	<b>41.62%</b>

# Total Contracts up to \$500,000

	7/1/08 - 3/31/11	
	\$	% #
African American Males	\$5.3M	2.13% 222
African American Females	\$2.5M	1.01% 82
Asian American Males	\$14.1M	5.68% 617
Asian American Females	\$6.3M	2.54% 154
Hispanic American Males	\$6.6M	2.66% 198
Hispanic American Females	\$3.1M	1.25% 75
Native American Males	\$0.2M	0.08% 10
Native American Females	\$0.3M	0.12% 16
Multi-Ethnic> 50% Males	\$3.0M	1.21% 127
Multi-Ethnic> 50% Females	\$1.2M	0.48% 25
Caucasian Males - SLEB	\$43.4M	17.47% 2,544
Caucasian Females - SLEB	\$21.9M	8.82% 1,350
Multi-Ethnic 50/50	\$3.1M	1.25% 152
<b>Total MBE/SLEB</b>	<b>\$111.0M</b>	<b>44.70% 5,572</b>
Caucasian Males	\$72.4M	29.18% 2,758
Caucasian Females	\$11.5M	4.63% 408
Unknown/Decline	\$4.7M	1.89% 100
Publicly Owned Entity	\$48.7M	19.60% 4,326
<b>Total</b>	<b>\$248.3M</b>	<b>100.0% 13,164</b>
<b>% MBE/SLEB</b>	<b>44.70%</b>	<b>42.33%</b>

# ***MBE/SLEB Contract Amounts up to \$500,000***

	<b>7/1/08 - 3/31/11</b>
<b>CONTRACTS UNDER \$25,000</b>	
<b>Total</b>	\$69.4M
<b>MBE/SLEB</b>	\$29.2M
<b>% MBE/SLEB</b>	42.07%
<b>CONTRACTS \$25,001 - \$100,000</b>	
<b>Total</b>	\$70.8M
<b>MBE/SLEB</b>	\$31.3M
<b>% MBE/SLEB</b>	44.21%
<b>CONTRACTS \$100,001 - \$500,000</b>	
<b>Total</b>	\$108.1M
<b>MBE/SLEB</b>	\$50.5M
<b>% MBE/SLEB</b>	46.72%
<b>TOTAL ALL CONTRACTS</b>	
<b>Total</b>	\$248.3M
<b>MBE/SLEB</b>	\$111.0M
<b>% MBE/SLEB</b>	44.70%

# Contract Amounts Under \$25,000 by Ethnicity

	7/1/08 - 3/31/11	
	\$	% #
<b>African American Males</b>	\$1.2M	1.73% 187
<b>African American Females</b>	\$0.5M	0.72% 59
<b>Asian American Males</b>	\$3.7M	5.33% 522
<b>Asian American Females</b>	\$1.1M	1.59% 108
<b>Hispanic American Males</b>	\$1.4M	2.02% 156
<b>Hispanic American Females</b>	\$0.9M	1.30% 52
<b>Native American Males</b>	\$0.1M	0.14% 9
<b>Native American Females</b>	\$0.1M	0.14% 12
<b>Multi-Ethnic &gt; 50% Males</b>	\$1.4M	2.02% 106
<b>Multi-Ethnic &gt; 50% Females</b>	\$0.1M	0.14% 6
<b>Caucasian Males - SLEB</b>	\$10.7M	15.41% 2,226
<b>Caucasian Females - SLEB</b>	\$6.9M	9.94% 1,152
<b>Multi-Ethnic 50/50</b>	\$1.1M	1.59% 127
<b>Total MBE/SLEB</b>	<b>\$29.2M</b>	<b>42.07% 4,722</b>
<b>Caucasian Males</b>	\$19.8M	28.53% 2,233
<b>Caucasian Females</b>	\$2.9M	4.18% 331
<b>Unknown/Decline</b>	\$0.5M	0.72% 62
<b>Publicly Owned Entity</b>	\$17.0M	24.50% 3,893
<b>Total</b>	<b>\$69.4M</b>	<b>100.0% 11,241</b>
<b>% MBE/SLEB</b>	<b>42.07%</b>	<b>42.01%</b>

# Contract Amounts \$25,001-\$100,000 by Ethnicity

	7/1/08 - 3/31/11	
	\$	% #
<b>African American Males</b>	\$1.0M	1.41% 18
<b>African American Females</b>	\$1.0M	1.41% 18
<b>Asian American Males</b>	\$3.0M	4.24% 61
<b>Asian American Females</b>	\$1.9M	2.68% 30
<b>Hispanic American Males</b>	\$1.5M	2.12% 25
<b>Hispanic American Females</b>	\$0.9M	1.27% 17
<b>Native American Males</b>	\$0.1M	0.14% 1
<b>Native American Females</b>	\$0.2M	0.28% 4
<b>Multi-Ethnic&gt; 50% Males</b>	\$0.9M	1.27% 17
<b>Multi-Ethnic&gt; 50% Females</b>	\$0.3M	0.42% 14
<b>Caucasian Males - SLEB</b>	\$11.8M	16.67% 230
<b>Caucasian Females - SLEB</b>	\$7.7M	10.89% 161
<b>Multi-Ethnic 50/50</b>	\$1.0M	1.41% 18
<b>Total MBE/SLEB</b>	<b>\$31.3M</b>	<b>44.21% 614</b>
<b>Caucasian Males</b>	\$19.6M	27.69% 377
<b>Caucasian Females</b>	\$2.5M	3.53% 53
<b>Unknown/Decline</b>	\$1.2M	1.69% 21
<b>Publicly Owned Entity</b>	\$16.2M	22.88% 341
<b>Total</b>	<b>\$70.8M</b>	<b>100.0% 1.406</b>
<b>% MBE/SLEB</b>	<b>44.21%</b>	<b>43.67%</b>



