




ALAMEDA COUNTY
AUDITOR-CONTROLLER AGENCY
PATRICK O'CONNELL
AUDITOR-CONTROLLER/CLERK-RECORDER

MEMORANDUM

TO: Nate Miley, Board of Supervisors, Chair-Procurement and Contracting Policy Committee
Keith Carson, Board of Supervisors, Procurement and Contracting Policy Committee

FROM:  Patrick O'Connell, Auditor-Controller

DATE: July 23, 2012

SUBJECT: PROCUREMENT UPDATE

Attached is an updated progress report on County Procurement. The data presented in the report is for the period July 1, 2009 through March 31, 2012 with comparisons to July 1, 2006 through June 30, 2009. As you can see on Page A from the summary chart of all contracts up to \$500,000 dollars for the period July 1, 2009 through March 31, 2012:

- 67.51% of all contract dollars were awarded to local vendors
- 46.85% of all contract dollars were awarded to MBE/SLEB vendors
- 50.03% of all contracts awarded went to MBE/SLEB vendors
- More than 44% of all contract dollars in each purchasing category were awarded to MBE/SLEB vendors
- More than 44% of all contracts in each purchasing category were awarded to MBE/SLEB vendors

When the data is compared for July 1, 2006 through June 30, 2009 on the summary chart on Page B we find that:

- 71.83% of all contract dollars were awarded to local vendors which is consistent with the current period
- 38.25% of all contract dollars were awarded to MBE/SLEB vendors which is 8.6% less than the current period
- 29.76% of all contracts awarded went to MBE/SLEB vendors which is 20.2% less than the current period
- The percentage of all contract dollars in each purchasing category awarded to MBE/SLEB vendors is higher in the current period
- The percentage of contract dollars for goods and services has increased from 34.24% to 44.10%

- The percentage of all contracts in each purchasing category awarded to MBE/SLEB vendors is higher in the current period.

Side by side comparisons for Fiscal Years by Purchasing Category are provided on pages 1-5.

As you review the report please keep in mind that the period July 1, 2009 through March 31, 2012 is only two years and nine months, and is being compared to July 1, 2006 through June 30, 2009 which is a full three years.

Currently the County has 1,652 certified SLEB vendors and approximately 5,400 MBE vendors. We are continually working to increase the number of SLEB/MBE vendors.

This report in its entirety is available on our website at <http://www.acgov.org/auditor/sleb/documents.html>.

REPORT ON COUNTY PROCUREMENT

July 23, 2012

CONTRACTS UP TO \$500,000 7-1-06 THRU 6-30-09

Contracts up \$500,000 -- 7-1-06 thru 6-30-09																
	All Contracts			Construction			A & E			Prof Services			Goods & Services			
	\$	%	#	\$	%	#	\$	%	#	\$	%	#	\$	%	#	
Total	270.1	100%	13,315	18.8	100%	287	5.6	100%	101	52.2	100%	837	193.5	100%	12,090	
Local	194.0	71.83%														
Non Local	76.1	28.17%														
MBE/SLEB	103.3	38.25%	3,963	8.5	45.42%	151	3.7	65.64%	74	24.8	47.57%	354	66.3	34.24%	3,384	
African American	8.6	3.19%	339	0.6	3.19%	14	0.1	1.79%	3	4.1	7.85%	74	3.8	1.97%	248	
Asian American	17.6	6.51%	691	0.5	2.66%	8	1.7	30.36%	38	4.0	7.66%	61	11.4	5.90%	584	
Hispanic American	12.2	4.52%	309	3.8	20.21%	48	0.1	1.79%	2	3.5	6.71%	44	4.8	2.48%	215	
Native American	0.6	0.22%	32	0	0.00%	-	0	0.00%	-	0.1	0.19%	2	0.5	0.26%	30	
Multi-Ethic	9.9	3.66%	360	0.2	1.06%	3	0	0.00%	3	4.0	7.66%	55	5.7	2.95%	299	
Caucasian	54.4	20.15%	2,232	3.4	18.30%	78	1.8	31.70%	28	9.1	17.50%	118	40.1	20.68%	2,008	
NON MBE/SLEB																
Caucasian	103.5	38.31%	4,158	8.2	43.41%	108	1.9	34.36%	25	25.5	48.79%	437	67.9	35.11%	3,588	
Unknown/Decline	3.1	1.15%	44	2	10.64%	25	0	0.00%	-	0.5	0.96%	12	0.6	0.31%	7	
Publicly Owned Entity	60.2	22.29%	5,150	0.1	0.53%	3	0	0.00%	2	1.4	2.68%	34	58.7	30.34%	5,111	
	270.1	100.00%	13,315	18.8	100.00%	287	5.6	100.00%	101	52.2	100.00%	837	193.5	100.00%	12,090	

Summary of Contracts up to \$500,000

	7/1/06 - 6/30/09			7/1/09 - 3/31/12		
	\$	%	#	\$	%	#
TOTAL	\$270.1M	100.00%	13,315	\$238.5M	100.00%	11,946
Local	\$194.0M	71.83%		\$161.0M	67.51%	
Non Local	\$76.1M	28.17%		\$77.5M	32.49%	
MBE/SLEB						
African American	\$8.6M	3.19%	339	\$8.1M	3.43%	262
Asian American	\$17.6M	6.51%	691	\$19.7M	8.23%	710
Hispanic American	\$12.2M	4.52%	309	\$8.7M	3.62%	270
Native American	\$0.6M	0.22%	32	\$0.7M	0.23%	24
Multi-Ethnic	\$9.9M	3.66%	360	\$9.1M	3.68%	373
Caucasian	\$54.4M	20.15%	2,232	\$65.4M	27.66%	4,335
TOTAL MBE/SLEB	\$103.3M	38.25%	3,963	\$111.7M	46.85%	5,974
Non MBE/SLEB						
Caucasian	\$103.5M	38.31%	4,158	\$85.0M	35.64%	2,943
Unknown/Decline	\$3.1M	1.15%	44	\$1.9M	0.78%	73
Publicly Owned Entity	\$60.2M	22.29%	5,150	\$39.9M	16.73%	2,956

Summary of Construction Contracts up to \$500,000

	7/1/06 - 6/30/09			7/1/09 - 3/31/12		
	\$	%	#	\$	%	#
TOTAL	\$18.8M	100.00%	287	\$20.9M	100.00%	363
MBE/SLEB						
African American	\$0.6M	3.19%	14	\$0.6M	3.00%	12
Asian American	\$0.5M	2.66%	8	\$1.5M	7.55%	11
Hispanic American	\$3.8M	20.21%	48	\$2.4M	11.65%	31
Native American	-	-	-	-	-	-
Multi-Ethnic	\$0.2M	1.06%	3	\$0.2M	0.69%	1
Caucasian	\$3.4M	18.30%	78	\$5.8M	27.62%	112
TOTAL MBE/SLEB	\$8.5M	45.42%	151	\$10.5M	50.51%	167
Non MBE/SLEB						
Caucasian	\$8.2M	43.41%	108	\$9.1M	43.69%	128
Unknown/Decline	\$2.0M	10.64%	25	\$1.1M	5.09%	61
Publicly Owned Entity	\$0.1M	0.53%	3	\$0.2M	0.71%	7

