



**ALAMEDA COUNTY**  
**AUDITOR-CONTROLLER AGENCY**  
**PATRICK O'CONNELL**  
AUDITOR-CONTROLLER/CLERK-RECORDER

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M E M O R A N D U M

TO: Nate Miley, Board of Supervisors, Chair-Procurement and Contracting Policy Committee  
Keith Carson, Board of Supervisors, Procurement and Contracting Policy Committee

FROM: Patrick O'Connell, Auditor-Controller

DATE: June 3, 2013

SUBJECT: PROCUREMENT UPDATE

Attached is an updated progress report on County Procurement. The data presented in the report is for the period July 1, 2009 through March 31, 2013. The information presented in this report is based on payments made to contractors as opposed to prior reports that were based on contracts awarded. As you can see on Page A from the summary chart of all payments up to \$500,000 dollars for the period July 1, 2009 through March 31, 2013:

- Total payments up to \$500,000 were 387.2M dollars
- 266.5M dollars were paid to local contractors which equals 68.83% of total dollars up to \$500,000
- 202.6M dollars were paid to MBE/SLEB contractors which equals 52.35% of total dollars up to \$500,000
- Payments to MBE/SLEB contractors by category were:

Construction:	\$30.3M which is 54.62% of Construction dollars
A & E:	\$4.3M which is 46.26% of A & E dollars
Professional Services:	\$64.4M which is 59.31% of Professional Services dollars
Goods & Services:	\$103.6M which is 48.47% of Goods & Services dollars

Also included in this report are all payments to contractors including amounts over \$500,000. This information is presented in the summary on Page B.

- Total payments were \$832.8M dollars
- 555.3M dollars were paid to local contractors which equals 66.68% of total dollars
- 295.9M dollars were paid to MBE/SLEB contractors which equals 35.53% of total dollars

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**Assistant Controller**  
Carol Gloria  
1221 Oak St., Rm 220  
Oakland, CA 94612  
Tel. (510) 272-6565  
Fax (510) 208-4977

**Office of the Auditor-Controller**  
Steve Manning, Chief Deputy Auditor  
1221 Oak St., Rm 249  
Oakland, CA 94612  
Tel. (510) 272-6565  
Fax (510) 272-6502

**Assistant Controller**  
Malinda Jones-Williams  
1221 Oak St., Rm 238  
Oakland, CA 94612  
Tel. (510) 272-6565  
Fax (510) 267-9415

- Payments to MBE/SLEB contractors by category were:

Construction: \$64.5M which is 39.21% of Construction dollars

A & E: \$6.0M which is 25.73% of A & E dollars

Professional Services: \$96.4M which is 28.79% of Professional Services

Goods & Services: \$129.0M which is 41.59% of Goods and Services dollars

Currently the County has 1,419 certified SLEB vendors and approximately 8,900 MBE vendors. We are continually working to increase the number of SLEB/MBE vendors.

This report in its entirety is available on our website at <http://www.acgov.org/auditor/sleb/documents.html>.

# **REPORT ON COUNTY PROCUREMENT**

**June 3, 2013**



PAYMENTS UP TO \$500,000 BY ETHNICITY AND GENDER	COUNTY	
	7/1-2009 to 3/31/2013	
MBE\SLEB\SUB		
african american males	16,473,189	4.25%
african american females	7,248,391	1.87%
asian american males	17,461,246	4.51%
asian american females	8,467,340	2.19%
hispanic american males	12,844,972	3.32%
hispanic american females	6,172,035	1.59%
native american males	116,313	0.03%
natice american females	1,966,628	0.51%
multi-ethnic>50% males	4,479,379	1.16%
multi-ethnic>50% females	1,748,978	0.45%
caucasian females - sleb	27,836,782	7.19%
caucasian males - sleb	67,458,519	17.42%
caucasian females	22,127,783	5.71%
multi-ethnic 50/50	8,319,516	2.15%
<b>total mbe\sleb</b>	<b>202,721,071</b>	<b>52.35%</b>
caucasian females	-	0.00%
caucasian males	113,280,353	29.24%
unknown/decline	9,916,644	2.56%
publicly owned entity	61,378,805	15.85%
total	387,296,873	100.00%
% mbe\sleb	52.35%	