# Contract Amounts \$100,001-\$500,000 by Ethnicity

	7/1/08 - 3/31/11	7/1/08 - 3/31/11	
	\$	%	#
<b>African American Males</b>	\$3.1M	2.87%	17
<b>African American Females</b>	\$1.0M	0.93%	5
<b>Asian American Males</b>	\$7.4M	6.85%	34
<b>Asian American Females</b>	\$3.3M	3.05%	16
<b>Hispanic American Males</b>	\$3.7M	3.42%	17
<b>Hispanic American Females</b>	\$1.3M	1.20%	6
<b>Native American Males</b>	-	-	-
<b>Native American Females</b>	-	-	-
<b>Multi-Ethnic &gt; 50% Males</b>	\$0.7M	0.65%	4
<b>Multi-Ethnic &gt; 50% Females</b>	\$0.8M	0.74%	5
<b>Caucasian Males - SLEB</b>	\$20.9M	19.33%	88
<b>Caucasian Females - SLEB</b>	\$7.3M	6.75%	37
<b>Multi-Ethnic 50/50</b>	\$1.0M	0.93%	7
<b>Total MBE/SLEB</b>	<b>\$50.5M</b>	<b>46.72%</b>	<b>236</b>
<b>Caucasian Males</b>	\$33.0M	30.52%	148
<b>Caucasian Females</b>	\$6.1M	5.64%	24
<b>Unknown/Decline</b>	\$3.0M	2.78%	17
<b>Publicly Owned Entity</b>	\$15.5M	14.34%	92
<b>Total</b>	<b>\$108.1M</b>	<b>100.0%</b>	<b>517</b>
<b>% MBE/SLEB</b>	<b>46.72%</b>		<b>45.65%</b>

# Total Contracts up to \$500,000

	7/1/08 - 3/31/11	
	\$	% #
African American Males	\$5.3M	2.13% 222
African American Females	\$2.5M	1.01% 82
Asian American Males	\$14.1M	5.68% 617
Asian American Females	\$6.3M	2.54% 154
Hispanic American Males	\$6.6M	2.66% 198
Hispanic American Females	\$3.1M	1.25% 75
Native American Males	\$0.2M	0.08% 10
Native American Females	\$0.3M	0.12% 16
Multi-Ethnic> 50% Males	\$3.0M	1.21% 127
Multi-Ethnic> 50% Females	\$1.2M	0.48% 25
Caucasian Males - SLEB	\$43.4M	17.47% 2,544
Caucasian Females - SLEB	\$21.9M	8.82% 1,350
Multi-Ethnic 50/50	\$3.1M	1.25% 152
<b>Total MBE/SLEB</b>	<b>\$111.0M</b>	<b>44.70% 5,572</b>
Caucasian Males	\$72.4M	29.18% 2,758
Caucasian Females	\$11.5M	4.63% 408
Unknown/Decline	\$4.7M	1.89% 100
Publicly Owned Entity	\$48.7M	19.60% 4,326
<b>Total</b>	<b>\$248.3M</b>	<b>100.0% 13,164</b>
<b>% MBE/SLEB</b>	<b>44.70%</b>	<b>42.33%</b>

# ***Vendor Pool***

## ***May 23, 2011***

	<b>SLEB</b>		<b>Local Vendors Non-SLEB</b>		<b>Non-Local Vendors</b>		<b>Total</b>	
	<b>\$</b>	<b>#</b>	<b>\$</b>	<b>#</b>	<b>\$</b>	<b>#</b>	<b>\$</b>	<b>#</b>
<b>African American</b>	\$22.8M	205	\$1.2M	1,263	\$1.7M	429	\$25.7M	1,897
<b>Asian American</b>	\$17.9M	234	\$2.6M	995	\$21.8M	592	\$42.3M	1,821
<b>Hispanic American</b>	\$6.0M	101	\$12.7M	624	\$3.9M	369	\$22.6M	1,094
<b>Native American</b>	\$0.3M	5	\$0.1M	27	\$0.1M	31	\$0.5M	63
<b>Multi-Ethnic</b>	\$0.6M	35	\$9.2M	300	\$3.3M	344	\$13.1M	679
<b>Caucasian</b>	\$115.3M	761	-	-	-	-	\$115.3M	761
<b>Total MBE/SLEB</b>	<b>\$162.9M</b>	<b>1,341</b>	<b>\$25.8M</b>	<b>3,209</b>	<b>\$30.8M</b>	<b>1,765</b>	<b>\$219.5M</b>	<b>6,315</b>
<b>Caucasian</b>	-	-	\$105.6M	3,466	\$138.4M	4,647	\$244.0M	8,113
<b>Unknown/Decline</b>	-	-	\$6.8M	1,766	-	1,432	\$6.8M	3,198
<b>Publicly Owned Entity</b>	-	-	\$152.9M	224	\$78.1M	503	\$231.0M	727
<b>Total Other</b>	-	-	<b>\$265.3M</b>	<b>5,456</b>	<b>\$216.5M</b>	<b>6,582</b>	<b>\$481.8M</b>	<b>12,038</b>
<b>Total Vendors</b>	<b>\$162.9M</b>	<b>1,341</b>	<b>\$291.1M</b>	<b>8,665</b>	<b>\$247.3M</b>	<b>8,347</b>	<b>\$701.3M</b>	<b>18,353</b>