Summary of Architecture & Engineering Contracts up to \$500,000

	7/1/06 - 6/30/09			7/1/09 - 3/31/12		
	\$	%	#	\$	%	#
TOTAL	\$5.6M	100.00%	101	\$4.4M	100.00%	99
MBE/SLEB						
African American	\$0.1M	1.79%	3	\$0.2M	5.46%	2
Asian American	\$1.7M	30.36%	38	\$1.6M	35.00%	21
Hispanic American	\$0.1M	1.79%	2	\$0.1M	1.56%	3
Native American	-	-	-	-	-	1
Multi-Ethnic	-	-	3	\$0.2M	3.12%	5
Caucasian	\$1.8M	31.70%	28	\$1.0M	25.85%	41
TOTAL MBE/SLEB	\$3.7M	65.64%	74	\$3.1M	70.99%	73
Non MBE/SLEB						
Caucasian	\$1.9M	34.36%	25	\$0.7M	15.75%	18
Unknown/Decline	-	-	-	\$0.1M	1.56%	7
Publicly Owned Entity	-	-	2	\$0.5M	11.70%	1

Summary of Professional Services Contracts up to \$500,000

	7/1/06 - 6/30/09			7/1/09 - 3/31/12		
	\$	%	#	\$	%	#
TOTAL	\$52.2M	100.00%	837	\$54.9M	100.00%	806
MBE/SLEB						
African American	\$4.1M	7.85%	74	\$5.4M	9.87%	73
Asian American	\$4.0M	7.66%	61	\$4.9M	9.04%	63
Hispanic American	\$3.5M	6.71%	44	\$2.0M	3.68%	31
Native American	\$0.1M	0.19%	2	\$0.1M	0.06%	1
Multi-Ethnic	\$4.0M	7.66%	55	\$1.6M	2.49%	34
Caucasian	\$9.1M	17.50%	118	\$14.3M	26.30%	187
TOTAL MBE/SLEB	\$24.8M	47.57%	354	\$28.3M	51.44%	389
Non MBE/SLEB						
Caucasian	\$25.5M	48.79%	437	\$22.6M	41.28%	376
Unknown/Decline	\$0.5M	0.96%	12	\$0.7M	1.24%	4
Publicly Owned Entity	\$1.4M	2.68%	34	\$3.3M	6.04%	37

Summary of Goods & Services Contracts up to \$500,000

	7/1/06 - 6/30/09			7/1/09 - 3/31/12		
	\$	%	#	\$	%	#
TOTAL	\$193.5M	100.00%	12,090	\$158.3M	100.00%	10,678
MBE/SLEB						
African American	\$3.8M	1.97%	248	\$1.9M	1.20%	175
Asian American	\$11.4M	5.90%	584	\$11.7M	7.39%	615
Hispanic American	\$4.8M	2.48%	215	\$4.2M	2.59%	205
Native American	\$0.5M	0.26%	30	\$0.6M	0.38%	22
Multi-Ethnic	\$5.7M	2.95%	299	\$7.1M	4.49%	333
Caucasian	\$40.1M	20.68%	2,008	\$44.3M	28.05%	3,995
TOTAL MBE/SLEB	\$66.3M	34.24%	3,384	\$69.8M	44.10%	5,345
Non MBE/SLEB						
Caucasian	\$67.9M	35.11%	3,588	\$52.6M	33.22%	2,421
Unknown/Decline	\$0.6M	0.31%	7	-	-	1
Publicly Owned Entity	\$58.7M	30.34%	5,111	\$35.9M	22.68%	2,911

Total Contracts up to \$500,000

	7/1/06 - 6/30/09	7/1/09 - 3/31/12
Local	\$194.0M	\$161.0M
Non-Local	\$76.1M	\$77.5M
Total	\$270.1M	\$238.5M
% Local	71.83%	67.51%

Total Contracts up to \$500,000

	7/1/06 - 6/30/09	7/1/09 - 3/31/12
Total Contracts Up To \$500,000	\$270.1M	\$238.5M
MBE/SLEB	\$103.3M	\$111.7M
MBE/SLEB % of Total Contracts	38.25%	46.85%

MBE/SLEB Contracts up to \$500,000 by Type

Type	7/1/06 - 6/30/09		7/1/09 - 3/31/12	
	\$	%	\$	%
Construction	\$8.5M	45.42%	\$10.5M	50.51%
Architecture & Engineering	\$3.7M	65.64%	\$3.1M	70.99%
Professional Services	\$24.8M	47.57%	\$28.3M	51.44%
Goods & Services	\$66.3M	34.24%	\$69.8M	44.10%
Total	\$103.3M	38.25%	\$111.7M	46.85%

MBE/SLEB Contracts up to \$500,000 by Ethnicity

Type	7/1/06 - 6/30/09	7/1/09 - 3/31/12
African American	\$8.6M	\$8.1M
Asian American	\$17.6M	\$19.7M
Hispanic American	\$12.2M	\$8.7M
Native American	\$0.6M	\$0.7M
Multi-Ethnic	\$9.9M	\$9.1M
Caucasian Male	\$36.5M	\$44.1M
Caucasian Female	\$17.9M	\$21.3M
Total	\$103.3M	\$111.7M

MBE/SLEB Participation up to \$500,000 by Type

	7/1/06 - 6/30/09	7/1/09 - 3/31/12
Construction		
Total	\$18.8M	\$20.9M
MBE/SLEB	\$8.5M	\$10.5M
% MBE/SLEB	45.42%	50.51%
Architecture & Engineering		
Total	\$5.6M	\$4.4M
MBE/SLEB	\$3.7M	\$3.1M
% MBE/SLEB	65.64%	70.99%
Professional Services		
Total	\$52.2M	\$54.9M
MBE/SLEB	\$24.8M	\$28.3M
% MBE/SLEB	47.57%	51.44%
Goods & Services		
Total	\$193.5M	\$158.3M
MBE/SLEB	\$66.3M	\$69.8 M
% MBE/SLEB	34.24%	44.10%
Total All Contracts		
Total	\$270.1M	\$238.5M
MBE/SLEB	\$103.3M	\$111.7M
% MBE/SLEB	38.25%	46.85%