SUMMARY OF CONSTRUCTION PAYMENTS UP TO \$500,000	COUNTY	
	7/1-2009 to	3/31/2013
MBE\SLEB\SUB		
african american males	461,616	0.83%
african american females	805,795	1.45%
asian american males	3,084,120	5.56%
asian american females	1,228,167	2.21%
hispanic american males	6,205,976	11.18%
hispanic american females	390,285	0.70%
native american males	-	0.00%
native american females	-	0.00%
multi-ethnic>50% males	101,548	0.18%
multi-ethnic>50% females	-	0.00%
caucasian females - sleb	3,734,524	6.73%
caucasian males - sleb	9,197,738	16.59%
caucasian females	4,362,329	7.86%
multi-ethnic 50/50	737,448	1.33%
total mbe\sleb	30,309,546	54.62%
caucasian females	-	0.00%
caucasian males	17,126,631	30.86%
unknown/decline	5,529,385	9.97%
publicly owned entity	2,527,420	4.55%
total	55,492,982	100.00%
% mbe\sleb	54.62%	

SUMMARY OF ARCHITECTURE & ENGINEERING PAYMENTS UP TO \$500,000	COUNTY	
	7/1-2009 to 3/31/2013	
<b>MBE\SLEB\SUB</b>		
african american males	115,680	1.23%
african american females	-	0.00%
asian american males	828,126	8.83%
asian american females	187,568	2.00%
hispanic american males	307,836	3.28%
hispanic american females	-	0.00%
native american males	6,753	0.07%
native american females	-	0.00%
multi-ethnic>50% males	4,500	0.05%
multi-ethnic>50% females	-	0.00%
caucasian females - sleb	967,096	10.31%
caucasian males - sleb	1,744,145	18.61%
caucasian females	107,896	1.15%
multi-ethnic 50/50	68,840	0.73%
<b>total mbe\sleb</b>	<b>4,338,440</b>	<b>46.26%</b>
caucasian females	-	0.00%
caucasian males	1,976,917	21.08%
unknown/decline	2,972,027	31.70%
publicly owned entity	90,149	0.96%
<b>total</b>	<b>9,377,533</b>	<b>100.00%</b>
<b>% mbe\sleb</b>	<b>46.26%</b>	

SUMMARY OF PROFESSIONAL SERVICES PAYMENTS UP TO \$500,000	COUNTY	
	7/1-2009 to 3/31/2013	
<b>MBE\SLEB\SUB</b>		
african american males	7,563,144	6.96%
african american females	5,669,888	5.22%
asian american males	3,537,102	3.25%
asian american females	2,902,367	2.67%
hispanic american males	2,013,063	1.85%
hispanic american females	2,443,651	2.25%
native american males	-	0.00%
native american females	803,915	0.74%
multi-ethnic>50% males	1,712,184	1.58%
multi-ethnic>50% females	280,174	0.26%
caucasian females - sleb	7,083,064	6.52%
caucasian males - sleb	17,541,929	16.15%
caucasian females	9,839,567	9.05%
multi-ethnic 50/50	3,052,700	2.81%
<b>total mbe\sleb</b>	<b>64,442,748</b>	<b>59.31%</b>
caucasian females	-	0.00%
caucasian males	34,349,628	31.60%
unknown/decline	1,415,232	1.30%
publicly owned entity	8,463,083	7.79%
total	108,670,691	100.00%
% mbe\sleb	59.31%	



SUMMARY OF GOODS AND SERVICES PAYMENTS UP TO \$500,000	COUNTY	
	7/1-2009 to 3/31/2013	
<b>MBE\SLEB\SUB</b>		
african american males	8,332,749	3.90%
african american females	772,708	0.36%
asian american males	10,011,898	4.68%
asian american females	4,149,238	1.94%
hispanic american males	4,318,097	2.02%
hispanic american females	3,338,099	1.56%
native american males	109,560	0.05%
natice american females	1,162,713	0.54%
multi-ethnic>50% males	2,661,147	1.24%
multi-ethnic>50% females	1,468,804	0.69%
caucasian females - sleb	16,052,098	7.51%
caucasian males - sleb	38,974,706	18.23%
caucasian females	7,817,991	3.66%
multi-ethnic 50/50	4,460,528	2.09%
<b>total mbe\sleb</b>	<b>103,630,336</b>	<b>48.47%</b>
caucasian females	-	0.00%
caucasian males	59,827,177	28.00%
unknown/decline	-	0.00%
publicly owned entity	50,298,153	23.53%
total	213,755,666	100.00%
% mbe\sleb	48.47%	