Construction Contracts up to \$500,000

	7/1/06 - 6/30/09			7/1/09 - 3/31/12		
	\$	%	#	\$	%	#
African American Males	\$0.5M	2.66%	12	\$0.1M	0.34%	3
African American Females	\$0.1M	0.53%	2	\$0.5M	2.66%	9
Asian American Males	\$0.5M	2.66%	8	\$1.3M	6.43%	7
Asian American Females	-	-	-	\$0.2M	1.12%	4
Hispanic American Males	\$3.6M	19.15%	46	\$2.2M	10.56%	27
Hispanic American Females	\$0.2M	1.06%	2	\$0.2M	1.09%	4
Native American Males	-	-	-	-	-	-
Native American Females	-	-	-	-	-	-
Multi-Ethnic> 50% Males	-	-	2	\$0.2M	0.69%	1
Multi-Ethnic> 50% Females	-	-	-	-	-	-
Caucasian Males - SLEB	\$3.2M	17.24%	65	\$4.7M	22.56%	95
Caucasian Females - SLEB	\$0.2M	1.06%	13	\$1.1M	5.06%	17
Multi-Ethnic 50/50	\$0.2M	1.06%	1	-	-	-
Total MBE/SLEB	\$8.5M	45.42%	151	\$10.5M	50.51%	167
Caucasian Males	\$6.5M	34.37%	92	\$8.4M	40.12%	118
Caucasian Females	\$1.7M	9.04%	16	\$0.7M	3.57%	10
Unknown/Decline	\$2.0M	10.64%	25	\$1.1M	5.09%	61
Publicly Owned Entity	\$0.1M	0.53%	3	\$0.2M	0.71%	7
Total	\$18.8M	100.00%	287	\$20.9M	100.00%	363
% MBE/SLEB	45.42%		52.61%	50.51%		46.01%

Architect & Engineering Contracts up to \$500,000

	7/1/06 - 6/30/09			7/1/09 - 3/31/12		
	\$	%	#	\$	%	#
African American Males	\$0.1M	1.79%	3	\$0.2M	5.46%	2
African American Females	-	-	-	-	-	-
Asian American Males	\$1.0M	17.86%	31	\$1.5M	33.44%	14
Asian American Females	\$0.7M	12.50%	7	\$0.1M	1.56%	7
Hispanic American Males	\$0.1M	1.79%	2	\$0.1M	1.56%	2
Hispanic American Females	-	-	-	-	-	1
Native American Males	-	-	-	-	-	1
Native American Females	-	-	-	-	-	-
Multi-Ethnic> 50% Males	-	-	1	\$0.1M	1.56%	2
Multi-Ethnic> 50% Females	-	-	-	-	-	-
Caucasian Males - SLEB	\$0.6M	10.27%	7	\$0.7M	19.81%	28
Caucasian Females - SLEB	\$1.2M	21.43%	21	\$0.3M	6.04%	13
Multi-Ethnic 50/50	-	-	2	\$0.1M	1.56%	3
Total MBE/SLEB	\$3.7M	65.64%	74	\$3.1M	70.99%	73
Caucasian Males	\$1.8M	32.57%	24	\$0.7M	15.75%	18
Caucasian Females	\$0.1M	1.79%	1	-	-	-
Unknown/Decline	-	-	-	\$0.1M	1.56%	7
Publicly Owned Entity	-	-	2	\$0.5M	11.70%	1
Total	\$5.6M	100.00%	101	\$4.4M	100.00%	99
% MBE/SLEB	65.64%		73.27%	70.99%		72.73%

Professional Services Contracts up to \$500,000

	7/1/06 - 6/30/09			7/1/09 - 3/31/12		
	\$	%	#	\$	%	#
African American Males	\$1.9M	3.64%	29	\$3.4M	6.15%	31
African American Females	\$2.2M	4.21%	45	\$2.0M	3.72%	42
Asian American Males	\$2.0M	3.83%	34	\$3.0M	5.49%	31
Asian American Females	\$2.0M	3.83%	27	\$1.9M	3.55%	32
Hispanic American Males	\$2.4M	4.60%	29	\$1.3M	2.41%	17
Hispanic American Females	\$1.1M	2.11%	15	\$0.7M	1.27%	14
Native American Males	\$0.1M	0.19%	2	\$0.1M	0.06%	1
Native American Females	-	-	-	-	-	-
Multi-Ethnic> 50% Males	\$1.1M	2.11%	18	\$0.7M	0.82%	19
Multi-Ethnic> 50% Females	\$0.2M	0.38%	7	\$0.3M	0.49%	5
Caucasian Males - SLEB	\$7.0M	13.48%	70	\$8.8M	16.36%	91
Caucasian Females - SLEB	\$2.1M	4.02%	48	\$5.5M	9.94%	96
Multi-Ethnic 50/50	\$2.7M	5.17%	30	\$0.6M	1.18%	10
Total MBE/SLEB	\$24.8M	47.57%	354	\$28.3M	51.44%	389
Caucasian Males	\$20.5M	39.21%	342	\$17.4M	31.73%	290
Caucasian Females	\$5.0M	9.58%	95	\$5.2M	9.55%	86
Unknown/Decline	\$0.5M	0.96%	12	\$0.7M	1.24%	4
Publicly Owned Entity	\$1.4M	2.68%	34	\$3.3M	6.04%	37
Total	\$52.2M	100.00%	837	\$54.9M	100.00%	806
% MBE/SLEB	47.57%		42.29%	51.44%		48.26%

Goods & Services Contracts up to \$500,000

	7/1/06 - 6/30/09			7/1/09 - 3/31/12		
	\$	%	#	\$	%	#
African American Males	\$3.3M	1.71%	211	\$1.4M	0.88%	127
African American Females	\$0.5M	0.26%	37	\$0.5M	0.32%	48
Asian American Males	\$7.5M	3.88%	373	\$7.7M	4.86%	491
Asian American Females	\$3.9M	2.02%	211	\$4.0M	2.53%	124
Hispanic American Males	\$3.4M	1.76%	158	\$2.5M	1.58%	156
Hispanic American Females	\$1.4M	0.72%	57	\$1.7M	1.01%	49
Native American Males	\$0.2M	0.10%	13	\$0.1M	0.06%	4
Native American Females	\$0.3M	0.16%	17	\$0.5M	0.32%	18
Multi-Ethnic> 50% Males	\$2.3M	1.19%	142	\$2.7M	1.71%	112
Multi-Ethnic> 50% Females	\$0.7M	0.36%	22	\$0.9M	0.57%	12
Caucasian Males - SLEB	\$25.7M	13.24%	1,068	\$29.9M	18.95%	3,033
Caucasian Females - SLEB	\$14.4M	7.44%	940	\$14.4M	9.10%	962
Multi-Ethnic 50/50	\$2.7M	1.40%	135	\$3.5M	2.21%	209
Total MBE/SLEB	\$66.3M	34.24%	3,384	\$69.8M	44.10%	5,345
Caucasian Males	\$62.3M	32.22%	3,222	\$45.4M	28.67%	2,117
Caucasian Females	\$5.6M	2.89%	366	\$7.2M	4.55%	304
Unknown/Decline	\$0.6M	0.31%	7	-	-	1
Publicly Owned Entity	\$58.7M	30.34%	5,111	\$35.9M	22.68%	2,911
Total	\$193.5M	100.00%	12,090	\$158.3M	100.00%	10,678
% MBE/SLEB	34.24%		27.99%	44.10%		50.09%

Total Contracts up to \$500,000

	7/1/06 - 6/30/09			7/1/09 - 3/31/12		
	\$	%	#	\$	%	#
African American Males	\$5.8M	2.15%	255	\$5.1M	2.14%	163
African American Females	\$2.8M	1.04%	84	\$3.0M	1.29%	99
Asian American Males	\$11.0M	4.07%	446	\$13.5M	5.65%	543
Asian American Females	\$6.6M	2.44%	245	\$6.2M	2.58%	167
Hispanic American Males	\$9.5M	3.52%	233	\$6.1M	2.56%	202
Hispanic American Females	\$2.7M	1.00%	76	\$2.6M	1.06%	68
Native American Males	\$0.3M	0.11%	15	\$0.2M	0.03%	6
Native American Females	\$0.3M	0.11%	17	\$0.5M	0.20%	18
Multi-Ethnic> 50% Males	\$3.4M	1.26%	163	\$3.7M	1.45%	134
Multi-Ethnic> 50% Females	\$0.9M	0.33%	29	\$1.2M	0.51%	17
Caucasian Males - SLEB	\$36.5M	13.52%	1,210	\$44.1M	18.69%	3,247
Caucasian Females - SLEB	\$17.9M	6.63%	1,022	\$21.3M	8.97%	1,088
Multi-Ethnic 50/50	\$5.6M	2.07%	168	\$4.2M	1.72%	222
Total MBE/SLEB	\$103.3M	38.25%	3,963	\$111.7M	46.85%	5,974
Caucasian Males	\$91.1M	33.72%	3,680	\$71.9M	30.14%	2,543
Caucasian Females	\$12.4M	4.59%	478	\$13.1M	5.50%	400
Unknown/Decline	\$3.1M	1.15%	44	\$1.9M	0.78%	73
Publicly Owned Entity	\$60.2M	22.29%	5,150	\$39.9M	16.73%	2,956
Total	\$270.1M	100.00%	13,315	\$238.5M	100.00%	11,946
% MBE/SLEB	38.25%		29.76%	46.85%		50.03%

MBE/SLEB Contract Amounts up to \$500,000

	7/1/06 - 6/30/09	7/1/09 - 3/31/12
CONTRACTS UNDER \$25,000		
Total	\$77.9M	\$62.7M
MBE/SLEB	\$27.1M	\$28.3M
% MBE/SLEB	34.83%	45.17%
CONTRACTS \$25,001 - \$100,000		
Total	\$81.7M	\$68.1M
MBE/SLEB	\$31.5M	\$32.3M
% MBE/SLEB	38.56%	47.36%
CONTRACTS \$100,001 - \$500,000		
Total	\$110.5M	\$107.7M
MBE/SLEB	\$44.7M	\$51.1M
% MBE/SLEB	40.43%	47.51%
TOTAL ALL CONTRACTS		
Total	\$270.1M	\$238.5M
MBE/SLEB	\$103.3M	\$111.7M
% MBE/SLEB	38.25%	46.85%

Contract Amounts Under \$25,000 by Ethnicity

	7/1/06 - 6/30/09			7/1/09 - 3/31/12		
	\$	%	#	\$	%	#
African American Males	\$1.7M	2.18%	202	\$0.9M	1.42%	132
African American Females	\$0.6M	0.77%	57	\$0.6M	1.02%	76
Asian American Males	\$3.3M	4.24%	375	\$3.1M	4.96%	446
Asian American Females	\$1.5M	1.93%	187	\$1.2M	1.86%	120
Hispanic American Males	\$2.0M	2.57%	169	\$1.3M	2.11%	156
Hispanic American Females	\$0.7M	0.90%	57	\$0.8M	1.25%	47
Native American Males	\$0.1M	0.13%	12	\$0.1M	0.07%	5
Native American Females	\$0.2M	0.26%	14	\$0.2M	0.30%	14
Multi-Ethnic > 50% Males	\$1.6M	2.05%	137	\$1.3M	2.19%	107
Multi-Ethnic > 50% Females	\$0.2M	0.26%	21	\$0.1M	0.12%	4
Caucasian Males - SLEB	\$8.6M	11.06%	934	\$11.0M	17.54%	2,931
Caucasian Females - SLEB	\$5.2M	6.68%	849	\$6.2M	9.98%	894
Multi-Ethnic 50/50	\$1.4M	1.80%	132	\$1.5M	2.35%	187
Total MBE/SLEB	\$27.1M	34.83%	3,146	\$28.3M	45.17%	5,119
Caucasian Males	\$26.3M	33.72%	3,034	\$17.8M	28.45%	1,998
Caucasian Females	\$3.7M	4.75%	396	\$2.7M	4.38%	316
Unknown/Decline	\$0.2M	0.26%	22	\$0.3M	0.40%	39
Publicly Owned Entity	\$20.6M	26.44%	4,593	\$13.6M	21.60%	2,616
Total	\$77.9M	100.00%	11,191	\$62.7M	100.00%	10,088
% MBE/SLEB	34.83%		28.11%	45.17%		50.78%

Contract Amounts \$25,001-\$100,000 by Ethnicity

	7/1/06 - 6/30/09			7/1/09 - 3/31/12		
	\$	%	#	\$	%	#
African American Males	\$2.2M	2.69%	40	\$0.8M	1.16%	16
African American Females	\$1.1M	1.35%	20	\$1.1M	1.66%	17
Asian American Males	\$2.4M	2.94%	48	\$3.6M	5.23%	68
Asian American Females	\$2.4M	2.94%	43	\$1.8M	2.66%	33
Hispanic American Males	\$2.2M	2.69%	42	\$1.7M	2.56%	29
Hispanic American Females	\$0.6M	0.73%	12	\$0.8M	1.19%	17
Native American Males	\$0.2M	0.24%	3	\$0.1M	0.05%	1
Native American Females	\$0.1M	0.12%	3	\$0.3M	0.43%	4
Multi-Ethnic> 50% Males	\$1.2M	1.47%	23	\$1.0M	1.41%	21
Multi-Ethnic> 50% Females	\$0.2M	0.24%	5	\$0.3M	0.50%	8
Caucasian Males – SLEB	\$10.4M	12.75%	196	\$11.7M	17.18%	230
Caucasian Females - SLEB	\$7.6M	9.30%	151	\$7.8M	11.48%	158
Multi-Ethnic 50/50	\$0.9M	1.10%	20	\$1.3M	1.85%	29
Total MBE/SLEB	\$31.5M	38.56%	606	\$32.3M	47.36%	631
Caucasian Males	\$24.8M	30.36%	469	\$20.5M	30.02%	400
Caucasian Females	\$3.1M	3.79%	57	\$2.4M	3.55%	53
Unknown/Decline	\$0.5M	0.61%	11	\$0.6M	0.94%	19
Publicly Owned Entity	\$21.8M	26.68%	459	\$12.3M	18.13%	259
Total	\$81.7M	100.00%	1,602	\$68.1M	100.00%	1,362
% MBE/SLEB	38.56%		37.83%	47.36%		46.33%