PAYMENTS UNDER \$25,000 BY ETHNICITY AND GENDER	COUNTY	
	7/1-2009 to 3/31/2013	
<b>MBE\SLEB\SUB</b>		
african american males	1,577,795	2.76%
african american females	1,053,797	1.84%
asian american males	2,906,844	5.08%
asian american females	1,390,899	2.43%
hispanic american males	1,561,796	2.73%
hispanic american females	674,249	1.18%
native american males	45,082	0.08%
native american females	42,775	0.07%
multi-ethnic>50% males	867,555	1.52%
multi-ethnic>50% females	310,492	0.54%
caucasian females - sleb	3,769,458	6.59%
caucasian males - sleb	8,973,824	15.69%
caucasian females	3,539,803	6.19%
multi-ethnic 50/50	1,828,073	3.20%
<b>total mbe\sleb</b>	<b>28,542,442</b>	<b>49.90%</b>
caucasian females	-	0.00%
caucasian males	18,942,315	33.11%
unknown/decline	1,085,475	1.90%
publicly owned entity	8,634,089	15.09%
total	57,204,321	100.00%
% mbe\sleb	49.90%	

PAYMENTS \$25,001 - \$100,000 BY ETHNICITY AND GENDER	COUNTY	
	7/1-2009 to 3/31/2013	
<b>MBE\SLEB\SUB</b>		
african american males	3,650,849	3.38%
african american females	1,917,166	1.77%
asian american males	5,019,919	4.64%
asian american females	3,176,673	2.94%
hispanic american males	2,867,238	2.65%
hispanic american females	1,376,273	1.27%
native american males	71,231	0.07%
natician american females	145,958	0.13%
multi-ethnic>50% males	938,531	0.87%
multi-ethnic>50% females	570,532	0.53%
caucasian females - sleb	9,812,115	9.07%
caucasian males - sleb	19,399,088	17.94%
caucasian females	3,762,794	3.48%
multi-ethnic 50/50	2,750,804	2.54%
<b>total mbe\sleb</b>	<b>55,459,171</b>	<b>51.28%</b>
caucasian females	-	0.00%
caucasian males	31,312,633	28.95%
unknown/decline	3,201,460	2.96%
publicly owned entity	18,178,027	16.81%
total	108,151,291	100.00%
% mbe\sleb	51.28%	

PAYMENTS \$100,001 - \$500,000 BY ETHNICITY AND GENDER	COUNTY	
	7/1-2009 to 3/31/2013	
<b>MBE\SLEB\SUB</b>		
african american males	11,244,545	5.07%
african american females	4,277,428	1.93%
asian american males	9,534,483	4.30%
asian american females	3,899,768	1.76%
hispanic american males	8,415,938	3.79%
hispanic american females	4,121,513	1.86%
native american males	-	0.00%
natick american females	1,777,895	0.80%
multi-ethnic>50% males	2,673,293	1.20%
multi-ethnic>50% females	867,954	0.39%
caucasian females - sleb	14,255,209	6.42%
caucasian males - sleb	39,085,606	17.61%
caucasian females	14,825,186	6.68%
multi-ethnic 50/50	3,740,639	1.69%
<b>total mbe\sleb</b>	<b>118,719,457</b>	<b>53.50%</b>
caucasian females	-	0.00%
caucasian males	63,025,405	28.39%
unknown/decline	5,629,709	2.54%
publicly owned entity	34,566,689	15.57%
total	221,941,260	100.00%
% mbe\sleb	53.50%	