Contract Amounts \$100,001-\$500,000 by Ethnicity

	7/1/06 - 6/30/09			7/1/09 - 3/31/12		
	\$	%	#	\$	%	#
African American Males	\$1.9M	1.72%	13	\$3.4M	3.17%	15
African American Females	\$1.1M	1.00%	7	\$1.3M	1.22%	6
Asian American Males	\$5.3M	4.80%	23	\$6.8M	6.32%	29
Asian American Females	\$2.7M	2.44%	15	\$3.2M	2.94%	14
Hispanic American Males	\$5.3M	4.80%	22	\$3.1M	2.81%	17
Hispanic American Females	\$1.4M	1.27%	7	\$1.0M	0.87%	4
Native American Males	-	-	-	-	-	-
Native American Females	-	-	-	-	-	-
Multi-Ethnic> 50% Males	\$0.6M	0.54%	3	\$1.4M	1.05%	6
Multi-Ethnic> 50% Females	\$0.5M	0.45%	3	\$0.8M	0.75%	5
Caucasian Males - SLEB	\$17.5M	15.80%	80	\$21.4M	20.30%	86
Caucasian Females - SLEB	\$5.1M	4.62%	22	\$7.3M	6.80%	36
Multi-Ethnic 50/50	\$3.3M	2.99%	16	\$1.4M	1.28%	6
Total MBE/SLEB	\$44.7M	40.43%	211	\$51.1M	47.51%	224
Caucasian Males	\$40.0M	36.22%	177	\$33.6M	31.20%	145
Caucasian Females	\$5.6M	5.07%	25	\$8.0M	7.39%	31
Unknown/Decline	\$2.4M	2.17%	11	\$1.0M	0.90%	15
Publicly Owned Entity	\$17.8M	16.11%	98	\$14.0M	13.00%	81
Total	\$110.5M	100.00%	522	\$107.7M	100.00%	496
% MBE/SLEB	40.43%		40.42%	47.51%		44.96%

Total Contracts up to \$500,000

	7/1/06 - 6/30/09			7/1/09 - 3/31/12		
	\$	%	#	\$	%	#
African American Males	\$5.8M	2.15%	255	\$5.1M	2.14%	163
African American Females	\$2.8M	1.04%	84	\$3.0M	1.29%	99
Asian American Males	\$11.0M	4.07%	446	\$13.5M	5.65%	543
Asian American Females	\$6.6M	2.44%	245	\$6.2M	2.58%	167
Hispanic American Males	\$9.5M	3.52%	233	\$6.1M	2.56%	202
Hispanic American Females	\$2.7M	1.00%	76	\$2.6M	1.06%	68
Native American Males	\$0.3M	0.11%	15	\$0.2M	0.03%	6
Native American Females	\$0.3M	0.11%	17	\$0.5M	0.20%	18
Multi-Ethnic > 50% Males	\$3.4M	1.26%	163	\$3.7M	1.45%	134
Multi-Ethnic > 50% Females	\$0.9M	0.33%	29	\$1.2M	0.51%	17
Caucasian Males – SLEB	\$36.5M	13.52%	1,210	\$44.1M	18.69%	3,247
Caucasian Females - SLEB	\$17.9M	6.63%	1,022	\$21.3M	8.97%	1,088
Multi-Ethnic 50/50	\$5.6M	2.07%	168	\$4.2M	1.72%	222
Total MBE/SLEB	\$103.3M	38.25%	3,963	\$111.7M	46.85%	5,974
Caucasian Males	\$91.1M	33.72%	3,680	\$71.9M	30.14%	2,543
Caucasian Females	\$12.4M	4.59%	478	\$13.1M	5.50%	400
Unknown/Decline	\$3.1M	1.15%	44	\$1.9M	0.78%	73
Publicly Owned Entity	\$60.2M	22.29%	5,150	\$39.9M	16.73%	2,956
Total	\$270.1M	100.00%	13,315	\$238.5M	100.00%	11,946
% MBE/SLEB	38.25%		29.76%	46.85%		50.03%

Total Contracts Local & Non-Local

	7/1/06 - 6/30/09	7/1/09 - 3/31/12
Local	\$511.8M	\$337.7M
Non-Local	\$242.7M	\$230.0M
Total	\$754.5M	\$567.7M
% Local	67.83%	59.49%

Local Contracts Summary

	7/1/06 - 6/30/09	7/1/09 - 3/31/12
Total Contracts	\$754.5M	\$567.7M
MBE/SLEB	\$264.9M	\$196.6M
MBE/SLEB % of Total Contracts	35.11%	34.64%

MBE/SLEB Contracts by Type

Type	7/1/06 - 6/30/09		7/1/09 - 3/31/12	
	\$	%	\$	%
Construction	\$46.9M	41.12%	\$39.4M	33.78%
Architecture & Engineering	\$4.2M	56.07%	\$6.9M	27.54%
Professional Services	\$74.0M	26.13%	\$56.7M	34.18%
Goods & Services	\$139.8M	39.97%	\$93.6M	35.99%
Total	\$264.9M	35.11%	\$196.6M	34.64%

MBE/SLEB Contract Amounts by Ethnicity

	7/1/06 - 6/30/09	7/1/09 - 3/31/12
Type	\$	\$
African American	\$45.6M	\$24.4M
Hispanic American	\$86.7M	\$16.9M
Multi-Ethnicity	\$15.9M	\$12.9M
Asian American	\$37.1M	\$34.7M
Caucasian Female	\$27.1M	\$27.8M
Caucasian Male	\$51.9M	\$79.2M
Native American	\$0.6M	\$0.7M
Total	\$264.9M	\$196.6M

Contracts by Geographic Area

Geographic Area	7/1/06 - 6/30/09		7/1/09 - 3/31/12	
	\$	%	\$	%
Alameda	\$12.9M	2.52%	\$10.0M	2.96%
Albany	\$1.5M	0.29%	\$2.7M	0.79%
Berkeley	\$6.8M	1.32%	\$6.7M	1.98%
Castro Valley	\$2.8M	0.55%	\$4.9M	1.47%
Dublin	\$105.2M	20.56%	\$37.4M	11.09%
Emeryville	\$6.9M	1.34%	\$7.9M	2.35%
Fremont	\$22.6M	4.42%	\$11.5M	3.40%
Hayward	\$22.2M	4.35%	\$33.6M	9.94%
Livermore	\$29.7M	5.80%	\$26.6M	7.88%
Newark	\$3.0M	0.58%	\$5.2M	1.48%
Oakland	\$210.1M	41.07%	\$98.4M	29.20%
Piedmont	-	-	-	-
Pleasanton	\$55.7M	10.88%	\$61.0M	18.05%
San Leandro	\$20.0M	3.90%	\$23.4M	6.94%
San Lorenzo	\$3.5M	0.69%	\$2.4M	0.70%
Sunol	\$0.1M	0.01%	\$0.1M	0.02%
Union City	\$8.8M	1.72%	\$5.9M	1.75%
TOTAL	\$511.8M	100.00%	\$337.7M	100.00%

MBE/SLEB Participation by Type

	7/1/06 - 6/30/09	7/1/09 - 3/31/12
Construction		
Total	\$114.1M	\$116.5M
MBE/SLEB	\$46.9M	\$39.4M
% MBE/SLEB	41.12%	33.78%
Architecture & Engineering		
Total	\$7.4M	\$25.1M
MBE/SLEB	\$4.2M	\$6.9M
% MBE/SLEB	56.07%	27.54%
Professional Services		
Total	\$283.3M	\$165.7M
MBE/SLEB	\$74.0M	\$56.7M
% MBE/SLEB	26.13%	34.18%
Goods & Services		
Total	\$349.7M	\$260.4M
MBE/SLEB	\$139.8M	\$93.6M
% MBE/SLEB	39.97%	35.99%
Total All Contracts		
Total	\$754.5M	\$567.7M
MBE/SLEB	\$264.9M	\$196.6M
% MBE/SLEB	35.11%	34.64%

Construction Contracts by Ethnicity

	7/1/06 - 6/30/09			7/1/09 - 3/31/12		
	\$	%	#	\$	%	#
African American Males	\$1.3M	1.14%	13	\$0.1M	0.06%	3
African American Females	\$0.1M	0.09%	2	\$0.7M	0.61%	9
Asian American Males	\$0.5M	0.44%	8	\$6.5M	5.58%	10
Asian American Females	\$12.2M	10.69%	3	\$3.4M	2.91%	6
Hispanic American Males	\$23.4M	20.51%	49	\$8.7M	7.43%	31
Hispanic American Females	\$0.9M	0.79%	3	\$0.3M	0.26%	4
Native American Males	-	-	-	-	-	-
Native American Females	-	-	-	-	-	-
Multi-Ethnic> 50% Males	-	-	2	\$0.1M	0.12%	1
Multi-Ethnic> 50% Females	-	-	-	-	-	-
Caucasian Males - SLEB	\$8.1M	7.10%	67	\$13.9M	11.90%	101
Caucasian Females - SLEB	\$0.2M	0.18%	13	\$5.7M	4.91%	20
Multi-Ethnic 50/50	\$0.2M	0.18%	1	-	-	-
Total MBE/SLEB	\$46.9M	41.12%	161	\$39.4M	33.78%	185
Caucasian Males	\$61.4M	53.79%	129	\$73.0M	62.62%	146
Caucasian Females	\$3.1M	2.72%	18	\$1.5M	1.33%	11
Unknown/Decline	\$2.7M	2.37%	26	\$2.5M	2.14%	70
Publicly Owned Entity	-	-	3	\$0.1M	0.13%	7
Total	\$114.1M	100.00%	337	\$116.5M	100.00%	419
% MBE/SLEB	41.12%		47.77%	33.78%		44.15%

Architect & Engineering Contracts by Ethnicity

	7/1/06 - 6/30/09			7/1/09 - 3/31/12		
	\$	%	#	\$	%	#
African American Males	\$0.1M	0.66%	3	\$0.5M	1.87%	2
African American Females	-	-	-	-	-	-
Asian American Males	\$1.0M	13.51%	31	\$3.5M	13.97%	16
Asian American Females	\$0.7M	9.46%	7	\$0.1M	0.35%	7
Hispanic American Males	-	-	-	-	-	2
Hispanic American Females	-	-	2	-	-	1
Native American Males	-	-	-	-	-	1
Native American Females	-	-	-	-	-	-
Multi-Ethnic > 50% Males	-	-	1	\$0.1M	0.35%	2
Multi-Ethnic > 50% Females	-	-	-	\$0.7M	2.69%	3
Caucasian Males - SLEB	\$1.2M	16.22%	8	\$1.1M	4.64%	28
Caucasian Females - SLEB	\$1.2M	16.22%	21	\$0.8M	3.32%	13
Multi-Ethnic 50/50	-	-	2	\$0.1M	0.35%	-
Total MBE/SLEB	\$4.2M	56.07%	75	\$6.9M	27.54%	75
Caucasian Males	\$3.2M	43.93%	26	\$16.5M	65.95%	21
Caucasian Females	-	-	1	-	-	-
Unknown/Decline	-	-	-	\$0.1M	0.35%	7
Publicly Owned Entity	-	-	2	\$1.6M	6.16%	2
Total	\$7.4M	100.00%	104	\$25.1M	100.00%	105
% MBE/SLEB	56.07%		72.12%	27.54%		70.48%

Professional Services Contracts by Ethnicity

	7/1/06 - 6/30/09			7/1/09 - 3/31/12		
	\$	%	#	\$	%	#
African American Males	\$7.7M	2.72%	33	\$5.7M	3.47%	35
African American Females	\$4.1M	1.45%	47	\$4.9M	2.95%	45
Asian American Males	\$2.0M	0.71%	34	\$3.8M	2.29%	32
Asian American Females	\$5.7M	2.01%	29	\$3.8M	2.30%	35
Hispanic American Males	\$29.9M	10.55%	33	\$2.1M	1.23%	18
Hispanic American Females	\$1.1M	0.39%	15	\$0.7M	0.42%	14
Native American Males	\$0.1M	0.04%	2	-	-	-
Native American Females	-	-	-	-	-	-
Multi-Ethnic> 50% Males	\$2.0M	0.71%	19	\$1.1M	0.65%	20
Multi-Ethnic> 50% Females	\$0.2M	0.07%	7	\$0.3M	0.16%	5
Caucasian Males - SLEB	\$12.3M	4.34%	77	\$26.5M	16.01%	101
Caucasian Females - SLEB	\$2.9M	1.02%	49	\$5.5M	3.33%	96
Multi-Ethnic 50/50	\$6.0M	2.12%	32	\$2.3M	1.37%	12
Total MBE/SLEB	\$74.0M	26.13%	377	\$56.7M	34.18%	413
Caucasian Males	\$78.7M	27.77%	375	\$44.7M	26.95%	307
Caucasian Females	\$8.5M	3.00%	100	\$5.8M	3.53%	87
Unknown/Decline	\$0.5M	0.18%	12	\$0.7M	0.42%	4
Publicly Owned Entity	\$121.6M	42.92%	46	\$57.8M	34.92%	56
Total	\$283.3M	100.00%	910	\$165.7M	100.00%	867
% MBE/SLEB	26.13%		41.43%	34.18%		47.70%

Goods & Services Contracts by Ethnicity

	7/1/06 - 6/30/09			7/1/09 - 3/31/12		
	\$	%	#	\$	%	#
African American Males	\$29.8M	8.52%	214	\$8.8M	3.36%	131
African American Females	\$2.5M	0.71%	38	\$3.7M	1.44%	50
Asian American Males	\$8.8M	2.52%	375	\$9.7M	3.70%	492
Asian American Females	\$6.2M	1.77%	212	\$3.9M	1.47%	124
Hispanic American Males	\$20.7M	5.92%	160	\$3.5M	1.33%	158
Hispanic American Females	\$10.7M	3.06%	58	\$1.6M	0.62%	49
Native American Males	\$0.2M	0.06%	13	\$0.2M	0.01%	5
Native American Females	\$0.3M	0.09%	17	\$0.5M	0.19%	18
Multi-Ethnic> 50% Males	\$4.1M	1.17%	145	\$3.0M	1.10%	112
Multi-Ethnic> 50% Females	\$0.7M	0.20%	22	\$0.9M	0.37%	10
Caucasian Males - SLEB	\$30.3M	8.66%	1,074	\$37.7M	14.66%	3,037
Caucasian Females - SLEB	\$22.8M	6.52%	942	\$15.8M	6.10%	964
Multi-Ethnic 50/50	\$2.7M	0.77%	135	\$4.3M	1.64%	214
Total MBE/SLEB	\$139.8M	39.97%	3,405	\$93.6M	35.99%	5,364
Caucasian Males	\$124.0M	35.47%	3,250	\$79.8M	30.68%	2,135
Caucasian Females	\$6.2M	1.77%	367	\$7.3M	2.74%	304
Unknown/Decline	\$0.6M	0.17%	7	-	-	1
Publicly Owned Entity	\$79.1M	22.62%	5,127	\$79.7M	30.59%	2,938
Total	\$349.7M	100.00%	12,156	\$260.4M	100.00%	10,742
% MBE/SLEB	39.97%		28.01%	35.99%		49.97%