PAYMENTS UP TO \$500,000 BY ETHNICITY AND GENDER	COUNTY	
	7/1-2009 to 3/31/2013	
MBE\SLEB\SUB		
african american males	16,473,189	4.25%
african american females	7,248,391	1.87%
asian american males	17,461,246	4.51%
asian american females	8,467,340	2.19%
hispanic american males	12,844,972	3.32%
hispanic american females	6,172,035	1.59%
native american males	116,313	0.03%
natice american females	1,966,628	0.51%
multi-ethnic>50% males	4,479,379	1.16%
multi-ethnic>50% females	1,748,978	0.45%
caucasian females - sleb	27,836,782	7.19%
caucasian males - sleb	67,458,519	17.42%
caucasian females	22,127,783	5.71%
multi-ethnic 50/50	8,319,516	2.15%
<b>total mbe\sleb</b>	<b>202,721,071</b>	<b>52.35%</b>
caucasian females	-	0.00%
caucasian males	113,280,353	29.24%
unknown/decline	9,916,644	2.56%
publicly owned entity	61,378,805	15.85%
total	387,296,873	100.00%
% mbe\sleb	52.35%	



SUMMARY ALL PAYMENTS BY ETHNICITY AND GENDER	COUNTY	
	7/1-2009 to 3/31/2013	
MBE\SLEB\SUB		
african american males	32,881,995	3.95%
african american females	7,248,391	0.87%
asian american males	22,948,941	2.76%
asian american females	22,416,339	2.69%
hispanic american males	19,212,936	2.31%
hispanic american females	6,691,128	0.80%
native american males	116,313	0.01%
native american females	1,966,628	0.24%
multi-ethnic>50% males	4,905,354	0.59%
multi-ethnic>50% females	2,429,792	0.29%
caucasian females - sleb	35,407,166	4.25%
caucasian males - sleb	90,735,216	10.89%
caucasian females	35,662,664	4.28%
multi-ethnic 50/50	13,317,879	1.60%
total mbe\sleb	295,940,742	35.53%
caucasian females	-	0.00%
caucasian males	245,516,371	29.48%
unknown/decline	21,880,351	2.63%
publicly owned entity	269,498,230	32.36%
total	832,835,694	100.00%
% mbe\sleb	35.53%	

SUMMARY OF CONSTRUCTION ALL PAYMENTS	COUNTY	
	7/1-2009 to 3/31/2013	
<b>MBE\SLEB\SUB</b>		
african american males	438,701	0.27%
african american females	805,795	0.49%
asian american males	4,009,762	2.44%
asian american females	12,803,431	7.79%
hispanic american males	10,356,434	6.30%
hispanic american females	913,191	0.56%
native american males	-	0.00%
native american females	-	0.00%
multi-ethnic>50% males	104,123	0.06%
multi-ethnic>50% females	680,814	0.41%
caucasian females - sleb	4,378,637	2.66%
caucasian males - sleb	18,013,153	10.96%
caucasian females	10,536,170	6.41%
multi-ethnic 50/50	1,418,262	0.86%
<b>total mbe\sleb</b>	<b>64,458,473</b>	<b>39.21%</b>
caucasian females	-	0.00%
caucasian males	84,259,052	51.24%
unknown/decline	12,176,863	7.41%
publicly owned entity	3,517,429	2.14%
<b>total</b>	<b>164,411,817</b>	<b>100.00%</b>
<b>% mbe\sleb</b>	<b>39.21%</b>	



SUMMARY OF ARCHITECTURE & ENGINEERING ALL PAYMENTS	COUNTY	
	7/1-2009 to	
	3/31/2013	
MBE\SLEB\SUB		
african american males	115,680	0.49%
african american females	-	0.00%
asian american males	2,535,179	10.79%
asian american females	187,568	0.80%
hispanic american males	307,836	1.31%
hispanic american females	-	0.00%
native american males	6,753	0.03%
natice american females	-	0.00%
multi-ethnic>50% males	4,500	0.02%
multi-ethnic>50% females	-	0.00%
caucasian females - sleb	967,096	4.12%
caucasian males - sleb	1,744,145	7.42%
caucasian females	107,896	0.46%
multi-ethnic 50/50	68,840	0.29%
total mbe\sleb	6,045,493	25.73%
caucasian females	-	0.00%
caucasian males	7,834,727	33.34%
unknown/decline	8,288,256	35.27%
publicly owned entity	1,328,774	5.66%
total	23,497,250	100.00%
% mbe\sleb	25.73%	