Total Contracts by Ethnicity

	7/1/06 - 6/30/09			7/1/09 - 3/31/12		
	\$	%	#	\$	%	#
African American Males	\$38.9M	5.16%	263	\$15.1M	2.65%	171
African American Females	\$6.7M	0.89%	87	\$9.3M	1.64%	104
Asian American Males	\$12.3M	1.63%	448	\$23.5M	4.13%	550
Asian American Females	\$24.8M	3.29%	251	\$11.2M	1.97%	172
Hispanic American Males	\$74.0M	9.81%	242	\$14.3M	2.50%	209
Hispanic American Females	\$12.7M	1.68%	78	\$2.6M	0.46%	68
Native American Males	\$0.3M	0.04%	15	\$0.2M	0.01%	6
Native American Females	\$0.3M	0.04%	17	\$0.5M	0.08%	18
Multi-Ethnic> 50% Males	\$6.1M	0.81%	167	\$4.3M	0.72%	135
Multi-Ethnic> 50% Females	\$0.9M	0.12%	29	\$1.9M	0.33%	18
Caucasian Males - SLEB	\$51.9M	6.87%	1,226	\$79.2M	14.07%	3,267
Caucasian Females - SLEB	\$27.1M	3.59%	1,025	\$27.8M	4.92%	1,093
Multi-Ethnic 50/50	\$8.9M	1.18%	170	\$6.7M	1.16%	226
Total MBE/SLEB	\$264.9M	35.11%	4,018	\$196.6M	34.64%	6,037
Caucasian Males	\$267.3M	35.43%	3,780	\$214.0M	37.70%	2,609
Caucasian Females	\$17.8M	2.36%	486	\$14.6M	2.56%	402
Unknown/Decline	\$3.8M	0.50%	45	\$3.3M	0.58%	82
Publicly Owned Entity	\$200.7M	26.60%	5,178	\$139.2M	24.52%	3,003
Total	\$754.5M	100.00%	13,507	\$567.7M	100.00%	12,133
% MBE/SLEB	35.11%		29.75%	34.64%		49.78%

MBE/SLEB by Contract Amount

	7/1/06 - 6/30/09	7/1/09 - 3/31/12
<i>CONTRACTS UNDER \$25,000</i>		
Total	\$77.9M	\$62.7M
MBE/SLEB	\$27.1M	\$28.3M
% MBE/SLEB	34.83%	45.17%
<i>CONTRACTS \$25,001 - \$100,000</i>		
Total	\$81.7M	\$68.1M
MBE/SLEB	\$31.5M	\$32.3M
% MBE/SLEB	38.56%	47.36%
<i>CONTRACTS \$100,001 - \$500,000</i>		
Total	\$110.5M	\$107.7M
MBE/SLEB	\$44.7M	\$51.1M
% MBE/SLEB	40.43%	47.51%
<i>CONTRACTS OVER \$500,000</i>		
Total	\$484.4M	\$329.2M
MBE/SLEB	\$161.6M	\$84.9M
% MBE/SLEB	33.35%	25.79%
<i>TOTAL ALL CONTRACTS</i>		
Total	\$754.5M	\$567.7M
MBE/SLEB	\$264.9M	\$196.6M
% MBE/SLEB	35.11%	34.64%

Contract Amounts Under \$25,000 by Ethnicity

	7/1/06 - 6/30/09			7/1/09 - 3/31/12		
	\$	%	#	\$	%	#
African American Males	\$1.7M	2.18%	202	\$0.9M	1.42%	132
African American Females	\$0.6M	0.77%	57	\$0.6M	1.02%	76
Asian American Males	\$3.3M	4.24%	375	\$3.1M	4.96%	446
Asian American Females	\$1.5M	1.93%	187	\$1.2M	1.86%	120
Hispanic American Males	\$2.0M	2.57%	169	\$1.3M	2.11%	156
Hispanic American Females	\$0.7M	0.90%	57	\$0.8M	1.25%	47
Native American Males	\$0.1M	0.13%	12	\$0.1M	0.07%	5
Native American Females	\$0.2M	0.26%	14	\$0.2M	0.30%	14
Multi-Ethnic > 50% Males	\$1.6M	2.05%	137	\$1.3M	2.19%	107
Multi-Ethnic > 50% Females	\$0.2M	0.26%	21	\$0.1M	0.12%	4
Caucasian Males - SLEB	\$8.6M	11.06%	934	\$11.0M	17.54%	2,931
Caucasian Females - SLEB	\$5.2M	6.68%	849	\$6.2M	9.98%	894
Multi-Ethnic 50/50	\$1.4M	1.80%	132	\$1.5M	2.35%	187
Total MBE/SLEB	\$27.1M	34.83%	3,146	\$28.3M	45.17%	5,119
Caucasian Males	\$26.3M	33.72%	3,034	\$17.8M	28.45%	1,998
Caucasian Females	\$3.7M	4.75%	396	\$2.7M	4.38%	316
Unknown/Decline	\$0.2M	0.26%	22	\$0.3M	0.40%	39
Publicly Owned Entity	\$20.6M	26.44%	4,593	\$13.6M	21.60%	2,616
Total	\$77.9M	100.00%	11,191	\$62.7M	100.00%	10,088
% MBE/SLEB	34.83%		28.11%	45.17%		50.78%

Contract Amounts \$25,001-\$100,000 by Ethnicity

	7/1/06 - 6/30/09			7/1/09 - 3/31/12		
	\$	%	#	\$	%	#
African American Males	\$2.2M	2.69%	40	\$0.8M	1.16%	16
African American Females	\$1.1M	1.35%	20	\$1.1M	1.66%	17
Asian American Males	\$2.4M	2.94%	48	\$3.6M	5.23%	68
Asian American Females	\$2.4M	2.94%	43	\$1.8M	2.66%	33
Hispanic American Males	\$2.2M	2.69%	42	\$1.7M	2.56%	29
Hispanic American Females	\$0.6M	0.73%	12	\$0.8M	1.19%	17
Native American Males	\$0.2M	0.24%	3	\$0.1M	0.05%	1
Native American Females	\$0.1M	0.12%	3	\$0.3M	0.43%	4
Multi-Ethnic > 50% Males	\$1.2M	1.47%	23	\$1.0M	1.41%	21
Multi-Ethnic > 50% Females	\$0.2M	0.24%	5	\$0.3M	0.50%	8
Caucasian Males - SLEB	\$10.4M	12.75%	196	\$11.7M	17.18%	230
Caucasian Females - SLEB	\$7.6M	9.30%	151	\$7.8M	11.48%	158
Multi-Ethnic 50/50	\$0.9M	1.10%	20	\$1.3M	1.85%	29
Total MBE/SLEB	\$31.5M	38.56%	606	\$32.3M	47.36%	631
Caucasian Males	\$24.8M	30.36%	469	\$20.5M	30.02%	400
Caucasian Females	\$3.1M	3.79%	57	\$2.4M	3.55%	53
Unknown/Decline	\$0.5M	0.61%	11	\$0.6M	0.94%	19
Publicly Owned Entity	\$21.8M	26.68%	459	\$12.3M	18.13%	259
Total	\$81.7M	100.00%	1,602	\$68.1M	100.00%	1,362
% MBE/SLEB	38.56%		37.83%	47.36%		46.33%