SUMMARY OF PROFESSIONAL SERVICES ALL PAYMENTS	COUNTY	
	7/1-2009 to	
	3/31/2013	
MBE\SLEB\SUB		
african american males	16,043,773	4.79%
african american females	5,669,888	1.69%
asian american males	5,782,015	1.73%
asian american females	5,276,102	1.58%
hispanic american males	4,230,569	1.26%
hispanic american females	2,439,838	0.73%
native american males	-	0.00%
native american females	803,915	0.24%
multi-ethnic>50% males	1,507,545	0.45%
multi-ethnic>50% females	280,174	0.08%
caucasian females - sleb	7,633,064	2.28%
caucasian males - sleb	25,112,162	7.50%
caucasian females	16,057,983	4.80%
multi-ethnic 50/50	5,568,375	1.66%
<b>total mbe\sleb</b>	<b>96,405,403</b>	<b>28.79%</b>
caucasian females	-	0.00%
caucasian males	61,263,191	18.33%
unknown/decline	1,415,232	0.42%
publicly owned entity	175,540,330	52.46%
total	334,624,156	100.00%
% mbe\sleb	28.79%	

SUMMARY OF GOODS AND SERVICES ALL PAYMENTS	COUNTY	
	7/1-2009 to	
	3/31/2013	
MBE\SLEB\SUB		
african american males	16,283,841	5.25%
african american females	772,708	0.25%
asian american males	10,621,985	3.42%
asian american females	4,149,238	1.34%
hispanic american males	4,318,097	1.39%
hispanic american females	3,338,099	1.08%
native american males	109,560	0.04%
natice american females	1,162,713	0.37%
multi-ethnic>50% males	3,289,186	1.06%
multi-ethnic>50% females	1,468,804	0.47%
caucasian females - sleb	22,428,369	7.23%
caucasian males - sleb	45,865,756	14.78%
caucasian females	8,960,615	2.89%
multi-ethnic 50/50	6,262,402	2.02%
<b>total mbe\sleb</b>	<b>129,031,373</b>	<b>41.59%</b>
caucasian females	-	0.00%
caucasian males	92,159,401	29.69%
unknown/decline	-	0.00%
publicly owned entity	89,111,697	28.72%
total	310,302,471	100.00%
% mbe\sleb	41.59%	

PAYMENTS UNDER \$25,000 BY ETHNICITY AND GENDER	COUNTY	
	7/1-2009 to 3/31/2013	
<b>MBE\SLEB\SUB</b>		
african american males	1,577,795	2.76%
african american females	1,053,797	1.84%
asian american males	2,906,844	5.08%
asian american females	1,390,899	2.43%
hispanic american males	1,561,796	2.73%
hispanic american females	674,249	1.18%
native american males	45,082	0.08%
natice american females	42,775	0.07%
multi-ethnic>50% males	867,555	1.52%
multi-ethnic>50% females	310,492	0.54%
caucasian females - sleb	3,769,458	6.59%
caucasian males - sleb	8,973,824	15.69%
caucasian females	3,539,803	6.19%
multi-ethnic 50/50	1,828,073	3.20%
<b>total mbe\sleb</b>	<b>28,542,442</b>	<b>49.90%</b>
caucasian females	-	0.00%
caucasian males	18,942,315	33.11%
unknown/decline	1,085,475	1.90%
publicly owned entity	8,634,089	15.09%
total	57,204,321	100.00%
% mbe\sleb	49.90%	

PAYMENTS \$25,001 - \$100,000 BY ETHNICITY AND GENDER	COUNTY	
	7/1-2009 to 3/31/2013	
MBE\SLEB\SUB		
african american males	3,650,849	3.38%
african american females	1,917,166	1.77%
asian american males	5,019,919	4.64%
asian american females	3,176,673	2.94%
hispanic american males	2,867,238	2.65%
hispanic american females	1,376,273	1.27%
native american males	71,231	0.07%
natice american females	145,958	0.13%
multi-ethnic>50% males	938,531	0.87%
multi-ethnic>50% females	570,532	0.53%
caucasian females - sleb	9,812,115	9.07%
caucasian males - sleb	19,399,088	17.94%
caucasian females	3,762,794	3.48%
multi-ethnic 50/50	2,750,804	2.54%
<b>total mbe\sleb</b>	<b>55,459,171</b>	<b>51.28%</b>
caucasian females	-	0.00%
caucasian males	31,312,633	28.95%
unknown/decline	3,201,460	2.96%
publicly owned entity	18,178,027	16.81%
total	108,151,291	100.00%
% mbe\sleb	51.28%	