Contract Amounts \$100,001-\$500,000 by Ethnicity

	7/1/06 - 6/30/09			7/1/09 - 3/31/12		
	\$	%	#	\$	%	#
African American Males	\$1.9M	1.72%	13	\$3.4M	3.17%	15
African American Females	\$1.1M	1.00%	7	\$1.3M	1.22%	6
Asian American Males	\$5.3M	4.80%	23	\$6.8M	6.32%	29
Asian American Females	\$2.7M	2.44%	15	\$3.2M	2.94%	14
Hispanic American Males	\$5.3M	4.80%	22	\$3.1M	2.81%	17
Hispanic American Females	\$1.4M	1.27%	7	\$1.0M	0.87%	4
Native American Males	-	-	-	-	-	-
Native American Females	-	-	-	-	-	-
Multi-Ethnic> 50% Males	\$0.6M	0.54%	3	\$1.4M	1.05%	6
Multi-Ethnic> 50% Females	\$0.5M	0.45%	3	\$0.8M	0.75%	5
Caucasian Males – SLEB	\$17.5M	15.80%	80	\$21.4M	20.30%	86
Caucasian Females - SLEB	\$5.1M	4.62%	22	\$7.3M	6.80%	36
Multi-Ethnic 50/50	\$3.3M	2.99%	16	\$1.4M	1.28%	6
Total MBE/SLEB	\$44.7M	40.43%	211	\$51.1M	47.51%	224
Caucasian Males	\$40.0M	36.22%	177	\$33.6M	31.20%	145
Caucasian Females	\$5.6M	5.07%	25	\$8.0M	7.39%	31
Unknown/Decline	\$2.4M	2.17%	11	\$1.0M	0.90%	15
Publicly Owned Entity	\$17.8M	16.11%	98	\$14.0M	13.00%	81
Total	\$110.5M	100.00%	522	\$107.7M	100.00%	496
% MBE/SLEB	40.43%		40.42%	47.51%		44.96%

Contract Amounts Over \$500,000 by Ethnicity

	7/1/06 - 6/30/09			7/1/09 - 3/31/12		
	\$	%	#	\$	%	#
African American Males	\$33.1M	6.83%	8	\$10.0M	3.02%	8
African American Females	\$3.9M	0.81%	3	\$6.3M	1.90%	5
Asian American Males	\$1.3M	0.27%	2	\$10.0M	3.03%	7
Asian American Females	\$18.2M	3.76%	6	\$5.0M	1.52%	5
Hispanic American Males	\$64.5M	13.32%	9	\$8.2M	2.49%	7
Hispanic American Females	\$10.0M	2.06%	2	-	-	-
Native American Males	-	-	-	-	-	-
Native American Females	-	-	-	-	-	-
Multi-Ethnic> 50% Males	\$2.7M	0.56%	4	\$0.6M	0.19%	1
Multi-Ethnic> 50% Females	-	-	-	\$0.7M	0.20%	1
Caucasian Males - SLEB	\$15.4M	3.16%	16	\$35.1M	10.69%	20
Caucasian Females - SLEB	\$9.2M	1.90%	3	\$6.5M	1.99%	5
Multi-Ethnic 50/50	\$3.3M	0.68%	2	\$2.5M	0.76%	4
Total MBE/SLEB	\$161.6M	33.35%	55	\$84.9M	25.79%	63
Caucasian Males	\$176.2M	36.40%	100	\$142.1M	43.18%	66
Caucasian Females	\$5.4M	1.11%	8	\$1.5M	0.43%	2
Unknown/Decline	\$0.7M	0.14%	1	\$1.4M	0.43%	9
Publicly Owned Entity	\$140.5M	29.00%	28	\$99.3M	30.17%	47
Total	\$484.4M	100.00%	192	\$329.2M	100.00%	187
% MBE/SLEB	33.35%		28.65%	25.79%		33.69%

Total Contracts by Ethnicity

	7/1/09 - 6/30/09			7/1/09 - 3/31/12		
	\$	%	#	\$	%	#
African American Males	\$38.9M	5.16%	263	\$15.1M	2.65%	171
African American Females	\$6.7M	0.89%	87	\$9.3M	1.64%	104
Asian American Males	\$12.3M	1.63%	448	\$23.5M	4.13%	550
Asian American Females	\$24.8M	3.29%	251	\$11.2M	1.97%	172
Hispanic American Males	\$74.0M	9.81%	242	\$14.3M	2.50%	209
Hispanic American Females	\$12.7M	1.68%	78	\$2.6M	0.46%	68
Native American Males	\$0.3M	0.04%	15	\$0.2M	0.01%	6
Native American Females	\$0.3M	0.04%	17	\$0.5M	0.08%	18
Multi-Ethnic> 50% Males	\$6.1M	0.81%	167	\$4.3M	0.72%	135
Multi-Ethnic> 50% Females	\$0.9M	0.12%	29	\$1.9M	0.33%	18
Caucasian Males – SLEB	\$51.9M	6.87%	1,226	\$79.2M	14.07%	3,267
Caucasian Females - SLEB	\$27.1M	3.59%	1,025	\$27.8M	4.92%	1,093
Multi-Ethnic 50/50	\$8.9M	1.18%	170	\$6.7M	1.16%	226
Total MBE/SLEB	\$264.9M	35.11%	4,018	\$196.6M	34.64%	6,037
Caucasian Males	\$267.3M	35.43%	3,780	\$214.0M	37.70%	2,609
Caucasian Females	\$17.8M	2.36%	486	\$14.6M	2.56%	402
Unknown/Decline	\$3.8M	0.50%	45	\$3.3M	0.58%	82
Publicly Owned Entity	\$200.7M	26.60%	5,178	\$139.2M	24.52%	3,003
Total	\$754.5M	100.00%	13,507	\$567.7M	100.00%	12,133
% MBE/SLEB	35.11%		29.75%	34.64%		49.78%

Vendor Pool

July 12, 2012

	SLEB #	Local Vendors Non-SLEB #	Non-Local Vendors #	Total #
African American	263	1,398	469	2,130
Asian American	286	1,091	627	2,004
Hispanic American	132	705	404	1,241
Native American	4	28	29	61
Multi-Ethnic	44	347	379	770
Caucasian	923	-	-	923
Total MBE/SLEB	1,652	3,569	1,908	7,129
Caucasian	-	3,757	4,920	8,677
Unknown/Decline	-	1,775	1,436	3,211
Publicly Owned Entity	-	226	520	746
Total Other	-	5,758	6,876	12,634
Total Vendors	1,652	9,327	8,784	19,763