PAYMENTS \$100,001 - \$500,000 BY ETHNICITY AND GENDER	COUNTY	
	7/1-2009 to 3/31/2013	
<b>MBE\SLEB\SUB</b>		
african american males	11,244,545	5.07%
african american females	4,277,428	1.93%
asian american males	9,534,483	4.30%
asian american females	3,899,768	1.76%
hispanic american males	8,415,938	3.79%
hispanic american females	4,121,513	1.86%
native american males	-	0.00%
natice american females	1,777,895	0.80%
multi-ethnic>50% males	2,673,293	1.20%
multi-ethnic>50% females	867,954	0.39%
caucasian females - sleb	14,255,209	6.42%
caucasian males - sleb	39,085,606	17.61%
caucasian females	14,825,186	6.68%
multi-ethnic 50/50	3,740,639	1.69%
<b>total mbe\sleb</b>	<b>118,719,457</b>	<b>53.50%</b>
caucasian females	-	0.00%
caucasian males	63,025,405	28.39%
unknown/decline	5,629,709	2.54%
publicly owned entity	34,566,689	15.57%
total	221,941,260	100.00%
% mbe\sleb	53.50%	

PAYMENTS OVER \$500,000 BY ETHNICITY AND GENDER	COUNTY	
	7/1-2009 to 3/31/2013	
<b>MBE\SLEB\SUB</b>		
african american males	16,408,806	3.68%
african american females	-	0.00%
asian american males	5,487,695	1.23%
asian american females	13,948,999	3.13%
hispanic american males	6,367,964	1.43%
hispanic american females	519,093	0.12%
native american males	-	0.00%
natic american females	-	0.00%
multi-ethnic>50% males	425,975	0.10%
multi-ethnic>50% females	680,814	0.15%
caucasian females - sleb	7,570,384	1.70%
caucasian males - sleb	23,276,698	5.22%
caucasian females	13,534,881	3.04%
multi-ethnic 50/50	4,998,363	1.12%
<b>total mbe\sleb</b>	<b>93,219,672</b>	<b>20.92%</b>
caucasian females	-	0.00%
caucasian males	132,236,018	29.68%
unknown/decline	11,963,707	2.69%
publicly owned entity	208,119,425	46.71%
total	445,538,822	100.00%
% mbe\sleb	20.92%	

SUMMARY ALL PAYMENTS BY ETHNICITY AND GENDER	COUNTY	
	7/1-2009 to 3/31/2013	
MBE\SLEB\SUB		
african american males	32,881,995	3.95%
african american females	7,248,391	0.87%
asian american males	22,948,941	2.76%
asian american females	22,416,339	2.69%
hispanic american males	19,212,936	2.31%
hispanic american females	6,691,128	0.80%
native american males	116,313	0.01%
natice american females	1,966,628	0.24%
multi-ethnic>50% males	4,905,354	0.59%
multi-ethnic>50% females	2,429,792	0.29%
caucasian females - sleb	35,407,166	4.25%
caucasian males - sleb	90,735,216	10.89%
caucasian females	35,662,664	4.28%
multi-ethnic 50/50	13,317,879	1.60%
total mbe\sleb	295,940,742	35.53%
caucasian females	-	0.00%
caucasian males	245,516,371	29.48%
unknown/decline	21,880,351	2.63%
publicly owned entity	269,498,230	32.36%
total	832,835,694	100.00%
% mbe\sleb	35.53%	



# Vendor Pool - Active

June 4, 2013

	SLEB #	Local Vendors Non-SLEB #	Non-Local Vendors #	Total #
African American	206	1603	514	2,323
Asian American	255	1209	675	2,139
Hispanic American	116	815	428	1,359
Native American	5	29	31	65
Multi-ethnic	41	382	410	833
Caucasian SLEB	796			796
Caucasian Female		1505	1,309	2,814
<b>Total SLEB / MBE</b>	<b>1,419</b>	<b>5,543</b>	<b>3,367</b>	<b>10,329</b>
Caucasian Male		2498	3840	6,338
Public Owned Entity	0	229	539	768
<b>Total Other</b>	<b>0</b>	<b>2,727</b>	<b>4,379</b>	<b>7,106</b>
<b>TOTAL VENDORS</b>	<b>1,419</b>	<b>8,270</b>	<b>7,746</b>	<b>17,435</b>